

#### **JEDCO Board of Commissioners**

August 27, 2015

8:50 A.M.

#### **AGENDA**

- I. Call to Order Chairman, Paul Rivera
  - Approval of Board Absences
  - Approval of JEDCO Executive Committee Minutes for <u>July 30, 2015</u> (**Pg. 2**)
  - Introduction and swearing-in of new Commissioner
  - Presentation by Southeast Louisiana Flood Protection Authority West
- II. Public Comments on Agenda Items
- III. Unfinished and New Business Chairman, Paul Rivera
  - Appointment to JEDCO Finance Committee
  - Resolution authorizing Executive Director to execute conveyance of land to Delgado (deferred from July 30, 2015 meeting) Lacey Bordelon
- IV. Monthly Financial Report Cynthia Grows (Pg. 5)
- V. Executive Director Report Jerry Bologna
  - State-of-the-Organization
- VI. Other updates/comments from JEDCO Board of Commissioners
- VII. Adjournment

The meeting begins at 8:50 a.m. and will be held at JEDCO, 700 Churchill Parkway, Fairfield, LA 70094
In accordance with provisions of the Americans with disabilities Act Amendments Act of 2008, as amended, JEDCO shall not discriminate against individuals with disabilities on the basis of disability in its services, programs or activities. If you require auxiliary aids or devices, or other reasonable accommodation under the ADA Amendments Act, please submit your request to the ADA Coordinator at lease forty-eight (48) hours in advance or as soon as practical. A seventy-two (72) hour advanced notice is required to request Certified ASL interpreters.

ADA Coordinator for JEDCO – Scott Rojas, Director of Facilities and IT, 700 Churchill Parkway, Fairfield, LA 70094 Telephone – (504)875-3908 Email – <a href="mailto:srojas@jedco.org">srojas@jedco.org</a>





## **JEDCO Executive Committee Meeting**

July 30, 2015 8:30 A.M.

#### **Minutes**

Call to Order

8:30 a.m.

Attendance:

Mario Bazile, Tina Dandry-Mayes, Bruce Dantin, Steve LaChute, Bruce

Layburn, Dr. Vinicio Madrigal, Mark Madderra, Lynda Nugent-Smith, Paul

Rivera, Stan Salathe

Staff:

Jerry Bologna, Lacey Bordelon, Cynthia Grows, Jessica Lobue, Alberto Queral,

Scott Rojas, Kelsey Scram

Absences:

Joe Ewell, Greg Jordan, Bill Peperone, Mike Rongey

Attorney:

Reed Smith, Jefferson Parish Attorney's Office

**Guests:** 

Betty Ernest – The Becknell Law Firm

Shaun Toups – Government Consultants, Inc.

Allison DeJong – GCR, Inc.

Jeffery Simno – Parish President's Office

Ernesto Posada – Copa Airlines

## I. Call to Order - Chairman, Paul Rivera

Chairman Rivera opened the meeting by welcoming the above named guests and leading in the Pledge of Allegiance.

- Approval of Board Absences Dr. Vinicio Madrigal motioned to excuse the above named absences; seconded by Mark Madderra. The motion passed unanimously.
- Approval of JEDCO Minutes for May 28, 2015— Dr. Vinicio Madrigal motioned to approve the minutes; seconded by Mark Madderra. The motion passed unanimously.

## II. Unfinished and New Business - Chairman, Paul Rivera

Resolution amending and supplementing a resolution to incur debt previously adopted by JEDCO on April 30, 2015 – Lacey Bordelon
 Dr. Vinicio Madrigal motioned to approve the amendment that removes Section 1,

Dr. Vinicio Madrigal motioned to approve the amendment that removes Section 1 and to approve the supplement that adds Section 12 to the resolution previously



adopted on April 30, 2015. The motion was seconded by Mark Madderra and passed unanimously.

 Presentation of draft five-year economic development strategy of The Jefferson EDGE 2020

GCR, Inc. was retained to facilitate the planning process and craft the strategy for the update to the Jefferson EDGE 2020. Allison DeJong gave an overview of the history and purpose of the Jefferson EDGE and presented the strategic framework including action items and timeline.

 Resolution approving the economic development strategy of The Jefferson EDGE 2020 and recommending the plan for adoption to the Jefferson Parish Council as the overall five-year economic development strategic plan of Jefferson Parish – Lacey Bordelon

Dr. Vinicio Madrigal motioned to approve the resolution; seconded by Bruce Dantin. The motion passed unanimously.

- Resolution authorizing Executive Director to execute conveyance of land to Delgado (deferred from May 28, 2015 meeting) – Lacey Bordelon
   Dr. Vinicio Madrigal motioned to defer this agenda item to the August 27, 2015
   Board of Commissioners' meeting; seconded by Steve LaChute. The motion passed unanimously.
- Approval of First Amended 2015 Budget Lacey Bordelon Dr. Vinicio Madrigal motioned to approve the First Amended 2015 Budget; seconded by Mario Bazile. The motion passed unanimously.
- Approval of Proposed 2016 Budget Lacey Bordelon
   Dr. Vinicio Madrigal motioned to approve the Proposed 2016 Budget; seconded by Mario Bazile. The motion passed unanimously.

## III. Monthly Financial Report - Lacey Bordelon

• May Financial Report

Dr. Vinicio Madrigal motioned to approve the May report; seconded by Mario Bazile. The motion passed unanimously.

June Financial Report

Dr. Vinicio Madrigal motioned to approve the June report; seconded by Mario Bazile. The motion passed unanimously.

The State Legislative Auditors implemented a new format for reporting purposes. The JEDCO Board prefers the old format and requested that in addition to the State's new format, the old format and detailed schedules be presented at the meetings and disbursed in the Board packets.

