

JEDCO Executive Committee Meeting

December 18, 2014

8:30 A.M.

Agenda

I. Call to Order – Chairman, Greg Jordan

- Welcome Guest
- Pledge of Allegiance
- Approval of Board Absences
- Approval of JEDCO Minutes for November 20, 2014 (Pg. 2)
- Acknowledgement of outgoing Commissioner

II. Unfinished and New Business – Chairman, Greg Jordan

- Approval of Resolution authorizing Service Agreement between Salgado's Gardening LLC and JEDCO– **Scott Rojas (Pg. 9)**
- Approval of the JEDCO Final Amended 2014 Budget – **Cynthia Grows (Pg. 22)**

III. Monthly Financial Report – Cynthia Grows (Pg. 41)

IV. Executive Director Report – Jerry Bologna

- Board Retreat

V. Public / Other Comments

VI. Adjournment

The meeting begins at 8:30 a.m. and will be held at JEDCO, 700 Churchill Parkway, Avondale, LA 70094

In accordance with provisions of the Americans with disabilities Act Amendments Act of 2008, as amended, JEDCO shall not discriminate against individuals with disabilities on the basis of disability in its services, programs or activities. If you require auxiliary aids or devices, or other reasonable accommodation under the ADA Amendments Act, please submit your request to the ADA Coordinator at least forty-eight (48) hours in advance or as soon as practical. A seventy-two (72) hour advanced notice is required to request Certified ASL interpreters. **ADA Coordinator for JEDCO** – Scott Rojas, Director of Facilities and IT, 700 Churchill Parkway, Avondale, LA 70094 Telephone – (504)875-3908 Email – srojas@jedco.org

JEDCO Board of Commissioners Meeting

November 20, 2014

8:35 A.M.

Minutes

Call to Order 8:35 a.m.

Attendance: Jimmy Baum, Mario Bazile, Tina Dandry-Mayes, Bruce Dantin, Roy Gattuso, Greg Jordan, Steve LaChute, Bruce Layburn, Joe Liss, Mark Madderra, Bill Peperone, Paul Rivera, Mike Rongey, Stan Salathe

Staff: Jerry Bologna, Lacey Bordelon, Cynthia Grows, Alberto Queral, Scott Rojas, Kelsey Scram, Penny Weeks

Absences: David Colvin, Joe Ewell, Jim Garvey, Dr. Vinicio Madrigal, Lynda Nugent-Smith, Mayra Pineda

Attorney: Ruth Walker, Jefferson Parish Attorney's Office

Guests: Sheriff Newell Normand, Jefferson Parish
Greg Ruppert, Jefferson Parish Bureau of Revenue and Taxation

I. Call to Order – Chairman, Greg Jordan

Chairman Jordan advised that the CDBG Agreement between JEDCO and Jefferson Parish will expire at the end of December. In order for the Parish Council to consider approval of a new agreement at their December 10th Council meeting, the JEDCO Board must approve the JEDCO resolution at today's meeting. Chairman Jordan entertained a motion to amend the agenda to include: *Approval of CDBG Sub-Recipient Agreement between JEDCO and Jefferson Parish*

Motion made by Bill Peperone to amend the agenda; seconded by Mario Bazile. The motion passed unanimously.

- **Approval of Board Absences** – Roy Gattuso motioned to excuse the above named absences; seconded by Mark Madderra. The motion passed unanimously.

- **Approval of JEDCO Minutes for October 30, 2014**

Motion made by Roy Gattuso to approve the minutes; seconded by Mike Rongey. The motion passed unanimously.

- **PILOT Program**

Sheriff Newell Normand addressed the Board to discuss his office's role as Tax Collector. Sheriff Normand encouraged JEDCO to consider the Tax Collector's expertise when considering local economic development incentives.

II. Unfinished and New Business – Chairman, Greg Jordan

- **Approval of Nominating Committee Recommendations for 2015**

Chairman Jordan presented the Nominating Committee's report. Stan Salathe motioned to approve the recommendations for Officers for the 2015 JEDCO Board, and to approve the recommendations for the Executive Committee, Finance Committee, Audit Committee, Incentive Fund Committee and By-Laws Committee; seconded by Roy Gattuso. The motion passed unanimously.

2015 Officers:

Chairman – Paul Rivera

Vice Chairman – Mark Madderra

Treasurer – Bruce Layburn

Secretary – Mario Bazile

Ex-Officio – Greg Jordan

(A copy of the approved slate of Officers and Committees forms a part of the minutes.)

- **Appointment of 2015 Nominating Committee**

According to the JEDCO By-Laws, the Nominating Committee shall be made up of five members; present Chair, past two immediate Chairs and two members selected by the Board. Stan Salathe motioned to appoint Joe Ewell and Lynda Nugent-Smith; seconded by Roy Gattuso. The motion passed unanimously

- **Approval of Kenner CEA – Lacey Bordelon**

2015 will be the seventh consecutive year that JEDCO and the City of Kenner have partnered through a Cooperative Endeavor Agreement. Each year since 2009, the CEA was renewed by amendment and approved by JEDCO and the

Mayor of Kenner. The three-year CEA presented today allows JEDCO and the City of Kenner to enter into a new, extended agreement through which JEDCO can provide both short- and long-term economic development services to the City of Kenner beginning on January 1, 2015 and ending on December 31, 2017. The Kenner City Council will also consider approval of this CEA at their next Council meeting.

Bill Peperone motioned to approve the resolution authorizing the three-year CEA; seconded by Bruce Dantin. The motion passed unanimously.

- **Approval of CDBG Sub-Recipient Agreement between JEDCO and Jefferson Parish – Alberto Queral**

Since January 1, 2001, JEDCO has managed a HUD-CDBG loan fund under a contractual agreement with the Community Development Department of Jefferson Parish. Amendments are issued every two years granting two-year extensions. This extension period is January 1, 2015 through December 31, 2016. Program parameters are essentially the same under the new agreement.

Jimmy Baum motioned to approve the resolution extending the CDBG Sub-Recipient Agreement; seconded by Paul Rivera. The motion passed unanimously.

III. Monthly Financial Report – Cynthia Grows

- Roy Gattuso motioned to accept the report as presented; seconded by Bill Peperone. The motion passed unanimously.

IV. Executive Director Report – Jerry Bologna

- **EDS update** – Lacey Bordelon provided a report of the Economic Development Services (EDS) activities, including the City of Kenner and the City of Gretna. The EDS staff met or exceeded the goals outlined in the JEDCO Strategic Operating Plan. Staff met with 137 companies, of which 49 are the parish's top employers. The report also included relevant findings from the BR&E program; i.e., employment, sales, and planned or current expansions.
- **Delgado** – Delgado has requested 15 acres for the River City Campus. JEDCO completed clearing and filling of the first 10 acres. JEDCO staff continues to review with Delgado costs associated with resubdivision of property.
- **Marketplace Fairness** – JEDCO recently signed on with GNO, Inc. to urge congressional action regarding Act S.336. Passage by the House will allow states to enforce their own laws on out-of-state online sellers. There is concern that the new Congress may keep the Act from getting through.

- **JEDCO 2014 Small Business of the Year Award** – The nominating committee selected the recipient for the 2014 Award. The winner will be announced at the December 2nd Annual Luncheon.

V. Public/Other Comments

- Commissioner Bruce Layburn asked the Executive Director to inquire about the status of the new flood maps and the timeline for adoption since the flood maps will be beneficial to many areas of the parish. Jerry agreed to contact Michelle Gonzales, Director of Floodplain Management.
- Commissioner Mike Rongey asked the Executive Director and Board to collaborate with NOLA Motorsports on use of Churchill property for parking during special events.

VI. Adjournment – Stan Salathe motioned to adjourn; seconded by Mike Rongey. The motion passed unanimously.

Bruce Layburn
JEDCO Secretary
(Minutes for November 20, 2014)

Nominating Committee Report Approved by the Board on November 20, 2014

JEDCO Officers 2015

Chairman – Paul Rivera
Vice Chairman – Mark Madderra
Treasurer – Bruce Layburn
Secretary – Mario Bazile
Ex-Officio – Greg Jordan

Executive Committee 2015

Chairman – Paul Rivera
Vice Chairman – Mark Madderra
Treasurer – Bruce Layburn
Secretary – Mario Bazile
Ex-Officio – Greg Jordan
Dr. Vinicio Madrigal
Steve LaChute
Mike Rongey
Joe Ewell
Bill Peperone
Bruce Dantin

Nominating Committee Report
Approved by the Board on November 20, 2014

Finance Committee 2015

Jimmy Baum
David Colvin
Tina Dandry-Mayes
Jim Garvey
Roy Gattuso
Greg Jordan
Joe Liss
Lynda Nugent-Smith
Mayra Pineda
Stan Salathe
GNO Black Chamber of Commerce

Audit Committee 2015

Paul Rivera
Greg Jordan
Joe Liss

Nominating Committee 2015

Paul Rivera
Greg Jordan
Stan Salathe
Joe Ewell
Lynda Nugent-Smith

Nominating Committee Report
Approved by the Board on November 20, 2014
For 2015
Other Committees

Incentive Fund Committee
By Parish Ordinance

Capella, Tom		*Paul Rivera
Hudson, Jim		Gegenheimer, Cherreen
Rebowe, Phillip		Young, John

***Requires Resolution/Parish Council Approval**

JEDCO Tech Park Architectural Review Committee
By Tech Park Covenant

Alikhani, Kazem (Parish President)		Marcello, Joe (Ex-officio)
Shane, Henry (Parish)		Richard Poche (JEDCO)
Stumpf, Jack (Parish)		Ryan Breaux (JEDCO)
Giorgio, Lee (Parish)		Mark Madderra (JEDCO)
Drewes, Mark (Ex-officio)		

***Requires Resolution/Parish Council Approval**

JEDCO / EDGE Marketing Committee
Retired this Committee in 2012

JEDCO Office Building Committee
Retired this Committee in 2012

JEDCO Incubator Committee
Retired this Committee in 2013


JEDCO By-Laws Committee

Steve LaChute		
Mike Rongey		
Stan Salathe		

MEMORANDUM

Date: December 18, 2014

To: JEDCO Executive Committee

From:  Scott Rojas, Director of Facilities and Information Technologies
via Jerry Bologna, Executive Director

Subject: Approval of Thirty-Six Month Service Agreement with
Salgado's Gardening LLC

Purpose:

The purpose of this memorandum is to request that JEDCO's Executive Committee approve a thirty-six month service agreement with Salgado's Gardening LLC from January 1, 2015 to December 31, 2017. This service agreement requires Salgado's Gardening LLC to provide grass cutting and landscape maintenance for JEDCO's Administrative Offices, JEDCO Conference Center and Churchill Technology & Business Park with an option to maintain the Patrick F. Taylor Science & Technology Academy.

