

Manufacturing Resource Guide

for Jefferson Businesses

Business Incentives

Industrial Tax Exemption Program:

Abates, up to ten years, local property taxes (ad valorem) on a manufacturer's improvements to the land, buildings, machinery, equipment and any other property that is part of the manufacturing process. The land itself is not eligible for tax exemption.*

Enterprise Zone Program:

Provides Louisiana income and corporate franchise tax credits to businesses hiring new employees from which 35 percent must be from one of four targeted groups. To qualify, a business must add at least five new jobs within two years or increase its statewide workforce employment by 10 percent within one year, whichever is less. A partial sales/use tax rebate may be available on qualified purchases.*

Quality Jobs Program:

Provides both payroll and sales/use tax rebates to companies in targeted industries, including but not limited to manufacturing companies. Employers must pay at least 1-3/4 times the minimum wage and offer and pay a required percentage of basic health insurance coverage. Within three years, new jobs must increase an employer's annual payroll by \$250,000 for companies with 50 or fewer full-time employees or \$500,000 in new annual payroll for those employing more than 50.*

Inventory Tax Credit:

Manufacturers, distributors and retailers are eligible to receive a 100 percent credit toward state income and corporate franchise taxes of local inventory taxes paid.

Research & Development Tax Credit:

Encourages Louisiana businesses to invest in and increase their existing levels of R&D by offering tax credits against state income and corporation franchise taxes.

Corporate Jobs Tax Credit:

A one-time income tax credit ranging from \$100 to \$225 for each new job created by any corporation that establishes or expands in Louisiana.

Manufacturing Sales Tax Exclusion:

Louisiana manufacturers will not have to pay sales and use tax on qualified machinery and equipment (M&E). The phase-out of sales and use tax on the purchase or lease of M&E by manufacturers began on July 1, 2004 with a five percent exclusion of the price of eligible M&E upon which the state's four percent sales tax is computed and increases annually with 100 percent exclusion by July 1, 2010.

Federal Employment Tax Credits

The federal government offers incentives to employers for hiring economically disadvantaged individuals and persons living in low income communities. Companies can earn as much as \$1,500 annually in Renewal Community wage tax credits per qualified employee. For more information, visit www.renewallouisiana.com.

***Requires advance notice be given to the Louisiana Office of Economic Development. Visit www.lded.state.la.us.**

For more information, contact JEDCO's tax incentives coordinator at (504) 833-1881.

Financing

JEDCO's financing programs are designed to assist Jefferson Parish-based businesses with financing of fixed assets, working capital and inventory. These programs have been established to assist with economic development and have the primary objective of job creation.

JEDCO's financing sources include:

- Industrial Revenue Bonds (tax exempt for manufacturers)
- U.S. Small Business Administration 504 Loan Program
- Economic Development Administration Title IX Revolving Loan Program
- Housing and Urban Development CDBG Revitalization Loans

For more information contact JEDCO's financing manager at (504) 833-1881.

JEDCO
Jefferson Parish Economic Development Commission

Workforce & Business Development Resources

Workforce Training Grants

On-the-Job or Customized Training:

Funded through the federal Workforce Investment Act, employers can offset the cost associated with training new employees who lack the skills typically required to obtain employment in a chosen occupation. Provides reimbursement of 50 percent of the trainee's wages during on-site training or 50 percent of the cost of classroom instruction.

Small Business Employee Training Program (SBET):

Through SBET, companies with 50 or less employees can upgrade the skills of workers through standardized (off-the-shelf) training. Employers may apply for full reimbursement of the cost of tuition and materials for courses at approved Louisiana institutions, courses available through industry associations, or training provided by equipment manufacturers.

Incumbent Worker Training Program (IWTP):

Administered by the Louisiana Department of Labor, IWTP awards grants to businesses to finance customized training to improve the skills of existing employees. Employers partner with training institutions to develop a training plan that fits the company's scheduling and curriculum needs.

Contact Teresa Basco at Louisiana Works, (504)-568-3219 or tbasco@ldol.state.la.us. For additional information, visit www.laworks.net

Workforce Recruitment Resources

Jefferson Workforce Connection

www.theworkforceconnection.com • (504) 227-1283

Delgado Community College

www.dcc.edu • (504) 483-4296

Louisiana Technical College

www.theltc.net • (504) 361-6226

Cuillier Career Center

<http://cuillier.jpss.k12.la.us> • (504) 340-6963

Business Development Grants

Southwest Trade Adjustment Assistance Center (SWTAAC)

The SWTAAC grant program assists companies experiencing a decline in sales and/or employment levels due to the adverse effects of foreign competition. Grants can be used for marketing, manufacturing, engineering, employee training, information management or new product development. The SWTAAC program operates through a cooperative agreement between the University of Texas at San Antonio and U.S. Department of Commerce. For more information, contact SWTAAC at (800) 344-8872 or (210) 458-2490 or visit www.swtaac.org.