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## IV. Executive Director Report – Jerry Bologna

- Avondale has selected a broker and plans to make an announcement in the next two weeks. JEDCO continues to field prospects and will direct those prospects to the broker.
- JEDCO co-sponsored a Technical Assistance Panel (TAP) of the Urban Land Institute (ULI) to take a look at the Jefferson Highway Corridor between Causeway and the parish line. Jerry was pleased with the thoughts and recommendations of the TAP.
- JEDCO's Finance staff filed a grant application with the Jefferson Parish Office of Community Development (JPOCD) for a Façade Improvement Program for businesses located within a defined geographical location. JEDCO has not been officially notified, but the JPOCD action plans for 2016 were approved by the Council, which included JEDCO's Façade Improvement Program.
- JEDCO was unable to meet the SBA requirement of receiving approval for at least four 504 loans during the last two consecutive fiscal years. JEDCO has been asked to submit a strategic business plan. This plan will be presented to the JEDCO Development Corporation Board for approval at the next meeting.
- Ernesto Posada with CopaAirlines announced the airline offers more direct flights per day to more destinations than any other Hub in Latin America – 74 destinations in 30 countries. September 14 - 16, 2015, GNO Inc. will participate in a mission trip to Panama; activities will include a Business 101 course and business-tobusiness meetings.

## V. Public / Other Comments

None

VI. Adjournment – Bruce Layburn motioned to adjourn; seconded by Mario Bazile. The motion passed unanimously.

Mario Bazile **JEDCO Secretary** (Minutes for July 30, 2015)

# MONTHLY FINANCIAL REPORT HIGHLIGHTS JULY 2015

#### JEDCO-

#### Revenues:

• Departmental services produced monthly income of nearly \$15K.

#### Expenses:

- Expenses of \$11.6K for production/printing of JEDCO 2014 Annual Report and advertisement in N.O. Publication and Jefferson Chamber Directory (Marketing expenses)
- Renewal of computer software, remote back-up and maintenance totaling \$1,469 (Administration expenses)
- Utilities cost of \$7,584 (Building expenses)
- Leases expenses of \$12,300 resulting mainly from Travel Impact Analyses (TIA) related to Delgado project (Tech Park expenses)
- Hog abatement cost of \$3,775 (Tech Park expenses)

#### Others:

• JEDCO LAMP account balance at 07/31/2015 is \$2.4M

#### **JEFFERSON EDGE-**

#### Revenues:

• Private funds collections of \$36K

### Expenses:

- Marketing/publication cost of \$1,965
- Payment to GCR for Jefferson EDGE 2015 Update project equaling \$10,056
- Expenses of \$453 for Past Chairman and EDGE Investors luncheons

#### Others:

• EDGE LAMP account balance at 07/31/2015 is \$601K

#### SUPPLEMENTARY INFORMATION-

• JEDCO 2016 Proposed Budget submitted to Jefferson Parish by August 10, 2015 as requested. Proceeding with budget hearings as scheduled.