Background:

Salgado's Gardening LLC has provided grass cutting and landscaping maintenance for JEDCO's Administrative Offices and Churchill Technology & Business Park since August 1, 2011 and has performed all contracted services to JEDCO's expectations. To comply with Louisiana State Uniform Purchasing Guidelines, JEDCO issued a Request for Proposal (RFP) seeking commercial landscapers. Salgado's Gardening LLC was identified as a Jefferson Parish-based company with excellent reference and the most qualified bidder for the requested services. The RFP also included an alternate allowing the Jefferson Parish Public School System to utilize the contract for grass cutting and landscaping service at the Patrick F. Taylor Science & Technology Academy.

Request:

It is requested that the JEDCO Executive Committee approve the thirty-six month services agreement between JEDCO and Salgado's Gardening LLC to provide grass cutting and landscape maintenance for JEDCO's Administrative Offices, JEDCO Conference Center and Churchill Technology & Business Park with an option to maintain the Patrick F. Taylor Science & Technology Academy.

RESOLUTION

On motion of _____, seconded by _____, the following Resolution was offered:

JEDCO Resolution Approving Service Agreement between Salgado’s Gardening LLC and JEDCO to provide grass cutting and landscape maintenance for JEDCO’s Administrative Offices, JEDCO Conference Center and Churchill Technology & Business Park with an option to maintain the Patrick F. Taylor Science & Technology Academy.

WHEREAS, the Jefferson Parish Economic Development and Port District (JEDCO) owns and maintains the JEDCO’s Complex, Churchill Technology & Business Park and the JEDCO Conference Center; and,

WHEREAS, Salgado’s Gardening LLC is a Jefferson Parish firm that will furnish all necessary labor, supervision, materials and equipment to satisfactorily perform grass cutting and landscape maintenance; and,

WHEREAS, Salgado’s Gardening LLC has been identified by an RFP process as the most qualified firm to provide grass cutting and landscape maintenance to JEDCO;

Now therefore, the Jefferson Parish Economic Development and Port District (JEDCO) hereby resolves that:

JEDCO is authorized to enter into a Service Agreement with Salgado’s Gardening LLC at a price not to exceed \$40,000.00 per year to provide grass cutting and landscape maintenance for JEDCO’s Administrative Offices, JEDCO Conference Center and Churchill Technology & Business Park with an option to maintain the Patrick F. Taylor Science & Technology Academy.

Be it further resolved, that the JEDCO Executive Committee hereby authorizes either the JEDCO Chairman or its Executive Director is to execute the contract and any and all other related documents.

The foregoing resolution having been submitted to a vote, the vote hereon was as follows:

YEAS: NAYS: ABSENT:

The resolution was declared to be adopted on this 18th day of December, 2014.

Attested to by:

Bruce Layburn, JEDCO Secretary

SERVICES AGREEMENT

THIS AGREEMENT, made and entered into on this 18th day of December, 2014, by and between the Jefferson Parish Economic Development and Port District herein represented by its Executive Director, Jerry Bologna, (hereinafter referred to as "JEDCO"), and Salgado's Gardening LLC, a Louisiana business corporation, represented herein by Jorge Salgado, its duly authorized horticulturist, (hereinafter referred to as the FIRM). JEDCO and FIRM may be referred to herein as "Party", individually, and "Parties", collectively.

I. Administration of Contract

All work shall be under the direction of JEDCO's Executive Director, hereinafter called the DIRECTOR, and all related activities and materials shall be submitted to JEDCO's Director of Facilities and Information Technologies, and all approvals and administration of this Agreement shall be through said Director.

II. Scope of Services/Deliverables

The selected FIRM will be required to furnish all necessary labor, supervision, materials, equipment and supplies to satisfactorily perform grass cutting and landscaping services at the JEDCO's Administrative Offices, JEDCO Conference Center and Churchill Technology & Business Park. During the term of this agreement, FIRM shall provide services as documented in Exhibit A attached hereto and made a part hereof.

If JEDCO desires to divide the Project into various parts, a Notice to Proceed shall be issued for each part, and JEDCO and the FIRM shall mutually agree upon the period of time within which services for each part of the Project shall be performed. The FIRM will be given time extensions for delays beyond their control or for those caused by tardy approvals of work by JEDCO, but no additional compensation shall be allowed for such delays.

III. Records, Accounts and Reports

5.1 **Books and Records.** FIRM shall maintain adequate books of account with respect to its services, in accordance with generally accepted accounting principles in a form and method acceptable to JEDCO. FIRM shall permit JEDCO and JEDCO's agents from time-to-time to inspect copy and audit during FIRM'S normal business office hours the books and records pertaining to the services provided under this agreement. Any audit or inspection shall be by written notice from JEDCO to FIRM. JEDCO's right to audit, inspect, and make copies of FIRM's records shall be at the sole expense of JEDCO.

5.2 **Periodic and/or Annual Reports.** At any time, JEDCO may request that the FIRM, with the minimum of ten (10) days written notice, prepare and/or produce a report of the results of operations, as it pertains to this agreement, in the previous fiscal year prepared in accordance with generally accepted accounting principles. The report must be prepared and certified by an independent certified public accounting firm. (For purposes of this agreement, each "fiscal year" begins on January 1 and ends on December 31 of the same year.)

IV. Personnel

6.1 Employees. FIRM shall employ and supervise personnel with appropriate qualifications and experience and in sufficient numbers to provide all services required under this agreement. All persons engaged by FIRM shall be the sole and exclusive employees of FIRM and shall be paid by FIRM. FIRM shall pay all applicable social security, unemployment, workers' compensation and other employment taxes.

6.2 Appropriate Personnel. FIRM shall provide only trained personnel. FIRM'S employees shall conduct themselves at all times in a proper and respectful manner in accordance with JEDCO's employee policy. If JEDCO determines that any employee of the FIRM is unsatisfactory in any material respect, JEDCO may request FIRM to exclude the employee or employees from work under this contract.

6.3 Non-Discrimination. FIRM shall not discriminate against any employee or applicant for employment because of age, race, creed, sex, color or national origin.

V. Assignment

Neither JEDCO nor the FIRM shall assign, sell, transfer or otherwise convey any interest in this agreement, including any monies due or to become due to the FIRM under the contract, without the prior written consent of the other, nor without the consent of the surety unless the surety has waived its right to notice of assignment. Unless specifically stated to the contrary in any written consent, no assignment, sale, transfer, or conveyance will act as a release or discharge of a party from any duty or responsibility under this agreement.

VI. Use of Subcontractors

If the Firm intends to use the services of a subcontractor to provide expertise in economic development assessment/marketing, research and polling, etc. to meet the goals, objectives and strategies for each deliverable, the Firm shall:

- (a.) Not engage the services of any additional subcontractor without the prior written approval of JEDCO.
- (b.) Furthermore, the FIRM shall not substitute any subcontractor(s) without the written approval of JEDCO.

VII. Termination or Suspension

JEDCO may terminate this contract for cause based upon the failure of the FIRM to comply with the terms and/or conditions of the contract; provided that JEDCO shall give the FIRM written notice specifying the FIRM's failure. If within ten (10) days after receipt of such notice, the FIRM shall not have either corrected such failure and thereafter proceeded diligently to complete such correction, then JEDCO may, at its option, place the FIRM in default and the contract shall terminate on the date specified in such notice. The FIRM may exercise any rights available to it under Louisiana law to terminate for cause upon the failure of JEDCO to comply with the terms and conditions of this contract; provided that the FIRM shall give JEDCO written notice specifying JEDCO's failure.

JEDCO may terminate this contract at any time by giving thirty (30) days written notice to the FIRM. After notice is given, the FIRM is entitled to payment for the deliverables in progress only up to the date notice is given.

VIII. Notice

Any communications to be given hereunder concerning this Professional Service Agreement by either Party to the other shall be deemed to be duly given if set forth in writing and personally delivered or sent by mail, registered or certified, postage prepaid with return receipt requested, as follows:

Jorge Salgado
Salgado's Gardening LLC
437 Incarnate Word Drive
Kenner, LA 70065

Jerry Bologna
Executive Director
JEDCO
700 Churchill Parkway
Avondale, LA 70094

Written notices hereunder delivered personally shall be deemed communicated as of actual receipt; mailed notices shall be deemed communicated five (5) days after deposit in the mail, post prepaid, certified, in accordance with this Paragraph.