Small And Emerging Business Development Program (SEBD)

SEBD helps small and emerging businesses become competitive in this economy. Certified small and emerging business owners are provided resource assistance in many areas, including entrepreneurial training, marketing, upgrading computer skills, computer accounting, industry specific training and other related development training. For more information, visit www.led.state.la.us or call (225) 342-4320.

Manufacturing Organizations & Associations

List of Organizations for Manufacturers

(Louisiana and Nationwide)

- **Manufacturing Extension Partnership of LA (MEPoL)**
www.mepol.org
- **National Association of Manufacturers**
www.nam.org
- **Association for Manufacturing Excellence**
www.ame.org
- **The Association for Manufacturing Technology**
www.amtonline.org
- **National Council for Advanced Manufacturing**
www.nacfam.org
- **Louisiana Chemical Association**
www.lca.org
- **Apics of New Orleans**
www.apicsno.org
- **Louisiana Environmental Health Association**
www.leha.net
- **National Association of Purchasing Management (New Orleans)**
www.napmgno.org
- **Harvey Canal Industrial Association**
www.harveycanal.org
- **Louisiana Association of Business & Industry**
www.labi.org
- **Society of Manufacturing Engineers**
www.sme.org
- **Society of Petroleum Engineers**
www.spe.org
- **American Society of Mechanical Engineers
New Orleans Subsection**
www.asme.org/sections/neworleans
- **Institute of Industrial Engineers**
www.iienet.org

MEPoL?

In order to survive in a competitive economy, manufacturing firms must embrace new ideas, technology and processes. That is where the **Manufacturing Extension Partnership of Louisiana (MEPoL)** can help. MEPoL is a not-for-profit organization, providing Louisiana's small and medium-sized manufacturers with business and technical solutions that help them become more productive and more competitive.

MEPoL's services include:

- **Lean Manufacturing Training:** value stream mapping, plant layout, visual workplace, 5S system, batch reduction, standardized work, quick change-over, POUS, quality at source, TPM, cellular flow and pull kanban
- **Information Technology:** information flow studies, software development, Web site development, disaster recovery planning, network security (security audits), hardware and network troubleshooting, supply chain integration
- **Marketing:** industrial marketing assessments and research, branding, e-marketing, new product feasibility studies, customer and distributor assessments and analyses
- **Engineering:** expertise in computer aided design/solid modeling, finite element analysis, troubleshooting, as well as mechanical, industrial and manufacturing engineering
- **Quality Systems: ISO 9000 & ISO 14001** implementation, statistical process control, TQM, environmental, health & safety
- **Business Management:** basics such as business plans, strategic planning, accounting systems analysis, budgeting, inventory control, cost control
- **Rapid Prototyping**
- **Center for Polymers, Composites & Plastics:** a full service center designed to meet the technical needs of Louisiana's polymer industry

For more information, contact Mark Johnson at (504) 715-3880 or mepol-no@bellsouth.net.

General Business Resources

FIRST THINGS FIRST

U.S. Business Advisors
www.business.gov

Louisiana Secretary of State
First Stop Shop
P. O. Box 94125
Baton Rouge, LA 70804-9125
(225) 922-2675 •
www.sec.state.la.us

Louisiana Department of Revenue
P. O. Box 3863
Baton Rouge, LA 70821
(225) 219-7356 • www.rev.state.la.us

Jefferson Parish Inspection and Code Enforcement
1221 Elmwood Park Blvd., Ste. 205
Jefferson, LA 70123
(504) 736-6950 • www.jeffparish.net

Jefferson Parish Sheriff's Office
Bureau of Revenue and Taxation
200 Derbigny St.
Gretna, LA 70053
(504) 363-5733 • www.jpso.com

Jefferson Parish Economic Development Commission (JEDCO)
3445 N. Causeway Blvd., Ste. 300
Metairie, LA 70002
(504) 833-1881 • www.jedco.org

WEB REGISTRATION

InterNIC
U.S. Dept of Commerce
www.internic.net
This site is used to register or sell your domain name on the World Wide Web.