				JEDO	O BUDGI	ET SUMN JULY 2018	A CONTRACTOR OF THE PARTY OF TH	ATEME	NT					( ) (a)		
T	AMENDED 2015		YTD		мом	ITHLY		DEPART	MENTAL AN	IALYSIS						
	BUDGET	BUDGET	ACTUAL	VAR.	BUDGET	ACTUAL	BIC	FINANCE	EDS	MARKET	ADMIN.	KENNER	BLDG. EX	T.P. BLDG,	CONF. CTR.	OTHER
REVENUES: Occupational License	\$1,660,969	958,910	\$1,660,989	\$692,079	\$138,416	\$0										
Business Innovation Ctr. EDA Revenues	10,000 6,756	5,833 3,941	1,548 5,174	(4,285) 1,233	833 563	350 694	350	694								
SBA Closing Fees HUD Service Fees	20,000 1,728	11,667	0 697	(11,667)	1,667	90		90								
Weils Fargo (Monthly)	73,716	43,001	35,009	(7,992)	6,143	4,957		4,957								
La Revolving Capital Fund Incentive Fees	80,000 2,200	46,667 1,283	61,170 755	14,503	6,667 183	7,796 115		7,796	115							
Kenner CEA Interest, Misc	75,000 2,000	43,750 1,167	75,000 329	31,250 (838)	6,250 167	66					66					
FORJ (Lease Payments) Brownsfield Fees	12.000 800	7,000 467	12,000 374	5,000	1,000	0										
Gretna Revenues	25,000	14,583	25,000	(93) 10,417	2,083	0										
LBIA Grant Program/Event Revenues	16,000	9,333	0	(9,333)	1,333	0										
Pilot Administration Fees ILTAP Fees	123,600 5,000	72,100 2,917	123,600 1,274	51,500 (1,643)	10,300 417	263		263								
Conference Center Revenues	36,300	21,175	17,781	(3,394)	3,025	500		200							500	
Tech Parks Revenues IGA Revenues	38,510 300,000	22,464 175,000	300,000	(22,464) 125,000	3,209 25,000	0										
Entrepeneur Challenge TOTAL REVENUES	22,500 \$2,512,099	13,125   \$1,465,391	22,500 \$2,343,200	9,375	1,875 \$209,342	S14,831	\$350	\$13,800	\$115	\$0	\$66	so	\$0	SO.	\$500	sc
XPENDITURES:		2.1.30,001	10,010,000	55.7,000	2227,012	2.4,007	2002	2.3,000							5555	
Salaries	\$930,000	\$542,500	\$542,767	(\$267)	\$77,500	\$75,797	\$3,380	\$14,122	\$8,532	\$4,171	\$35,860	\$3,972	5,760			\$0
Health Benefits/Taxes SEP/IRA-Retirement	125,500 117,800	73,208 68,717	69,584 65,450	3,624 3,267	10,458 9,817	8,724 9,371	354 412	837 1,723	2,111 1,041	509	4,508	366 480	742 698			
Communication Equipment Rental/Main	38,650 14,350	22,546 8,371	14,500 4,179	8,046 4,192	3,221 1,196	2,058 617	58 68	428 111	428 111	428 111	633 216	-	83			
Advertising/Newsletter Office Supplies	56,700 14,600	33,075 8,517	34,490 3,267	(1,415) 5,250	4,725 1,217	11,660 411		103		11,660 61	116					
Postage	8,750	5,104	5,322	(218)	729	605		143	40	339	83	-				
Dues & Subscriptions Travel/Mileage	21,150 13,700	12,338 7,992	9,472 3,290	2,866 4,702	1,763	973 823	В	649 131	187 235		66 227	42 229	.21			
Insurance Data Base Analysis	36,000 4,000	21,000	30,923	(9,923)	3,000	4,962		-			1,735		3,227			
Committee Meetings Seminars/Conventions	10,000 3,500	5,833 2,042	3,914 4,715	1,919 (2,673)	833 292	0										
Accounting/Audit	35,000	20,417	23,725	(3,308)	2,917	375					375					
Business Development Staff Development	3,000 16,000	1,750 9,333	1,726 3,954	5,379	250 1,333	1,621 1,626				75	1,621 1,456	95				
Special Projects Program Costs	2,250 5,000	1,313 2,917	260 1,564	1,053	188 417	0										
Project Expenses Administrative Fees	4,000 13,000	2,333 7,583	2,192 5,741	141	333 1,083	300 844					844	300				
Web-Site Update	8,000	4,667	705	3,962	667	75				75	-					
Computer/Svc /Equip Program Events	85,700 24,000	49,992 14,000	18,990	31,002 14,000	7,142 2,000	1,489			-		1,469					
Contract Services Attorney Fees	15,000 15,000	9,333 8,750	5,785 5,073	3,548 3,677	1,333 1,250	975									975	
Bldg Insurance	53,000	30,917	0	30,917	4,417 250	0										
Emergency Expenses Landscaping	3,000 8,500	1,750 4,958	4,512	446	708	1,375								1,375		
Repairs and Maintenance Grass Cutting/Cleaning	15,000 290,000	8,750 169,167	8,349 230,883	401 (61,716)	1,250 24,167	468 0							468			
Janitonal Services Utilities	34,000 77,900	19,833 45,442	16,088 35,012	3,745 10,430	2,833 6,492	2,050 9,009							2,050 7,584	309	1,116	
Security	2,100 423,416	1,225 246,993	562 212,349	663 34,644	175 35,285	144							144	207		
JEDCO Bidg Lease Expenses Building Supplies	5,500	3,208	3,393	(185)	458	153							153			
Garbage Collection Gretna Expenses	1,500 25,000	875 14,583	742 6,130	133 8,453	125 2,083	106 3,542			3,542				106			
Water Lawn Maintenance	3,000 14,000	1,750 8,167	7,125	1,726 1,042	250 1,167	2,035			-				2,035			_
Generator Maintenance Exp Liability Insurance	3,200 12,000	1,867 7,000	1,694	173 7,000	267 1,000	0							analife with			- 87
Personnel Expenses	2,000	1,167	221	946	167	0							182			
Elevator Repair & Maintenance Sales & Marketing	5,400 10,000	3,150 5,833	3,367 6,655	(217) (822)	450 833	486							486			
HVAC Maintenance Professional Development	12,000 3,000	7,000 1,750	8,788 3,099	(1,786) (1,349)	1,000 250	2,925 216							2.925 216			
Entrepeneur Challenge Supplies	25,000 12,500	14,583 7,292	25,860 2,196	(11,277) 5,096	2,083 1,042	0 24									24	
AEDO Accreditation Door Mat	4,000	2,333 1,050	0	2,333 1,050	333 150	0										
Pest Control	1,200	700	870	(170)	100	290							290			
Generator Repairs Access Road Expenses	2,500 25,000	1,458 14,583	0	1,458 14,583	208	0										
Lease Expenses Professional Services	23,000 1,000	13,417 583	21,485	(8,068) 583	1,917	12,003								12,003		
Equipment Expenses Hog Abatement	11,300 38,500	6,592 22,458	11,281 20,000	(4,689) 2,458	942 3,208	3,775								3,775		
Video Equip Expenses	1,500	875	0	875	125	0								3,773		
Appraisal Expenses	3,500	2,042	0		292	0										
TOTAL EXPENDITURES	2,775,966 (\$253,867)	1,619,314 (\$153,922)	1,492,271	127,043 \$1,004,851	(\$21,989)	161,893 (147,062)	4,280 (\$3,930)	18,247	16,359	17,793		(\$5.484)	26,994 (\$26,994)	17,462	(\$1,615)	50
ansferier thancing starces	135,00	78,750	125,000	\$ 1,004,00 T	11,250	(17/1002)	100,000)	12-1-1-1	(4.0,274)	(411,190)	,400,0331	(40,404)	Taral Say	4.17,7442	35.15.10)	
	(128,867)	(75,172)	975,929		(10,739)	(147,062)										

# **JEDCO'S INVESTMENT REPORT**

@ 7/31/2015

ACTIVE DATE	INSTITUTIONS	OPENING BALANCE	CURRENT BALANCE	INTEREST	TERMS	MATURITY DATE	CURRENT STATUS
12/04/03	JEDCO LAMP	\$350,000	\$2,426,653	0.05%	DAILY		OPEN
	TOTAL	\$350,000	\$2,426,653				