IX. Independent Contractor

While in the performance of services or carrying out the obligations under this agreement, FIRM shall be acting in the capacity of independent contractor and not as employee of JEDCO, and not as partner of, or joint venturer of JEDCO. JEDCO shall not be obliged to any person, firm or corporation for any obligations of FIRM arising from the performance of their services under this agreement.

The parties hereto acknowledge and agree that JEDCO shall not:

- (a) withhold federal or state income taxes;
- (b) withhold federal social security tax (FICA);
- (c) pay federal or state unemployment taxes for the account of FIRM; or
- (d) pay workman's compensation insurance premiums for coverage for FIRM.

FIRM agrees to be responsible for and to pay all applicable federal income taxes, federal social security tax (or self-employment tax in lieu thereof) and any other applicable federal or state unemployment taxes.

FIRM agrees to indemnify and hold JEDCO harmless from any and all federal and/or state income tax liability, including taxes, interest and penalties, resulting from JEDCO'S treatment of FIRM as an independent contractor. FIRM further agrees to reimburse JEDCO for any and all costs it incurs, including, but not limited to, accounting fees and legal fees, in defending itself against any such liability.

X. Insurance

FIRM shall secure and maintain at its expense such insurance that will protect it, JEDCO and the PARISH, from claims under the Workmen's Compensation Acts and from claims for bodily

injury, death or property damage which may arise from the performance of services under this agreement. All certificates of insurance shall be furnished to JEDCO and shall provide that insurance shall not be canceled without thirty (30) days prior notice of cancellation given to JEDCO, in writing, on all of the required coverage provided to JEDCO. JEDCO may examine the policies at any time and without notice.

A. ALL POLICIES AND CERTIFICATES OF INSURANCE OF THE FIRM SHALL CONTAIN THE FOLLOWING CLAUSES:

1. FIRM insurers will have no right of recovery or subrogation against JEDCO, it being the intention of the parties that the insurance policy so affected shall protect both parties and be the primary coverage for any and all losses covered by the below described insurance.
2. JEDCO shall be named as additional insured as regards to general liability with respect to negligence by FIRM.
3. The insurance company(ies) issuing the policy or policies shall have no recourse against JEDCO for payment of any premiums or for assessments under any form of policy.
4. Any and all deductible in the below described insurance policies shall be assumed by and be at the sole risk of FIRM.

B. Prior to the execution of this agreement FIRM, shall provide at its own expense, proof of the following insurance coverage required by the contract to JEDCO by insurance companies authorized to do business in the State of Louisiana. Insurance is to be placed with insurers with an A.M. Best Rating of no less than A:VI.

1. Commercial General Liability Insurance with a Combined Single Limit of at least \$1,000,000.00 per occurrence for bodily injury and property damage. This insurance shall include coverage for bodily injury and property damage.

All policies of insurance shall meet the requirements of JEDCO prior to the commencing of any work. JEDCO has the right but not the duty to approve all insurance policies prior to commencing of any work. If at any time any of the said policies shall be or becomes unsatisfactory to JEDCO as to form or substance; or if a company issuing any such policy shall be or become unsatisfactory to JEDCO, FIRM shall promptly obtain a new policy, submit the same to JEDCO for approval and submit a certificate thereof as provided above.

Upon failure FIRM to furnish, to deliver and maintain such insurance as above provided, this contract, at the election of JEDCO, may be forthwith declared suspended, discontinued or terminated. Failure of FIRM to take out and/or to maintain insurance shall not relieve FIRM from any liability under the contract, nor shall the insurance requirements be construed to conflict with the obligation of FIRM concerning indemnification.

XI. General

FIRM shall indemnify and hold harmless JEDCO against any and all claims, demands, suits, costs, liabilities or judgments for sums of money, and fines or penalties asserted by any party, firm or organization for loss of life or injury or damages to person or property, growing out of, resulting from, or by reason of any negligent acts, errors, and/or omissions by FIRM, its agents, servants or employees, while engaged upon or in connection with the services required to be performed by FIRM under this AGREEMENT.

Further, FIRM hereby agrees to indemnify JEDCO for all reasonable expenses and attorney's fees incurred by or imposed upon JEDCO in connection therewith for any loss, damage, injury or other casualty pursuant to this section. FIRM further agrees to pay all reasonable expenses and attorney's fees incurred by JEDCO in establishing the right to indemnity pursuant to the provisions of this section.

FIRM warrants that it has not employed or retained any company or person, other than a bona-fide employee working solely for the FIRM, to solicit or secure this contract, and that it has not paid or agreed to pay any company or person, other than bona-fide employees working solely for the FIRM, any fee, commission, percentage, brokerage fee, gifts, or any other consideration, contingent upon or resulting from the award or making of this contract. For breach or violation of this warranty, JEDCO shall have the right to annul this contract without liability.

FIRM agrees to exercise its best judgment in the preparation and placing of all advertising and publicity for JEDCO with a view to avoiding any claims, proceedings or suits being made or instituted against you or ourselves. It is agreed, however, that JEDCO will indemnify the FIRM against any loss we may incur as the result of any claim, suit or proceeding made or brought against the Firm based upon any advertising or publicity which FIRM prepared for JEDCO based upon:

1. Assertions made for any of JEDCO's products or services, or any of the products or services of any of JEDCO's competitors in any advertising or publicity which FIRM prepares for JEDCO based on information JEDCO provides FIRM and which JEDCO approves in writing before its publication or broadcast unless due to FIRM's negligence; and/or
2. Any advertising element which is furnished by JEDCO to FIRM and which allegedly violates the personal or property rights of anyone.

This agreement shall be binding upon the successors and assigns for the parties hereto. This agreement being for the personal services of FIRM, shall not be assigned or subcontracted in whole or in part by FIRM as to the services to be performed hereunder without the written consent of JEDCO, which shall not be unreasonably withheld, conditioned, or delayed.

This agreement shall be deemed to be a contract made under the laws of the State of Louisiana, and for all purposes shall be interpreted in its entirety in accordance with the laws of said State. The FIRM hereby agrees and consents to the jurisdiction of the courts of the State of Louisiana over its person. The parties hereto agree that the sole and exclusive venue for any suit or proceeding brought pursuant to this contract shall be the 24th Judicial District Court for the Parish of Jefferson, State of Louisiana.

This agreement represents the entire Agreement between JEDCO and FIRM. This Agreement may only be amended in writing by authority of JEDCO and a Jefferson Parish Council Resolution, and must be signed by both JEDCO and FIRM. Should there be any conflict among contract documents, the RFP and the FIRM'S proposal, the following order of precedence shall govern the resolution of the conflict:

- 1) the contract document;
- 2) Firm's written proposal

This agreement is executed in 4 originals. IN TESTIMONY WHEREOF, they have executed this agreement, the day and year first above written.

WITNESSES:

JEDCO

BY: _____

Jerry Bologna
Executive Director

WITNESSES:

FIRM

BY: _____

Jorge Salgado
Salgado's Gardening LLC

SERVICES AGREEMENT - EXHIBIT A

GRASS CUTTING AND LANDSCAPE SERVICES SPECIFICATIONS

SCOPE OF WORK

All labor, materials and equipment necessary to perform the work required for the maintenance of grass, groundcovers, annuals, perennials, shrubs, trees and irrigation systems shall be provided by the successful bidder. This maintenance shall include but not be limited to application of fertilizers, herbicides and pesticides, watering, pruning, weeding, deadheading, replacement plantings (as approved by JEDCO), loose trash removal, leaf removal, irrigation repair and maintenance, spring and fall cleanup.

1. Lawn Cutting/Trimming – Mowing and trimming of all lawn areas at a minimum length of two (2) inches on a weekly basis as needed (see schedule) and include edging all sidewalks, curbs and drives for grass and weeds. All clipping, weeds, etc. will be removed at the time of the cutting. Winter lawn care will be performed as needed with the approval of JEDCO.

January:	1 st week of the month
February:	1 st week of the month
March:	1 st and 3 rd week of the month
April:	1 st and 3 rd week of the month
May:	Weekly
June:	Weekly
July:	Weekly
August:	Weekly
September:	Weekly
October:	1 st and 3 rd week of the month
November:	1 st and 3 rd week of the month
December:	1 st and 3 rd week of the month

2. Pond Trimming and Maintenance – Mowing and trimming along the pond's edge. Additionally, contractor may be requested to perform maintenance treatments to control algae; treatment shall be performed at the request of JEDCO. Required products for algae control per acre as needed are Aquashade and K-Tea. Treatment of the ponds will be priced per acre per foot.
3. Annual/Perennial/Shrub Beds – All bed areas surrounding trees, shrubs, annuals, perennial, buildings, etc. shall be weeded by hand in a labor intensive manner as often as necessary to discourage unsightly weed growth.
4. Paved Surfaces – Paved surfaces shall be weeded as often as necessary to discourage unsightly weed growth. This control shall be accomplished through the selective use of herbicides and mechanical means.
5. Pruning and Trimming – The contractor shall prune all trees to their intended growth form and remove dead, broken, and/or crossing over branches. Shrubs are to be kept pruned to their intended form. Hedges shall be trimmed frequently to keep pace with growth rate of the plantings. All winter damage is to be removed.

from trees and shrubs in March of each year. Early to mid-summer flowering plants shall be pruned during their dormant season. Early flowering trees and shrubs shall be pruned immediately after flowering to encourage next year's bud growth. Annuals shall have dead flowers removed whenever necessary to enhance the appearance of the bed.