Register.com
(800) 899-9724
www.register.com

TECHNICAL ASSISTANCE

New Orleans U.S. Export Assistance Center
365 Canal St., Ste. 1170
New Orleans, LA 70130
(504) 589-6546 • www.ldec.org

Manufacturing Extension Partnership of Louisiana (MEPOL)
1600 Canal St., Ste. 614
New Orleans, LA 70112
(504) 539-9438 • www.mepol.org

The Institute of Micromanufacturing Louisiana Tech University
911 Hergot Ave. • Ruston, LA 71272
(318) 257-5100
www.latech.edu/tech/engr/ifm

New Orleans Procurement Technical Assistance Center
P.O. Box 1427
Chalmette, LA 70044-1427
(504) 913-4617

LA Technology Transfer Office Louisiana State University
South Stadium Dr.
Baton Rouge, LA 70803-6100
(225) 578-7555
www.bus.lsu.edu/lbtc

UNO Office of Technology Transfer & Corporate Partnerships
CERM Bldg., Ste. 526
2045 Lakeshore Dr.
New Orleans, LA 70122
(504) 280-2022
www.uno.edu/~ott/

Center for Business and Information Technologies
635 Cajundome Blvd.
Lafayette, LA 70506
(337) 482-0600
www.cb.it.louisiana.edu

PATENTS & TRADEMARKS

U.S. Patent & Trademark Office
Crystal Plaza 3, Room 2C02
Washington, DC 20231
(800) 786-9199 • www.uspto.gov

U.S. Copyright Office
U.S. Library of Congress
James Madison Memorial Bldg.
Washington, DC 20559
(202) 707-3000 • www.copyright.gov

Louisiana Secretary of State
Commercial Division
P. O. Box 94125
Baton Rouge, LA 70804-9125
(225) 925-4704

Jefferson Parish Clerk of Court
P.O. Box 10
Gretna, LA 70054-0010
(504) 364-2900
www.jpclerkofcourt.us

TAXES

Internal Revenue Service
600 S. Maestri Pl., Stop 21
New Orleans, LA 70130
(800) 829-1040 or (504) 558-3011
www.irs.gov

Social Security Administration
(800) 772-1213 • www.ssa.gov

Louisiana Department of Revenue
1555 Poydras St., Ste. 900
New Orleans, LA 70112
(504) 568-5233
www.rev.state.la.us

Louisiana Department of Labor
New Orleans Field Audit Unit
737 St. Charles Ave.
New Orleans, Louisiana 70130-3137
(504) 568-7151
www.ldol.state.la.us

Jefferson Parish Sheriff's Office
Bureau of Revenue and Taxation
200 Derbigny St.
Gretna, LA 70053
(504) 363-5733 • www.jpso.com

Jefferson Parish Assessor's Office
200 Derbigny St.
Gretna, LA 70053 • (504) 362-4100
www.jpassessment.com

GOVERNMENT ACCESS

Federal Government
www.firstgov.gov

State of Louisiana
www.louisiana.gov

Jefferson Parish
(504) 736-6100
www.jeffparish.net

Town of Grand Isle
(985) 787-3500
www.grand-isle.com

City of Gretna
(504) 363-1505
www.gretnala.com

City of Harahan
(504) 737-6383

Town of Jean Lafitte
(504) 689-2208
www.townofjeanlafitte.com

City of Kenner
(504) 468-4090
www.kenner.la.us

City of Westwego
(504) 347-5745
www.cityofwestwego.com

ECONOMIC DEVELOPMENT

Jefferson Parish Economic Development Commission (JEDCO)
3445 N. Causeway Blvd.
Ste. 300
Metairie, LA 70002
(504) 833-1881 • www.jedco.org

Jefferson Chamber of Commerce
3421 N. Causeway Blvd.
Ste. 203
Metairie, LA 70002
(504) 835-3880
www.jeffersonchamber.org

Greater New Orleans, Inc.
365 Canal Street
Ste. 2300
New Orleans, LA 70130
(504) 527-6900
www.gnoinc.org

Louisiana Economic Development
P.O. Box 94185
Baton Rouge, LA 70804-9185
(225) 342-3000
www.led.state.la.us
Louisiana1st.com

This resource guide produced courtesy of:

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Jefferson Parish Economic Development Commission

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www.jedco.org

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WORKFORCE
CONNECTION
Solutions For Business & Workforce Development

www.theworkforceconnection.com