CASH BASIS

		JULY	YEAR	TO DATE	ADOPTED 2015	
<u></u>	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
PROGRAMS REVENUES:						
Occupational Licenses	\$0	\$138,416	\$1,660,989	\$968,910	1,660,989	
Business Innovation Ctr. (Sch. A)	350	833	1,548	5,833	10,000	
Financing Activities (Sch. B)	13,800	15,667	103,699	109,667	188,000	
Economic Develop. Fees (Sch. C)	115	12,567	149,355	87,967	150,800	
Marketing-P/R (Sch. D)	0	3,208	22,500	22,458	38,500	
Interest, Misc.	66	167	328	1,167	2,000	
Kenner Program (Sch.F)	0	6,250	75,000	43,750	75,000	
Tech Park Revenues	0	3,209	0	22,464	38,510	
CDBG Incubator Grant	0	0	0	0	0	
FORJ (Ground Lease Payment)	0	1,000	12,000	7,000	12,000	
Conference Center (Sch. I)	500	3,025	17,781	21,175	36,300	
IGA Revenues	0	25,000	300,000	175,000	300,000	(A)
Total Revenues	\$14,831	\$209,342	\$2,343,200	\$1,465,391	\$2,512,099	
PROGRAMS EXPENDITURES:						
Business Innovation Ctr. (Sch. A)	4,280	4,917	31,199	34,417	59,000	(B)
Financing (Sch. B)	18,247	19,592	127,767	137,142	235,100	
Econ, Dev. Svcs. (Sch, C)	16,359	17,700	109,081	123,900	212,400	(B)
Marketing-P/R (Sch. D)	17,793	15,838	100,353	110,863	190,050	(B)
Admin. Exp. (Sch. E)	53,159	66,475	407,086	465,325	797,700	
Kenner Program (Sch. F)	5,484	6,250	37,466	43,750	75,000	
JEDCO Bldg. Expenses (Sch. G)	26,994	59,376	360,475	415,634	712,516	(B)
Tech. Park Expenses (Sch. H)	17,462	33,742	284,294	236,192	404,900	
CDBG Incubator Grant	0	0	0	0	0	
Conference Center (Sch. I)	2,115	7,442	34,550	52,092	89,300	
Total Expenditures	\$161,893	\$231,331	\$1,492,271	\$1,619,314	\$2,775,966	
OTHER FINANCING SOURCES (USES) Transfer to other funds Transfer from other funds	: 0 0	833 10,417	0 125,000	5,833 72,917	0 135,000	
Total other financing sources (uses)	0	11,250	125,000	78,750	135,000	
OPERATING SURPLUS/DEFICIT	(\$147,062)	(\$10,739)	\$975,929	(\$75,172)	(\$128,867)	
Building Fund Account Shortage FORJ Account Overage	0	0	0	0	0	
NET OPERATING SURPLUS	(\$147,062)	(\$10,739)	\$975,929	(\$75,172)	(\$128,867)	
AUDITED FUND BAL @12/31/14					\$1,699,282	
PROJ. FUND BAL @12/31/15					\$1,570,415	

 $<sup>\</sup>begin{tabular}{ll} (A) Intergovernmental Agreement (IGA) Rev.-BIC($52,100),EDS($112,467), Mrkt.($54,400), Bldg.(1/3=$81,033) \\ (B) Intergovernmental Agreement (IGA) Exp.-BIC($52,100),EDS($112,467), Mrkt.($54,400), Bldg.(1/3=$81,033) \\ (B) Intergovernmental Agreement (IGA) Exp.-BIC($52,100),EDS($52,100)$ 

CASH BASIS

#### **BUSINESS INNOVATION CENTER**

	JULY		YEAR TO DATE		ADOPTED 2015	
-	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:						
Incubator Tenants	\$350	\$833	\$1,548	\$5,833	\$21,000	
IGA Revenues	0	4,342	52,100	30,392	52,100	(A)
Total Revenues			200000000000000000000000000000000000000		55-205-4	030000
	\$350	\$5,175	\$53,648	\$36,225	\$73,100	
PROGAM EXPENDITURES:						
Staff Salaries	\$3,380	\$3,417	\$23,660	\$23,917	\$41,000	(B)
Health Benefits & Taxes	354	508	3,268	3,558	6,100	(B)
SEP/IRA-Retirement	412	417	2,884	2,917	5,000	(B)
Communications	58	42	404	292	500	
Equipment Rental/Maintenance	68	250	476	1,750	3,000	
PR/Advertising	0	167	449	1,167	2,000	
Office Supplies	0	8	0	58	100	
Dues & Subscriptions	8	13	58	88	150	
Postage	0	17	0	117	200	
Travel / Mileage	0	17	0	117	200	
Staff Development	0	0	0	0	0	
Miscellaneous	0	0	0	0	0	
Special Projects	0	63	0	438	750	
Sub-Total	4,280	4,917	31,199	34,417	59,000	ì
OTHER FINANCING SOURCES (USES):						
Transfer to other funds (Bldg. Fund)	0	(1,750)	0	(12,250)	(21,000)	9
Total other financing sources (uses)	0	(1,750)	0	(12,250)	(21,000)	Ē
NET PROGRAM DEFICIT	(\$3,930)	(\$1,492)	\$22,449	(\$10,442)	(\$6,900)	Ř

<sup>(</sup>A) Intergovernmental Agreement (IGA) Revenues=\$52,100 (B) Intergovernmental Agreement (IGA) Expenses=\$52,100