6. Mulch – Pine bale mulch shall be used by the contractor when any mulching is required. The product shall be free of sand, dirt, gravel or any other materials inconsistent with the purpose of the mulch. Existing mulched beds shall be maintained at a minimum mulch depth of three (3) inches and a maximum mulch depth of four (4) inches. Mulch shall be applied at the request of JEDCO and priced per application and will not be part of the spring and fall cleanup.
7. Replacement Plantings – The Contractor shall report to JEDCO any plant material not exhibiting normal growth and vigor. If it has been determined that the material is beyond reviving, a written report recommending replacement shall be given to JEDCO.

This report shall include:

- a) Identify the location, size and type of plant;
 - b) Identify the reason for the decline;
 - c) Cost of replacement. No replacement plantings are to be done without consent of JEDCO.
8. Spring/Fall Cleanup – Spring/Fall clean-up shall consist of one site visit in April and one site visit in November. The site visits shall entail the removal and disposal of all debris that has accumulated in the bed areas. This debris shall include but not be limited to: leaves, paper, trash, dead plant debris, etc. All collected debris is to be removed from the site at no additional charge to JEDCO.
 9. Bush Hogging – The contractor shall be required to mow or bush hog property greater than one-half (1/2) acre within Churchill Technology & Business Park. This is an as needed service and no cutting is to be done without consent of JEDCO.

INVITATION TO BID FROM JEDCO

RFP NO: 10011

SEALED RFP

Three (3) Year Contract from Grass Cutting and Landscaping Maintenance for JEDCO

Item Number	Quantity	U/M	Description of Article	Unit Price Quoted	Total
1	32	WK	0010 Landscaping Services Location: JEDCO Complex (Parcel 1) (Price Per Week)	\$185.00	\$5,920.00
2	32	WK	0020 Landscaping Services Location: Churchill Entrance (Parcel 2) (Price Per Week)	\$125.00	\$4,000.00
3	32	WK	0030 Landscaping Services * Location: Patrick F. Taylor School (Parcel 3) (Price Per Week)	\$275.00	\$8,800.00
4	1	EACH	0040 Bush Hogging Location: Parcel 4 (+/- 5 acres) (Price Per Cut)	\$275.00	\$1,375.00
5	1	EACH	0050 Pond Trimming and Maintenance/Bush Hogging Location: Parcel 5 (+/- 3 acres) (Price Per Cut)	\$250.00 \$275.00	\$250.00 \$825.00
6	1	EACH	0060 Bush Hogging Location: Parcel 6 (+/- 5 acres) Price Per Cut)	\$275.00	\$1,375.00
7	1	UNIT	0070 Algae Control/Treatment Location: JEDCO Complex and Parcel 5 (per acre per ft.)	\$350.00	\$350.00
8	1	EACH	0080 Mulch JEDCO Complex Location: JEDCO Complex (Parcel 1) (Price per Application)	\$3,300.00	\$3,300.00
9	1	EACH	0090 Mulch JEDCO Complex Location: Churchill Entrance (Parcel 2) (Price per Application)	\$837.50	\$837.50
10	1	EACH	0100 Mulch JEDCO Complex * Location: Patrick F. Taylor School (Parcel 3) (Price per Application)	\$1,600.00	\$1,600.00

**All services rendered on the Patrick F. Taylor Science & Technology Academy site will be billed directly to the school. Invoices should be mailed to Patrick F. Taylor Science & Technology Academy at 701 Churchill Parkway, Avondale, LA 70094.*

Period of Agreement

The term of any contract resulting from this solicitation shall begin on (or about) January 1, 2015 and shall terminate on December 31, 2017.

Price Schedule

Proposer shall provide a price schedule for all requested items. Prices submitted shall be firm for the term of the contract. Prices should include delivery of all items F.O.B. destination.

Deliverables

The deliverables listed in this section are the minimum desired from the successful Proposer. Every Proposer should describe what deliverables will be provided per their proposal, and how the proposed deliverables will be provided.



Churchill
Entrance
Parcel 2

Patrick F. Taylor
Science and
Technology
Academy
(Construction
Complete)
Parcel 3

Parcel 6
Bush Hogging
+/- 5 Acres

JEDCO
Complex
Parcel 1

Parcel 4
Bush Hogging
+/- 5 Acres

Parcel 5
Bush Hogging
+/- 3 Acres

JEDCO

Final 2014 Amended Budget

**JEDCO
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
PROGRAM REVENUES:				
Occupational Licenses	\$1,601,207	\$1,626,826	\$1,626,826	\$1,626,826
Business Innovation Center (Sch. A)	33,000	35,000	6,600	5,500
Financing Activities (Sch. B)	170,000	233,148	233,148	210,000
Econ. Dev. Svc. Fees (Sch. C)	2,200	6,700	213,200	280,400
Marketing-P/R (Sch. D)	16,000	16,000	16,000	34,500
Interest, Misc.	1,500	2,000	2,000	2,000
Kenner Program (Sch. F)	75,000	75,000	75,000	75,000
Tech. Park Revenues (Sch. H)	5,500	5,500	5,500	1,600
FORJ (Ground Lease Payment)	12,000	12,000	12,000	12,000
CDBG Incubator Grant	0	0	6,256	0
Conference Center (Sch. I)	210	76,125	65,000	35,660
IGA Revenues	300,000	300,000 (A)	300,000 (A)	0
Total Revenues	\$2,216,617	\$2,388,299	\$2,561,530	\$2,283,486
PROGRAM EXPENDITURES:				
Business Innovation Center (Sch. A)	25,150 (B)	94,800 (B)	46,800 (B)	41,700
Finance (Sch. B)	246,000	233,500	232,000	225,400
Econ. Dev. Svc. (Sch. C)	224,300 (B)	273,125 (B)	308,500 (B)	252,126
Marketing-P/R (Sch. D)	142,950 (B)	158,800 (B)	189,300 (B)	173,400
Admin. Exp. (Sch. E)	780,900	826,500	744,275	766,075
Kenner Program (Sch. F)	75,000	83,325	75,000	74,000
JEDCO Bldg. Expenses (Sch. G)	492,230 (B)	603,153 (B)	550,453 (B)	510,300
Tech. Park Expenses (Sch. H)	197,400	157,400	307,400	332,900
CDGB Incubator Expenses	0	0	6,256	7,555
Conference Center (Sch. I)	10,000	101,050	144,450	94,700
Total Expenditures	\$2,193,930	\$2,531,653	\$2,604,434	\$2,478,156
OTHER FINANCING SOURCES (USES):				
Transfer to other funds	(8,000)	(10,000)	(6,600)	(5,500)
Transfer from other funds	75,000	75,000	125,000	125,000
Total other financing sources (uses)	67,000	65,000	118,400	119,500
OPERATING SURPLUS /DEFICIT	\$89,687	(\$78,354)	\$75,496	(\$75,170)
Building Fund Account Shortage	\$0	0	0	0
FORJ Account Overage	\$17,000	26,691	0	0
NET OPERATING SURPLUS/DEFICIT	\$106,687	(\$51,663)	\$75,496	(\$75,170)
PROJ. FUND BALANCE @12/31/2013			1,893,424	1,893,424
PROJ. FUND BALANCE @12/31/2014			1,968,920	1,818,254

2013 (B)-Intergovernmental Agreement (IGA) Exp.-BIC(\$22,100),EDS(\$146,150),Mrkt.(\$41,000),Bldg.(1/3=\$90,750)
2013 (B)-Intergovernmental Agreement (IGA) Rev.-BIC(\$22,100),EDS(\$146,150),Mrkt.(\$41,000),Bldg.(1/3=\$90,750)

Footnotes to 2014 Fund Balance: (1) Dedication of \$400K for 2015 Debt Service Expenses
 (2) Dedication of \$32K for Access Road Expenses

Schedule A

**JEDCO
 2014 FINAL AMENDED BUDGET
 BUSINESS INNOVATION CENTER**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Tenant Revenue	\$8,000	\$10,000	\$6,600	\$5,500
LBIA Grant	25,000	25,000	0	0
IGA Revenues	22,100 (A)	86,150 (A)	39,500 (A)	0
Total Revenues	\$55,100	\$121,150	\$46,100	\$5,500
EXPENDITURES:				
Incubator Program Expenses:				
Staff Salaries	\$17,000 (B)	\$58,000 (B)	\$26,500 (B)	\$26,200
Health Benefits & Taxes	3,000 (B)	21,000 (B)	9,800 (B)	8,000
SEP/IRA-Retirement	2,100 (B)	7,150 (B)	3,200 (B)	3,200
Communications	100	500	500	0
Equipment Rental/Maintenance	1,500	1,000	3,000	2,000
PR / Advertising	0	5,000	2,000	500
Office Supplies	200	100	200	200
Dues & Subscriptions	900	700	700	700
Postage	0	0	200	200
Travel / Mileage	350	600	600	600
Staff Development	0	0	0	0
Miscellaneous	0	0	0	0
Operating Debt Service Reserve	0	0	0	0
Special Projects	0	750	100	100
Total Expenditures	\$25,150	\$94,800	\$46,800	\$41,700
OTHER FINANCING SOURCES (USES):				
Transfer to other funds (Bldg. Fund)	(8,000)	(10,000)	(6,600)	(5,500)
Total other financing sources (uses)	(8,000)	(10,000)	(6,600)	(5,500)
NET PROGRAM SURPLUS/DEFICIT	\$21,950	\$16,350	(\$7,300)	(\$41,700)

2013 (A)-Intergovernmental Agreement (IGA) Expenses=\$22,100
 2013 (B)-Intergovernmental Agreement (IGA) Expenses=\$22,100