CASH BASIS

JULY 2015

#### FINANCING

	JULY		YEAR T	O DATE	ADOPTED 2015
-	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:				×	
Financing Income	\$6,004	\$9,000	\$42,529	\$63,000	\$108,000
BRGL & LRCF Fees	7,796	6,667	61,170	46,667	80,000
Total Revenues	\$13,800	\$15,667	\$103,699	\$109,667	\$188,000
EXPENDITURES:					
Staff Salaries	\$14,122	\$14,042	\$97,198	\$98,292	\$168,500
Health Benefits & Taxes	837	1,142	7,501	7,992	13,700
SEP/IRA-Retirement	1,723	1,800	11,859	12,600	21,600
Communications	428	417	2,997	2,917	5,000
Program Costs	0	83	0	583	1,000
Equipment Rental/Maintenance	111	208	808	1,458	2,500
PR / Advertising	0	25	. 0	175	300
Office Supplies	103	208	756	1,458	2,500
Postage & Copying	143	208	1,118	1,458	2,500
Travel / Mileage	131	125	627	875	1,500
Staff Development	0	333	199	2,333	4,000
Dues & Subscriptions	649	583	4,531	4,083	7,000
Attorney Fees	0	417	173	2,917	5,000
Total Expenditures	\$18,247	\$19,592	\$127,767	\$137,142	\$235,100
NET PROG/SURPLUS/ DEFICIT	(\$4,447)	(\$3,925)	(\$24,068)	(\$27,475)	(\$47,100)

CASH BASIS

#### **ECONOMIC DEVELOPMENT SERVICES**

		JULY	YEAR T	O DATE	ADOPTED 2015	
<del>-</del>	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	_
REVENUES:	50.5	2000				
Incentive Fees	\$115	\$183	\$755	\$1,283	\$2,200	
Gretna Revenues	0	2,083	25,000	14,583	25,000	
Pilot Administration Fees	0	10,300	123,600	72,100	123,600	lus en
IGA Revenues	0	9,372	112,467	65,606	112,467	(A)
Total Revenues	\$115	\$21,939	\$261,822	\$153,572	\$263,267	ō
EXPENDITURES:						
Staff Salaries	\$8,532	\$8,750	\$67,772	\$61,250	\$105,000	(B-p)
Health Benefits & Taxes	2,111	1,875	12,926	13,125	22,500	(B-p)
SEP/IRA-Retirement	1,041	1,325	7,836	9,275	15,900	(B-p)
Communications	428	750	2,947	5,250	9,000	52 524
Program Costs	0	333	1,564	2,333	4,000	
Equipment Rental/Maintenance	111	183	808	1,283	2,200	
Office Supplies	131	208	536	1,458	2,500	
Dues & Subscriptions	187	833	3,270	5,833	10,000	
Postage	40	192	1,549	1,342	2,300	
Data Base Analysis	0	208	0	1,458	2,500	
Training / Mileage	236	333	1,069	2,333	4,000	
Staff Development	0	500	2,414	3,500	6,000	
Special Projects	0	125	260	875	1,500	
Gretna Expenses	3,542	2,083	6,130	14,583	25,000	
Total Expenditures	\$16,359	\$17,700	\$109,081	\$123,900	\$212,400	
NET PROG.SURPLUS/ DEFICIT	(\$16,244)	\$4,239	\$152,741	\$29,672	\$50,867	

<sup>(</sup>A) Intergovernmental Agreement (IGA) Revenues=\$112,467
(B) Intergovernmental Agreement (IGA) Expenses=\$112,467 (Identified expenses)

CASH BASIS

JULY 2015

#### MARKETING-PIR

		JULY	YEAR T	O DATE	ADOPTED 2015	
-	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:			ŕ			
Program/Event Revenues	0	1,333	0	9,333	16,000	
Entrepeneur Challenge	0	1,875	22,500	13,125	22,500	
IGA Revenues	0	4,533	54,400	31,733	54,400	(A)
Total Revenues	\$0	\$7,742	\$76,900	\$54,192	\$92,900	
EXPENDITURES:						
Salaries	\$4,171	\$4,083	\$26,965	\$28,583	\$49,000	
Health Benefits & Taxes	364	492	3,492	3,442	5,900	
SEP/IRA-Retirement	509	500	3,288	3,500	6,000	
Communications	428	583	2,997	4,083	7,000	
Equipment Rental/Maintenance	111	208	808	1,458	2,500	
PR/Advertising	11,660	4,533	34,041	31,733	54,400	(B)
Office Supplies	61	250	335	1,750	3,000	3-7
Dues / Subscriptions	0	42	0	292	500	
Postage	339	63	1,145	438	750	
Travel / Mileage	0	42	32	292	500	
Staff Development	75	167	685	1,167	2,000	
Web-Site Update	75	667	705	4,667	8,000	
Programs/Events	0	2,000	0	14,000	24,000	
Video Equipment Expenses	0	125	0	875	1,500	
Entrepeneur Challenge	0	2,083	25,860	14,583	25,000	
Signage	0	0	0	0	0	
Total Expenditures	17,793	15,838	100,353	110,863	190,050	
NET PROG.SURPLUS/ DEFICIT	(\$17,793)	(\$8,096)	(\$23,453)	(\$56,671)	(\$97,150)	

<sup>(</sup>A) Intergovernmental Agreement (IGA) Revenues=\$54,400 (B) Intergovernmental Agreement (IGA) Expenses=\$54,400