**JEDCO
2014 FINAL AMENDED BUDGET
FINANCING**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Financing Income	\$60,000	\$153,148	\$153,148	\$130,000
BRGL & LRCF Fees	80,000	80,000	80,000	80,000
EDA Reimbursement-Cotton	30,000	0	0	0
Total Revenues	<u>\$170,000</u>	<u>\$233,148</u>	<u>\$233,148</u>	<u>\$210,000</u>
EXPENDITURES:				
Staff Salaries	\$160,500	\$164,500	\$164,500	\$164,500
Health Benefits & Taxes	14,500	16,500	15,000	12,000
SEP/IRA-Retirement	19,600	21,200	21,200	20,900
Communication	6,000	5,000	5,000	6,000
Program Costs	0	1,000	1,000	0
Equipment Rental/Maintenance	1,800	2,500	2,500	2,000
PR / Advertising	0	300	300	300
Office Supplies	1,700	2,500	2,500	2,000
Postage & Copying	2,200	2,500	2,500	2,500
Travel / Mileage	1,500	1,500	1,500	1,500
Staff Development	1,000	4,000	4,000	500
Dues & Subscriptions	8,000	7,000	7,000	8,200
Attorney Fees	1,200	5,000	5,000	5,000
EDA Property Expenses	28,000	0	0	0
Total Expenditures	<u>\$246,000</u>	<u>\$233,500</u>	<u>\$232,000</u>	<u>\$225,400</u>
NET PROGRAM SURPLUS/DEFICIT	(\$76,000)	(\$352)	\$1,148	(\$15,400)

**JEDCO
2014 FINAL AMENDED BUDGET
ECONOMIC DEVELOP. SVC.**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Incentive Fees	\$2,200	\$2,200	\$2,200	\$2,200
Gretna Revenues	0	0	25,000	25,000
Pilot Administration Fees	0	4,500	186,000	253,200
IGA Revenues	146,150 (A)	61,917 (A)	107,067 (A)	0
Total Revenues	<u>\$148,350</u>	<u>\$68,617</u>	<u>\$320,267</u>	<u>\$280,400</u>
EXPENDITURES:				
Staff Salaries	\$144,000 (B)	\$155,000 (B)	\$189,000 (B)	\$140,426
Health Benefits & Taxes	28,000 (B)	37,000 (B)	26,000 (B)	21,700
SEP/IRA-Retirement	18,000 (B)	18,925 (B)	24,000 (B)	20,500
Communication	6,500	9,000	9,000	9,000
Program Costs	1,500	28,000	8,000	5,000
Equipment Rental/Maintenance	2,000	2,200	2,200	2,200
Office Supplies	2,000	2,500	2,500	2,500
Dues & Subscriptions	11,500	8,500	9,000	9,500
Postage	2,300	2,300	2,300	2,800
Data Base Analysis	2,000	2,500	2,500	3,000
Travel / Mileage	2,500	2,500	3,000	3,500
Staff Development	3,500	3,200	4,500	5,500
Special Projects	500	1,500	1,500	1,500
Gretna Expenses	0	0	25,000	25,000
Total Expenditures	<u>\$224,300</u>	<u>\$273,125</u>	<u>\$308,500</u>	<u>\$252,126</u>
NET PROGRAM SURPLUS/DEFICIT	(\$75,950)	(\$204,508)	\$11,767	\$28,274

2013 (A)-Intergovernmental Agreement (IGA) Revenues=\$146,150

2013 (B)-Intergovernmental Agreement (IGA) Expenses=\$146,150

**JEDCO
2014 FINAL AMENDED BUDGET
MARKETING-P/R**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Special Insert Revenues	\$0	\$0	\$0	\$0
Program/Event Revenues	16,000	16,000	16,000	14,500
Entrepreneur Challenge	0	0	20,000	20,000
IGA Revenues	41,000 (A)	54,400 (A)	54,400 (A)	0
Total Revenues	<u>\$57,000</u>	<u>\$70,400</u>	<u>\$90,400</u>	<u>\$34,500</u>
EXPENDITURES:				
Staff Salaries	\$41,500	\$43,000	\$43,000	\$43,500
Health Benefits & Taxes	9,000	11,500	11,500	5,200
SEP/IRA-Retirement	5,100	5,350	5,350	5,500
Communications	5,800	2,000	7,000	7,000
Equipment Rental/Maintenance	1,500	2,500	2,500	2,500
PR / Advertising	41,000 (B)	54,400 (B)	54,400 (B)	47,000
Office Supplies	1,000	3,000	3,000	3,000
Dues / Subscriptions	150	500	500	150
Postage	900	750	750	1,200
Travel/Mileage	500	500	500	250
Staff Development	1,600	2,000	2,000	0
Web-Site Update	2,000	2,500	8,000	3,000
Programs/Events	32,000	24,000	24,000	28,500
Video Equipment Expenses	0	1,500	1,500	1,500
Entrepreneur Challenge	0	4,100	24,100	24,100
Signage-Construction Project	900	1,200	1,200	1,000
Total Expenditures	<u>\$142,950</u>	<u>\$158,800</u>	<u>\$189,300</u>	<u>\$173,400</u>
NET PROGRAM SURPLUS/DEFICIT	(\$85,950)	(\$88,400)	(\$98,900)	(\$138,900)

2013 (A)-Intergovernmental Agreement (IGA) Revenues=\$41,000

2013 (B)-Intergovernmental Agreement (IGA) Expenses=\$41,000

JEDCO
2014 FINAL AMENDED BUDGET
ADMINISTRATIVE EXPENSES

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
EXPENDITURES:				
Staff Salaries	\$430,000	\$454,000	\$413,000	\$444,500
Health Benefits & Taxes	60,000	70,500	48,500	50,100
SEP/IRA-Retirement	50,800	54,500	51,000	53,500
Communications	9,000	11,000	11,000	11,000
Equipment Rental/Maintenance	2,000	4,000	4,000	4,000
Office Supplies	6,000	6,000	6,000	5,000
Dues / Subscriptions	1,500	1,500	1,500	2,500
Postage	2,500	3,000	3,000	3,000
Committee Meetings	5,500	7,000	10,000	9,000
Seminars / Conventions	4,500	2,000	2,000	2,000
Accounting/Audit	40,000	35,000	35,000	35,000
Insurance	25,000	36,000	36,000	30,000
Business Development	1,000	5,000	5,000	2,500
Travel/Mileage	3,000	5,000	5,000	3,000
Staff Development	100	2,000	2,000	500
Administrative Fees	13,000	13,000	13,000	13,000
Computer/Equip./Svc.	20,000	80,000	80,000	80,000
AEDO Accreditation	0	7,000	3,275	3,275
Personnel Expenses	7,000	2,000	2,000	4,200
Emergency Expenses	0	3,000	3,000	0
Attorney Expenses	100,000	25,000	10,000	10,000
Total Expenditures	\$780,900	\$826,500	\$744,275	\$766,075

**JEDCO
2014 FINAL AMENDED BUDGET
KENNER PROGRAM**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
City of Kenner	\$75,000	\$75,000	\$75,000	\$75,000
Total Revenues	<u>\$75,000</u>	<u>\$75,000</u>	<u>\$75,000</u>	<u>\$75,000</u>
EXPENDITURES:				
Staff Salaries	\$48,000	\$51,000	\$42,000	\$41,000
Health Benefits & Taxes	15,000	21,500	18,100	17,200
SEP/IRA-Retirement	6,000	6,225	5,200	5,100
Communications	100	100	100	100
Equipment Rental/Maintenance	400	0	0	0
Office Supplies	400	500	1,500	500
Seminar	0	500	500	0
Travel Expenses	2,000	1,500	1,500	1,500
Project Expenses	2,000	1,000	2,000	3,000
Staff Development	1,100	1,000	1,500	2,000
Computer Expenses	0	0	2,000	3,000
Data Base Analysis	0	0	600	600
Total Expenditures	<u>\$75,000</u>	<u>\$83,325</u>	<u>\$75,000</u>	<u>\$74,000</u>
NET PROGRAM SURPLUS/DEFICIT	\$0	(\$8,325)	\$0	\$1,000

**JEDCO
2014 FINAL AMENDED BUDGET
JEDCO BUILDING OPERATIONS/IT**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
IGA Revenues	\$90,750	\$97,533	\$99,033	\$0
Total Revenues	<u>\$90,750</u>	<u>\$97,533</u>	<u>\$99,033</u>	<u>\$0</u>
EXPENDITURES:				
Staff Salaries	\$104,000 (B-p)	\$108,000 (B-p)	\$109,000 (B-p)	\$108,500
Health Benefits & Taxes	18,000 (B-p)	26,000 (B-p)	15,000 (B-p)	15,000
SEP/IRA-Retirement	13,000 (B-p)	12,500 (B-p)	13,300 (B-p)	13,300
Communications	2,000	6,000	6,000	6,000
Travel/Mileage	0	1,500	1,500	1,500
Repairs and Maintenance	11,000 (B)	8,500 (B)	12,000 (B)	12,000
Janitorial Services	31,000 (B)	38,000 (B)	38,000 (B)	33,400
Utilities	52,000 (B)	48,000 (B)	48,000 (B)	48,000
Security	600	600	600	800
Insurance	48,000 (B)	48,000 (B)	48,000 (B)	48,000
JEDCO Bldg. Lease Expenses	180,000	263,453	213,453	175,000
Lawn Maintenance	12,000 (B)	13,200 (B)	13,200 (B)	13,200
Garbage Collection	850 (B)	1,400 (B)	1,400 (B)	1,400
Generator Maintenance	4,500 (B)	3,500 (B)	3,500 (B)	2,900
Bldg. Supplies	3,200 (B)	4,500 (B)	4,500 (B)	4,500
Water	3,000 (B)	2,400 (B)	2,400 (B)	300
Dues and Subscriptions	480	500	500	0
HVAC Maintenance	3,000 (B)	6,400 (B)	6,400 (B)	11,700
Elevator Repairs and Maintenance	5,600 (B)	5,400 (B)	5,400 (B)	5,400
Door Mat Services	0	1,600 (B)	1,600 (B)	1,200
Pest Control	0	1,200 (B)	1,200 (B)	1,200
Generator Repairs	0	2,500 (B)	2,500 (B)	4,000
Professional Development	0	0	3,000	3,000
Total Expenditures	<u>\$492,230</u>	<u>\$603,153</u>	<u>\$550,453</u>	<u>\$510,300</u>
Transfer from other funds (FORJ)	0	0	15,480	15,480
Total other financing sources (uses)	<u>0</u>	<u>0</u>	<u>15,480</u>	<u>15,480</u>
NET PROGRAM SURPLUS/DEFICIT	(401,480)	(505,620)	(435,940)	(494,820)

2013 (A)-Intergovernmental Agreement (IGA) Revenues=\$90,750

2013 (B)-Intergovernmental Agreement (IGA) Expenses=\$90,750

**JEDCO
2014 FINAL AMENDED BUDGET
TECH. PARK EXPENSES**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Common Area Revenues	\$1,700	\$5,500	\$5,500	\$1,600
J.P. School Landscaping Reimb.	3800	0	0	0
Total Revenues	<u>\$5,500</u>	<u>\$5,500</u>	<u>\$5,500</u>	<u>\$1,600</u>
EXPENDITURES:				
Landscaping	\$16,000	\$12,000	\$12,000	\$6,500
Clearing and Filling	173,000	125,000	225,000	300,000
Utilities	400	400	400	1,000
Repairs and Maintenance	3,000	8,000	8,000	2,000
Liability Insurance	5,000	12,000	12,000	1,000
Pump/Aerator Expenses	0	0	0	0
Sign Repair	0	0	0	0
Access Road Expenses	0	0	50,000	18,000
Lease Expenses	0	0	0	4,400
Total Expenditures	<u>\$197,400</u>	<u>\$157,400</u>	<u>\$307,400</u>	<u>\$332,900</u>
OTHER FINANCING SOURCES (USES):				
Transfer to other funds	0	0	0	0
Transfer from other funds (Jeff. EDGE)	75,000	75,000	125,000	125,000
Total other financing sources (uses)	<u>75,000</u>	<u>75,000</u>	<u>125,000</u>	<u>125,000</u>
NET PROGRAM SURPLUS/DEFICIT	(\$116,900)	(\$76,900)	(\$176,900)	(\$206,300)

**JEDCO
2014 FINAL AMENDED BUDGET
CONFERENCE CENTER EXPENSES**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Building Rent	\$210	\$45,000	\$22,500	\$660
Food & Beverage Revenues	0	23,625	0	0
Audio & Visual	0	7,500	2,500	0
JPPSS Kitchen Equip. Reimb.	0	0	40,000	35,000
Total Revenues	\$210	\$76,125	\$65,000	\$35,660
EXPENDITURES:				
Repairs and Maintenance	\$4,000	\$10,000	\$10,000	\$3,000
Utilities	0	34,600	38,000	29,000
Contract Services	500	25,250	25,250	3,200
Insurance	1,500	5,000	5,000	500
Sales and Marketing	0	15,000	15,000	15,000
Supplies	4,000	10,000	10,000	9,000
Security	0	1,200	1,200	0
Kitchen Equip. Expenses	0	0	40,000	35,000
Total Expenditures	\$10,000	\$101,050	\$144,450	\$94,700
NET PROGRAM SURPLUS/DEFICIT	(\$9,790)	(\$24,925)	(\$79,450)	(\$59,040)

**JEFFERSON EDGE
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
JEFF. EDGE REVENUES:				
Private Funds	\$185,000	\$300,000	\$275,000	\$240,000
Parish Funds	0	0	0	0
Investment Income	500	700	700	300
Total Revenues	\$185,500	\$300,700	\$275,700	\$240,300
JEFF. EDGE EXPENDITURES:				
Marketing P/R:				
Local Market/PR Campaign	\$100	\$500	\$500	\$500
Special Events	0	30,000	12,000	8,000
Contingency	0	0	0	0
Sub-Total	\$100	\$30,500	\$12,500	\$8,500
Technology Development:				
Tech. Park Implementation	700	100,000	50,000	0
Site Selectors Initiative	0	25,000	25,000	0
Tech. Park Marketing	55,000	75,000	75,000	50,000
Infrastructure Expenses	10,000	80,000	80,000	8,000
Sub-Total	65,700	280,000	230,000	58,000
Administrative:				
Misc. Project Fund	\$6,500	\$10,000	\$39,400	\$39,400
EDGE Fundraising	13,000	15,000	34,500	34,500
Legal Services	0	0	0	0
Investor Relations Staff Support	50	5,000	5,000	100
Meetings/Meals	0	0	5,000	500
Sub-Total	19,550	30,000	83,900	74,500
EDGE 2020 Quality of Life:				
GCR Charges	\$0	\$0	\$0	\$0
Meetings/Meals	0	0	0	0
Printings/Postage	0	0	0	0
Sub-Total	0	0	0	0
Total Expenditures	\$85,350	\$340,500	\$326,400	\$141,000
Transfer to other funds(JEDCO-Clearing and Access Road)	(75,000)	(75,000)	(125,000)	(125,000)
Transfer from other funds	0	0	0	0
Total other financing sources (uses)	(75,000)	(75,000)	(125,000)	(125,000)
NET PROGRAM SURPLUS/DEFICIT	\$25,150	(\$114,800)	(\$175,700)	(\$25,700)
AUDITED FUND BALANCE @ 12/31/13			\$820,698	\$820,698
PROJ. FUND BALANCE @ 12/31/14			\$644,998	\$794,998

**JEDCO BUILDING FUND
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Estimated Interest Earned	\$0	\$0	\$0	\$0
State New Market Tax Credits	0	0	0	0
LBIA Grant (Incubator)	0	0	0	0
Overflow from FORJ	0	0	0	0
Total Revenues	\$0	\$0	\$0	\$0
EXPENDITURES:				
JEDCO Relocation Cost	0	0	0	0
FF&E	0	0	0	0
Other Bldg. Expenses	0	0	0	0
Add'l Architectural Fees	0	0	0	0
Fund Transfer to FORJ Expenses	0	0	0	0
Total Expenditures	\$0	\$0	\$0	\$0
Transfer to other funds (JEDCO)*	0	0	0	0
Transfer from other funds (Bldg. Funds)**	0	0	0	0
Total other financing sources (uses)	0	0	0	0
PROGRAM SURPLUS/DEFICIT	\$0	\$0	\$0	\$0
PREVIOUS YEAR BALANCE	\$0	\$0	\$0	\$0
NET SURPLUS/DEFICIT	\$0	\$0	\$0	\$0

**BRGL DEDICATED FUNDS
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Est. BRGL Fees	\$0	\$0	\$0	\$0
BRGL Revenues	0	0	0	0
Finance Revenues	0	0	0	0
Total Revenues	\$0	\$0	\$0	\$0
EXPENDITURES:				
Staff Salaries	\$49,000	\$51,500	\$51,500	\$51,500
Health Benefits & Taxes	7,700	8,200	8,200	6,300
SEP/IRA-Retirement	6,000	6,100	6,100	6,100
Communication	0	0	0	0
Equipment Rental/Maintenance	0	0	0	0
Office Supplies	0	0	0	0
Postage	0	0	0	0
Travel / Mileage	0	0	0	0
Staff Development	0	0	0	0
Total Expenditures	\$62,700	\$65,800	\$65,800	\$63,900
NET PROGRAM SURPLUS/DEFICIT	(\$62,700)	(\$65,800)	(\$65,800)	(\$63,900)

**FORWARD JEFFERSON (FORJ)
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Drawdown on JEDCO Equity/Capital One	\$0	\$0	\$0	\$0
State New Market Tax Credits (NMTC)	0	0	0	0
JEDCO Bldg.. Lease Income	180,000	263,453	213,453	175,000
Interest on Construction Acct.	0	0	0	0
CDBG Incubator Revenues	0	0	78,042	78,042
Settlement Revenues-WWCCI	0	0	115,480	115,480
JEDCO Revenues (HVAC)	0	0	7,555	7,555
Total Revenues	\$180,000	\$263,453	\$414,530	\$376,077
EXPENDITURES:				
Debt Service/Capital One Loan	\$145,000	\$210,762	\$60,000	\$55,000
Add'l Architectural Fees	1,000	0	0	0
Monthly Lease payments	12,000	12,000	12,000	12,000
Insurance	4,000	4,000	4,000	4,000
Inspector Fees	0	0	0	0
Other Fees	1,000	10,000	10,000	6,000
CDBG Incubator Expenses	0	0	78,042	78,042
Bal. of Construction Pymt.-WWCCI	0	0	185,843	185,843
JEDCO Expenses (HVAC)	0	0	7,555	7,555
Total Expenditures	\$163,000	\$236,762	\$357,440	\$348,440
NET SURPLUS/DEFICIT	\$17,000	\$26,691	\$57,090	\$27,637
Transfer to other funds (JEDCO)	0	0	(15,480)	(15,480)
Transfer from other funds (Capital One)	0	0	185,843	185,843
Total other financing sources (uses)	0	0	170,363	170,363
NET PROGRAM SURPLUS/DEFICIT	\$17,000	\$26,691	\$227,453	\$198,000