CASH BASIS

JULY 2015

#### ADMINISTRATIVE EXPENSES

		JULY	YEAR T	O DATE	ADOPTED 2015
<del></del>	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
XPENDITURES:					
Staff Salaries	\$37,316	\$37,500	\$260,271	\$262,500	\$450,000
Health Benefits & Taxes	3,950	4.917	32,413	34,417	59,000
SEP/IRA-Retirement	4,508	4,583	31,431	32,083	55,000
Communications	633	917	4,579	6,417	11,000
Equipment Rental/Maintenance	216	333	1,279	2,333	4,000
Office Supplies	116	500	1,597	3,500	6,000
Dues / Subscriptions	66	125	882	875	1,500
Postage	83	250	1,510	1,750	3,000
Committee Meetings	0	833	3,914	5,833	10,000
Seminars / Conventions	0	167	4,680	1,167	2,000
Accounting/Audit	375	2,917	23,725	20,417	35,000
Insurance	1,735	3,000	8,040	21,000	36,000
Business Development	1,621	250	1,726	1,750	3,000
Travel / Mileage	227	417	986	2.917	5,000
Staff Development	0	167	201	1,167	2,000
Administrative Fees	844	1,083	5,741	7,583	13,000
Computer/Equip./Svc.	1,469	6,850	18,990	47,950	82,200
AEDO Accreditation	0	333	0	2,333	4,000
Personnel Expenses	0	167	221	1,167	2,000
Emergency Expenses	0	250	0	1,750	3,000
Attorney Expenses	0	833	4,900	5,833	10,000
Professional Services	0	83	0	583	1,000
	\$53,159	\$66,475	\$407,086	\$465,325	\$797,700

#### KENNER PROGRAM

CASH BASIS

		JULY	YEAR T	O DATE	ADOPTED 2015
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
City of Kenner	\$0	\$6,250	\$75,000	\$43,750	\$75,000
Total Revenues	\$0	\$6,250	\$75,000	\$43,750	\$75,000
EXPENDITURES:					
Staff Salaries	\$3,972	\$3,875	\$26,821	\$27,125	\$46,500
Health Benefits & Taxes	366	500	3,494	3,500	6,000
SEP/IRA-Retirement	480	475	3,266	3,325	5,700
Communications	0	13	0	88	150
Office & Equipment Rental	0	13	0	88	150
Office Supplies	0	42	43	292	500
Seminar	0	125	35	875	1,500
Travel Expenses	229	167	576	1,167	2,000
Project Expenses	300	333	2,192	2,333	4,000
Staff Development	95	167	455	1,167	2,000
Computer Expenses	0	292	0	2,042	3,500
Data Base Analysis	0	125	0	875	1,500
Dues & Subscriptions	42	125	584	875	1,500
Total Expenditures	\$5,484	\$6,250	\$37,466	\$43,750	\$75,000
NET PROG. SURP,/DEFICIT	(\$5,484)	(\$0)	\$37,534	\$0	\$0

#### JEDCO BUILDING EXPENSES

CASH BASIS

JUY 2015

		JULY	YEAR T	O DATE	ADOPTED 2015	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:						
IGA Revenues	\$0	\$6,750	\$81,000	\$47,250	\$81,000	(A)
Total Revenues	\$0	\$6,750	\$81,000	\$47,250	\$81,000	
EXPENDITURES:						
Staff Salaries	\$5,760	\$5,833	\$40,080	\$40,833	\$70,000	(D n)
Health Benefits & Taxes	742	1,025	6,490	7,175	12,300	
SEP/IRA-Retirement	698	717	4,886	5,017	8,600	
Communications	83	500	576	3,500	6,000	(B-p)
Travel/Mileage	0	42	0	292	500	
Repairs and Maintenance	468	458	981	3,208	5,500	(B)
Janitorial Services	2,050	2,833	16,088	19,833	34,000	
Utilitles	7.584	4,167	26,504	29,167	50,000	(B)
Security	144	50	562	350	600	(6)
Insurance	3,227	4.000	22,712	28,000	48,000	/DV
JEDCO Bldg, Lease Expenses	0	35,285	212,349	246,993	423,416	(0)
Lawn Maintenance	2,035	1,167	7,125	8,167	14,000	(B)
Garbage Collection	106	125	742	875	1,500	(B)
Generator Maintenance	0	267	1,694	1,867	3,200	
Bldg. Supplies	153	458	3,393	3,208	5,500	
Water	6	250	24	1,750	3,000	(B)
Dues & Subscriptions	21	42	147	292	500	(0)
HVAC Maintenance	2.925	1,000	8,786	7,000	12,000	
Elevator Repairs and Maintenance	486	450	3,367	3,150	5,400	(B)
Professional Development	216	250	3,099	1,750	3,000	
Door Mat Expenses	0	150	0,000	1,050	1,800	(0)
Pest Control	290	100	870	700	1,200	
Generator Repairs	0	208	0	1,458	2,500	
Total Expenditures	\$26,994	\$59,376	\$360,475	\$415,634	\$712,516	
OTHER FINANCING SOURCES (USES):						
Transfer from other funds (FORJ)	0	0	0	0	0	
Total other financing sources (uses)	0	0	0	0	0	
NET PROG. SURP./DEFICIT	(\$26,994)	(\$52,626)	(\$279,475)	(\$368,384)	(\$631,516)	ĺ.

<sup>(</sup>A) Intergovernmental Agreement (IGA) Revenues=\$81,033
(B) Intergovernmental Agreement (IGA) Expenses=\$81,033 (Identified expenses)

#### TECH PARK EXPENSES

CASH BASIS

	JULY		YEAR TO DATE		ADOPTED 2015
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Comm. Area Main. Revenues	\$0	\$1,293	\$0	\$9,048	\$15,510
Lease Revenues	0	1,917	0	13,417	23,000
Fill Reimbursement	0	0	0	0	0
Total Revenues	0	3,209		22,464	38,510
EXPENDITURES:					
Landscaping	\$1,375	\$708	\$4,512	\$4,958	\$8,500
Grass cutting/Clearing/Fill	0	24,167	230,883	169,167	290,000
Utilities	309	33	694	233	400
Repairs and Maintenance	0	333	6,720	2,333	4,000
Liability Insurance	0	1,000	0	7,000	12,000
Access Road Expenses	0	2,083	0	14,583	25,000
Lease Expenses	12,003	1,917	21,485	13,417	23,000
Hog Abatement	3,775	3,208	20,000	22,458	38,500
Appraisal Expenses	0	292	0	2,042	3,500
Total Expenditures	\$17,462	\$33,742	\$284,294	\$236,192	\$404,900
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	0	0	0	0
Transfer from other funds (Jeff. EDG	0	10,417	125,000	72,917	125,000
Total other financing sources (uses)	0	10,417	125,000	72,917	125,000
NET OPERATING SURPLUS	(\$17,462)	(\$20,116)	(\$159,294)	(\$140,811)	(\$241,390)

#### CONFERENCE CENTER EXPENSES

#### CASH BASIS

	JULY		YEAR TO DATE		ADOPTED 2015
<u> </u>	ACTUAL	BUDĞET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Building Rent	\$500	\$2,083	\$6,500	\$14,583	\$25,000
Food & Beverage Revenues	0	0	0	0	0
Audio & Visual	0	0	0	0	0
JPPSS Equipment Relmb.	0	942	11,281	6,592	11,300
Total Revenues	\$500	\$3,025	\$17,781	\$21,175	\$36,300
EXPENDITURES:					
Repairs and Maintenance	\$0	\$458	\$648	\$3,208	\$5,500
Utilities	1,116	2,292	7,814	16,042	27,500
Contract Services	975	1,333	5,785	9,333	16,000
Insurance	0	417	171	2,917	5,000
Sales and Marketing	0	833	6,655	5,833	10,000
Supplies	24	1,042	2,196	7,292	12,500
Security	0	125	0	875	1,500
Kitchen Equipment	0	0	0	0	0
Equipment Expenses	0	942	11,281	6,592	11,300
Total Expenditures	\$2,115	\$7,442	\$34,550	\$52,092	\$89,300
NET PROG. SURP,/DEFICIT	(\$1,615)	(\$4,417)	(\$16,769)	(\$30,917)	(\$53,000)

		JULY	YEAR T	O DATE	ADOPTED 2015
<del></del>	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
JEFF. EDGE REVENUES:					
Private Funds	\$36,000	\$20,833	\$100,250	\$145,833	\$250,000
Parish Funds	0	0	0	0	0
Investment Income	17	58	117	408	700
Total Revenues	\$36,017	\$20,892	\$100,367	\$146,242	\$250,700
JEFF, EDGE EXPENDITURES:					
Marketing/PR Activities:					
Local Market/PR Campaign	\$0	\$42	\$0	\$292	\$500
Special Events/Promotions	0	0	0	0	0
Contingency	0	0	0	0	0
Sub-Total	0	42	0	292	500
Technology Development:					
Tech. Park Implementation	0	3,646	9,187	25,521	43,750
Site Selection Initiative	0	833	2,500	5,833	10,000
Tech. Park Marketing	1,965	5,729	26,340	40,104	68,750
Infra-Structure Expenses	0	2,083	5,029	14,583	25,000
Sub-Total	1,965	12,292	43,056	86,042	147,500
Administrative:					
Misc.Project Fund	10,056	5,625	37.019	39,375	67,500
Fundraising	1,345	1,292	9,196	9,042	15,500
Investor Relations Staff Support	52	417	60	2,917	5,000
Meetings/Meals	453	417	1,797	2,917	5,000
Sub-Total	11,906	7,750	48,072	54,250	93,000
Total Expenditures	13,871	20,083	91,128	140,583	241,000
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	(10,417)	(125,000)	(72,917)	(125,000)
Transfer from other funds	0	0	0	0	0
Total other financing sources (uses)	0	(10,417)	(125,000)	(72,917)	(125,000)
NET PROG.SURPLUS/DEFICIT	22,146	(9,608)	(115,761)	(67,258)	(115,300)
AUDITED FUND BALANCE @ 12/31/14					851,684

		JULY	YEAR TO DATE		ADOPTED 2015
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
EXPENDITURES:					
Staff Salaries	\$4,246	\$4,342	\$29,684	\$30,392	\$52,100
Health Benefits & Taxes	460	617	3,732	4,317	7,400
SEP/IRA-Retirement	518	533	3,621	3,733	6,400
Communication	0	0	0	0	0
Equipment Rental/Maintenance	0	0	0	0	0
Office Supplies	0	0	0	0	0
Postage	0	0	0	0	0
Travel/Mileage	0	0	0	0	0
Staff Development	0	0	0	0	0
	\$5,224	\$5,492	\$37,037	\$38,442	\$65,900

	JULY		YEAR TO DATE		ADOPTED 2015	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:						
Drawdown on JEDCO Equity/Cap.	\$0	\$0	\$0	\$0	\$0	
State New Market Tax Credits (NMT)	0	0	0	0	0	
JEDCO Bldg. Lease income	0	35,285	212,349	246,993	423,416	
Interest on Construction Acct.	0	0	0	0	0	
CDBG Incubator Revenues	0	О	0	0	0	
Settlement Revenues-WWCCI	0	0	0	0	0	
JEDCO Revenues (HVAC)	0	0	0	0	0	
Total Revenues	\$0	\$35,285	\$212,349	\$246,993	\$423,416	
EXPENDITURES:						
Interest on Capital One Loan	\$0	\$28,228	\$28,379	\$197,594	\$338,733	
Add'l Architectural Fees	0	0	0	0	0	
Monthly Lease Payments	0	1,000	12,000	7,000	12,000	
Insurance	336	333	2,253	2,333	4,000	
Inspector Fees	0	0	0	0	0	
Other Fees	0	83	29	583	1,000	
CDBG Incubator Expenses	0	0	0	0	0	
Settlement Revenues-WWCCI	0	0	0	0	0	
JEDCO Revenues (HVAC)	0	0	0	0	0	
Total Expenditures	\$336	\$29,644	\$42,661	\$207,511	\$355,733	
OTHER FINANCING SOURCES (USES):						
Transfer to other funds (JEDCO)	0	0	0	0	0	
Transf. from other funds (Capital One	0	0	0	0	0	
Total other financing sources (uses)	0	0	0	0	0	
NET PROG, SURP./DEFICIT	(\$336)	\$5,640	\$169,688	\$39,482	\$67,683	