**LRCF
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Interest Earned from Payment	\$150,000	\$135,000	\$135,000	\$140,000
Interest Earned from Investment	5,000	1,500	1,500	4,500
Total Revenues	\$155,000	\$136,500	\$136,500	\$144,500
EXPENDITURES:				
Administrative Expenses	\$80,000	\$92,000	\$106,500	\$95,000
Total Expenditures	\$80,000	\$92,000	\$106,500	\$95,000
NET PROGRAM SURPLUS/DEFICIT	\$75,000	\$44,500	\$30,000	\$49,500

**EDA
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Interest Earned from Payment	\$30,000	\$32,000	\$32,000	\$23,000
Interest Earned from Investment	850	650	650	1,000
Ner Sale Proceeds-Cotton	90,000	0	0	0
Total Revenues	\$120,850	\$32,650	\$32,650	\$24,000
EXPENDITURES:				
Administrative Expenses	\$113,000	\$20,000	\$20,000	\$6,500
Total Expenditures	\$113,000	\$20,000	\$20,000	\$6,500
NET PROGRAM SURPLUS/DEFICIT	\$7,850	\$12,650	\$12,650	\$17,500

**ILTAP
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Interest Earned from Payment	\$9,500	\$8,000	\$8,000	\$14,500
Interest Earned from Investment	120	80	80	100
Total Revenues	\$9,620	\$8,080	\$8,080	\$14,600
EXPENDITURES:				
Administrative Expenses	\$8,000	\$25,000	\$25,000	\$2,800
Total Expenditures	\$8,000	\$25,000	\$25,000	\$2,800
NET PROGRAM SURPLUS/DEFICIT	\$1,620	(\$16,920)	(\$16,920)	\$11,800

**JEDCO DEVELOPMENT CORPORATION
2014 FINAL AMENDED BUDGET**

	FINAL AMENDED 2013	ADOPTED 2014	1ST AMENDED 2014	FINAL AMENDED 2014
REVENUES:				
Fee Payments	\$0	\$0	\$0	\$108,000
Total Revenues	\$0	\$0	\$0	\$108,000
EXPENDITURES:				
Administrative Expenses	\$0	\$0	\$0	\$108,000
Total Expenditures	\$0	\$0	\$0	\$108,000
NET PROGRAM SURPLUS/DEFICIT	\$0	\$0	\$0	\$0

JEDCO

Monthly Financial Report for December 18, 2014

JEDCO'S INVESTMENT REPORT

12/10/2014

<u>ACTIVE DATE</u>	<u>INSTITUTIONS</u>	<u>OPENING BALANCE</u>	<u>CURRENT BALANCE</u>	<u>INTEREST</u>	<u>TERMS</u>	<u>MATURITY DATE</u>	<u>CURRENT STATUS</u>
12/04/03	JEDCO LAMP	\$350,000	\$1,226,354		0.03% DAILY		OPEN
	TOTAL	<u>\$350,000</u>	<u>\$1,226,354</u>				

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
PROGRAMS REVENUES:					
Occupational Licenses	\$0	\$135,569	\$1,626,826	\$1,491,257	1,626,826
Business Innovation Ctr. (Sch. A)	0	550	5,481	6,050	6,600
Financing Activities (Sch. B)	7,074	19,429	193,330	213,719	233,148
Economic Develop. Fees (Sch. C)	60	17,767	43,193	195,433	213,200
Marketing-P/R (Sch. D)	0	1,333	20,000	14,867	16,000
Interest, Misc.	43	167	16,021	1,833	2,000
Kenner Program (Sch.F)	0	6,250	75,000	68,750	75,000
Tech Park Revenues	0	458	1,574	5,042	5,500
CDBG Incubator Grant	0	521	0	5,735	6,256
FORJ (Ground Lease Payment)	0	1,000	12,000	11,000	12,000
Conference Center (Sch. I)	0	5,417	35,234	59,583	65,000
IGA Revenues	0	25,000	0	275,000	300,000 (A)
Total Revenues	\$7,177	\$213,461	\$2,028,659	\$2,348,069	\$2,561,530
PROGRAMS EXPENDITURES:					
Business Innovation Ctr. (Sch. A)	76	3,900	39,129	42,900	46,800 (B)
Financing (Sch. B)	18,007	19,333	196,386	212,667	232,000
Econ. Dev. Svcs. (Sch. C)	16,510	25,708	215,193	282,792	308,500 (B)
Marketing-P/R (Sch. D)	10,372	15,775	120,591	173,525	189,300 (B)
Admin. Exp. (Sch. E)	51,692	62,023	633,474	682,252	744,275
Kenner Program (Sch. F)	4,756	6,250	51,174	68,750	75,000
JEDCO Bldg. Expenses (Sch. G)	23,278	45,871	397,761	504,582	550,453 (B)
Tech. Park Expenses (Sch. H)	59,684	25,617	282,093	281,783	307,400
CDBG Incubator Grant	0	521	0	5,735	6,256
Conference Center (Sch. I)	2,406	12,038	72,116	132,413	144,450
Total Expenditures	\$186,781	\$217,036	\$2,007,917	\$2,387,398	\$2,604,434
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	(550)	0	(6,050)	(6,600)
Transfer from other funds	0	10,417	125,000	114,583	125,000
Total other financing sources (uses)	0	9,867	125,000	108,533	118,400
OPERATING SURPLUS/DEFICIT	(\$179,604)	\$6,291	\$145,742	\$69,205	\$75,496
Building Fund Account Shortage	0	0	0	0	0
FORJ Account Overage	0	0	0	0	0
NET OPERATING SURPLUS	(\$179,604)	\$6,291	\$145,742	\$69,205	\$75,496
AUDITED FUND BAL @12/31/13					\$1,893,424
PROJ. FUND BAL @12/31/14					\$1,968,920

(A) Intergovernmental Agreement (IGA) Rev.-BIC(\$39,500),EDS(\$107,067), Mrkt.(\$54,400), Bldg.(1/3=\$99,033)
 (B) Intergovernmental Agreement (IGA) Exp.-BIC(\$39,500),EDS(\$107,067), Mrkt.(\$54,400), Bldg.(1/3=\$99,033)

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

BUSINESS INNOVATION CENTER

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Incubator Tenants	\$0	\$550	\$5,481	\$6,050	\$6,600
LBIA Grant	0	0	0	0	0
IGA Revenues	0	3,292	0	36,208	39,500 (A)
Total Revenues	\$0	\$3,842	\$5,481	\$42,258	\$46,100
PROGAM EXPENDITURES:					
Staff Salaries	\$0	\$2,208	\$25,997	\$24,292	\$26,500 (B)
Health Benefits & Taxes	0	817	7,602	8,983	9,800 (B)
SEP/IRA-Retirement	0	267	3,173	2,933	3,200 (B)
Communications	0	42	0	458	500
Equipment Rental/Maintenance	68	250	803	2,750	3,000
PR/Advertising	0	167	0	1,833	2,000
Office Supplies	0	17	153	183	200
Dues & Subscriptions	8	58	352	642	700
Postage	0	17	180	183	200
Travel / Mileage	0	50	802	550	600
Staff Development	0	0	0	0	0
Miscellaneous	0	0	0	0	0
Special Projects	0	8	87	92	100
Sub-Total	76	3,900	39,129	42,900	46,800
OTHER FINANCING SOURCES (USES):					
Transfer to other funds (Bldg. Fund)	0	(550)	0	(6,050)	(6,600)
Total other financing sources (uses)	0	(550)	0	(6,050)	(6,600)
NET PROGRAM DEFICIT	(\$76)	(\$608)	(\$33,648)	(\$6,692)	(\$7,300)

(A) Intergovernmental Agreement (IGA) Revenues=\$39,500

(B) Intergovernmental Agreement (IGA) Expenses=\$39,500

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

FINANCING

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Financing Income	\$5,534	\$12,762	\$122,234	\$140,386	\$153,148
BRGL & LRCF Fees	1,540	6,667	71,096	73,333	80,000
EDA Reimbursement-Cotton	0	0	0	0	0
Total Revenues	\$7,074	\$19,429	\$193,330	\$213,719	\$233,148
EXPENDITURES:					
Staff Salaries	\$13,711	\$13,708	\$149,211	\$150,792	\$164,500
Health Benefits & Taxes	886	1,250	10,791	13,750	15,000
SEP/IRA-Retirement	1,673	1,767	18,205	19,433	21,200
Communications	498	417	5,355	4,583	5,000
Program Costs	0	83	0	917	1,000
Equipment Rental/Maintenance	109	208	1,199	2,292	2,500
PR / Advertising	0	25	0	275	300
Office Supplies	174	208	1,330	2,292	2,500
Postage & Copying	164	208	1,815	2,292	2,500
Travel / Mileage	62	125	848	1,375	1,500
Staff Development	0	333	498	3,667	4,000
Dues & Subscriptions	594	583	6,668	6,417	7,000
Attorney Fees	136	417	466	4,583	5,000
EDA Property Expenses	0	0	0	0	0
Total Expenditures	\$18,007	\$19,333	\$196,386	\$212,667	\$232,000
NET PROG.SURPLUS/ DEFICIT	(\$10,933)	\$96	(\$3,056)	\$1,052	\$1,148