	JULY		YEAR T	O DATE	ADOPTED 2015
+	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment Interest Earned from Investment	\$17,457 339	\$11,250 125	\$112,468 2,393	\$78,750 875	\$135,000 1,500
Total Revenues	\$17,796	\$11,375	\$114,861	\$79,625	\$136,500
EXPENDITURES:					
Administration Expenses	\$7,796	\$7,917	\$59,762	\$55,417	\$95,000
Total Expenditures	\$7,796	\$7,917	\$59,762	\$55,417	\$95,000
NET PROG. SURP./DEFICIT	\$10,000	\$3,458	\$55,099	\$24,208	\$41,500

	JULY		YEAR T	O DATE	ADOPTED 2015
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment	\$0	\$2,667	\$12,453	\$18,667	\$25,000
Interest Earned from Investment	78	54	533	379	650
Net Sale Proceeds-Cotton	0	0	0	0	0
Total Revenues	\$78	\$2,721	\$12,986	\$19,046	\$25,650
EXPENDITURES:					
Administration Expenses	\$694	\$1,667	\$4,675	\$11,667	\$20,000
Total Expenditures	\$694	\$1,667	\$4,675	\$11,667	\$20,000
NET PROG. SURP./DEFICIT	(\$616)	\$1,054	\$8,311	\$7,379	\$5,650

		JULY YEAR TO DATE		O DATE	ADOPTED 2015
<u> </u>	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment Interest Earned from Investment	\$1,880 76	\$833 7	\$11,161 450	\$5,833 47	\$10,000 80
Total Revenues	\$1,956	\$840	\$11,611	\$5,880	\$10,080
EXPENDITURES:					
Administration Expenses	263	1,667	1,273	11,667	20,000
Total Expenditures	263	1,667	1,273	11,667	20,000
NET PROG. SURP./DEFICIT	\$1,693	(\$827)	\$10,338	(\$5,787)	(\$9,920)

#### JEDCO DEVELOPMENT CORPORATION

#### CASH BASIS

	JULY		YEAR T	YEAR TO DATE	
***************************************	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Fees Payments	\$0	\$3,333	\$30,077	\$23,333	\$40,000
Total Revenues	\$0	\$3,333	\$30,077	\$23,333	\$40,000
EXPENDITURES:					
Administration Expenses	0	3,333	30,077	23,333	40,000
Total Expenditures	0	3,333	30,077	23,333	40,000
NET PROG. SURP./DEFICIT	\$0	\$0	\$0	\$0	\$0

## MONTHLY CASH REPORT

ACCOUNTS:	@12/31/14	REVENUES	EXPENSES	OTHERS	BALANCE
JEDCO Checking	\$302,248.74				
January '15	φ502,210171	\$33,011.23	\$193,059.64	\$212,529.35	\$354,729.68
February '15		21,748.86	193,644.38	206,302.57	389,136.73
March '15		341,226.81	344,862.66	(293,743.96)	91,756.92
April '15		137,682.72	149,490.98	206,271.84	286,220.50
May '15		24,312.52	242,063.31	167,268.21	235,737.92
June '15		116,465.46	283,015.70	306,315.16	375,502.84
July '15		12,408.65	166,852.72	6,287.50	227,346.27
Jefferson EDGE Checking	\$248,437.79				
January '15		\$2,000.00	\$7,056.74	(\$1,275.21)	\$242,105.84
February '15		5,000.00	6,386.15	(1,280.73)	239,438.96
March '15		29,500.00	131,882.64	(1,278.73)	135,777.59
April '15		5,000.00	17,113.38	(1,279.67)	122,384.54
May '15		15,250.00	21,632.30	(1,278.39)	114,723.85
June '15		7,500.00	9,149.24	(1,283.84)	111,790.77
July '15		36,000.00	12,372.24	(1,344.61)	134,073.92
BRGL (I & II) Revenues	\$205,788.41				
January '15		\$0.00	\$5,691.09	\$0.00	\$200,097.32
February '15		0.00	5,226.99	0.00	194,870.33
March '15		0.00	5,223.98	0.00	189,646.35
April '15		0.00	5,223.97	0.00	184,422.38
May '15		0.00	5,223.97	0.00	179,198.41
June '15		0.00	5,223.98	0.00	173,974.43
July '15		\$0.00	\$5,223.97	\$0.00	168,750.46
INVESTMENTS:					
JEDCO Lamp	\$1,226,387.24				
January '15		\$25.74	\$0.00	\$0.00	\$1,226,412.98
February '15		22.00	0.00	0.00	1,226,434.98
March '15		20.21	0.00	500,000.00	1,726,455.19
April '15		40.93	0.00	0.00	1,726,496.12
May '15		40.74	0.00	700,000.00	2,426,536.86
June '15		58.61	0.00	0.00	2,426,595.47
July '15		57.46	0.00	0.00	2,426,652.93
Jefferson EDGE Lamp	\$601,073.63	***		**	
January '15		\$12.61	\$0.00	\$0.00	\$601,086.24
February '15		10.76	0.00	0.00	601,097.00
March '15		9.16	0.00	0.00	601,106.16
April '15		14.23	0.00	0.00	601,120.39
May '15		13.62	0.00	0.00	601,134.01
June '15		14.53	0.00	0.00	601,148.54
July '15		14.20	0.00	0.00	601,162.74