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

ECONOMIC DEVELOPMENT SERVICES

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Incentive Fees	\$60	\$183	\$2,193	\$2,017	\$2,200
Gretna Revenues	0	2,083	25,000	22,917	25,000
Pilot Administration Fees	0	15,500	16,000	170,500	186,000
IGA Revenues	0	8,922	0	98,145	107,067 (A)
Total Revenues	\$60	\$28,689	\$43,193	\$293,578	\$320,267
EXPENDITURES:					
Staff Salaries	\$11,829	\$15,750	\$151,929	\$173,250	\$189,000 (B-p)
Health Benefits & Taxes	1,853	2,167	21,075	23,833	26,000 (B-p)
SEP/IRA-Retirement	1,443	2,000	18,449	22,000	24,000 (B-p)
Communications	448	750	5,725	8,250	9,000
Program Costs	0	667	260	7,333	8,000
Equipment Rental/Maintenance	109	183	1,201	2,017	2,200
Office Supplies	57	208	1,212	2,292	2,500
Dues & Subscriptions	149	750	6,013	8,250	9,000
Postage	315	192	1,777	2,108	2,300
Data Base Analysis	0	208	187	2,292	2,500
Training / Mileage	242	250	2,335	2,750	3,000
Staff Development	0	375	4,309	4,125	4,500
Special Projects	65	125	495	1,375	1,500
Gretna Expenses	0	2,083	226	22,917	25,000
Total Expenditures	\$16,510	\$25,708	\$215,193	\$282,792	\$308,500
NET PROG.SURPLUS/ DEFICIT	(\$16,450)	\$981	(\$172,000)	\$10,786	\$11,767

(A) Intergovernmental Agreement (IGA) Revenues=\$107,067

(B) Intergovernmental Agreement (IGA) Expenses=\$107,067

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

MARKETING-P/R

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Program/Event Revenues	0	1,333	0	14,667	16,000
Entrepreneur Challenge	0	1,667	20,000	18,333	20,000
IGA Revenues	0	4,533	0	49,867	54,400 (A)
Total Revenues	\$0	\$7,533	\$20,000	\$82,867	\$90,400
EXPENDITURES:					
Salaries	\$3,675	\$3,583	\$39,688	\$39,417	\$43,000
Health Benefits & Taxes	328	958	4,564	10,542	11,500
SEP/IRA-Retirement	448	446	4,834	4,904	5,350
Communications	498	583	5,305	6,417	7,000
Equipment Rental/Maintenance	109	208	1,201	2,292	2,500
PR/Advertising	1,815	4,533	34,164	49,867	54,400 (B)
Office Supplies	30	250	746	2,750	3,000
Dues / Subscriptions	0	42	(30)	458	500
Postage	119	63	1,219	688	750
Travel / Mileage	0	42	0	458	500
Staff Development	0	167	0	1,833	2,000
Web-Site Update	75	667	2,145	7,333	8,000
Programs/Events	3,275	2,000	3,275	22,000	24,000
Video Equipment Expenses	0	125	0	1,375	1,500
Entrepreneur Challenge	0	2,008	22,513	22,092	24,100
Signage	0	100	967	1,100	1,200
Total Expenditures	10,372	15,775	120,591	173,525	189,300
NET PROG.SURPLUS/ DEFICIT	(\$10,372)	(\$8,242)	(\$100,591)	(\$90,658)	(\$98,900)

(A) Intergovernmental Agreement (IGA) Revenues=\$54,400

(B) Intergovernmental Agreement (IGA) Expenses=\$54,400

JEDCO MONTHLY BUDGET CONFORMANCE REPORT

CASH BASIS

NOVEMBER 2014

ADMINISTRATIVE EXPENSES

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
EXPENDITURES:					
Staff Salaries	\$36,443	\$34,417	\$402,192	\$378,583	\$413,000
Health Benefits & Taxes	3,081	4,042	45,138	44,458	48,500
SEP/IRA-Retirement	4,399	4,250	48,492	46,750	51,000
Communications	729	917	7,566	10,083	11,000
Equipment Rental/Maintenance	168	333	2,099	3,667	4,000
Office Supplies	541	500	3,337	5,500	6,000
Dues / Subscriptions	216	125	2,500	1,375	1,500
Postage	238	250	1,761	2,750	3,000
Committee Meetings	0	833	5,857	9,167	10,000
Seminars / Conventions	0	167	1,500	1,833	2,000
Accounting/Audit	0	2,917	31,060	32,083	35,000
Insurance	1,360	3,000	13,051	33,000	36,000
Business Development	0	417	1,439	4,583	5,000
Travel / Mileage	41	417	1,098	4,583	5,000
Staff Development	0	167	0	1,833	2,000
Administrative Fees	687	1,083	7,342	11,917	13,000
Computer/Equip./Svc.	2,574	6,667	53,298	73,333	80,000
AEDO Accreditation	0	273	0	3,002	3,275
Personnel Expenses	0	167	4,074	1,833	2,000
Emergency Expenses	0	250	0	2,750	3,000
Attorney Expenses	1,225	833	1,670	9,167	10,000
	<u>\$51,692</u>	<u>\$62,023</u>	<u>\$633,474</u>	<u>\$682,252</u>	<u>\$744,275</u>

KENNER PROGRAM

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
City of Kenner	\$0	\$6,250	\$75,000	\$68,750	\$75,000
Total Revenues	\$0	\$6,250	\$75,000	\$68,750	\$75,000
EXPENDITURES:					
Staff Salaries	\$3,750	\$3,500	\$36,119	\$38,500	\$42,000
Health Benefits & Taxes	328	1,508	6,952	16,592	18,100
SEP/IRA-Retirement	458	433	4,491	4,767	5,200
Communications	0	8	0	92	100
Office & Equipment Rental	0	0	0	0	0
Office Supplies	27	125	87	1,375	1,500
Seminar	0	42	0	458	500
Travel Expenses	191	125	927	1,375	1,500
Project Expenses	2	167	1,703	1,833	2,000
Staff Development	0	125	895	1,375	1,500
Computer Expenses	0	167	0	1,833	2,000
Data Base Analysis	0	50	0	550	600
Total Expenditures	\$4,756	\$6,250	\$51,174	\$68,750	\$75,000
NET PROG. SURP./DEFICIT	(\$4,756)	\$0	\$23,826	\$0	\$0

JEDCO BUILDING EXPENSES

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
IGA Revenues	\$0	\$8,253	\$0	\$90,780	\$99,033 (A)
Total Revenues	\$0	\$8,253	\$0	\$90,780	\$99,033
EXPENDITURES:					
Staff Salaries	\$9,031	\$9,083	\$97,475	\$99,917	\$109,000 (B-p)
Health Benefits & Taxes	1,029	1,250	13,434	13,750	15,000 (B-p)
SEP/IRA-Retirement	1,102	1,108	11,900	12,192	13,300 (B-p)
Communications	140	500	1,739	5,500	6,000
Travel/Mileage	0	125	0	1,375	1,500
Repairs and Maintenance	94	1,000	3,954	11,000	12,000 (B)
Janitorial Services	2,350	3,167	27,323	34,833	38,000 (B)
Utilities	5,105	4,000	37,354	44,000	48,000 (B)
Security	0	50	576	550	600
Insurance	3,268	4,000	36,314	44,000	48,000 (B)
JEDCO Bldg. Lease Expenses	0	17,788	122,671	195,665	213,453
Lawn Maintenance	0	1,100	12,375	12,100	13,200 (B)
Garbage Collection	106	117	1,248	1,283	1,400 (B)
Generator Maintenance	576	292	3,422	3,208	3,500 (B)
Bldg. Supplies	0	375	3,029	4,125	4,500 (B)
Water	3	200	190	2,200	2,400 (B)
Dues & Subscriptions	0	42	0	458	500
HVAC Maintenance	0	533	11,700	5,867	6,400
Elevator Repairs and Maintenance	474	450	5,176	4,950	5,400 (B)
Professional Development	0	250	2,697	2,750	3,000 (B)
Gutter Expenses	0	0	0	0	0
Door Mat Expenses	0	133	977	1,467	1,600
Pest Control	0	100	870	1,100	1,200
Generator Repairs	0	208	3,337	2,292	2,500
Supplies	0	0	0	0	0
Total Expenditures	\$23,278	\$45,871	\$397,761	\$504,582	\$550,453
OTHER FINANCING SOURCES (USES):					
Transfer from other funds (FORJ)	0	1,290	15,480	14,190	15,480
Total other financing sources (uses)	0	1,290	15,480	14,190	15,480
NET PROG. SURP./DEFICIT	(\$23,278)	(\$36,328)	(\$382,281)	(\$399,612)	(\$435,940)

(A) Intergovernmental Agreement (IGA) Revenues=\$99,033

(B) Intergovernmental Agreement (IGA) Expenses=\$99,033 (identified expenses)

TECH PARK EXPENSES

	CASH BASIS		NOVEMBER 2014		FINAL
					ADOPTED
	NOVEMBER		YEAR TO DATE		2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Comm. Area Main. Revenues	\$0	\$458	\$1,574	\$5,042	\$5,500
J.P. School Landscaping Reimb.	0	0	0	\$0	0
Total Revenues	0	458	1,574	5,042	5,500
EXPENDITURES:					
Landscaping	\$0	\$1,000	\$5,804	\$11,000	\$12,000
Grass cutting/Clearing	59,462	18,750	255,913	206,250	225,000
Utilities	222	33	969	367	400
Repairs and Maintenance	0	667	0	7,333	8,000
Liability Insurance	0	1,000	0	11,000	12,000
Access Road Expenses	0	4,167	17,647	45,833	50,000
Land Lease	0	0	1,760	0	0
Total Expenditures	\$59,684	\$25,617	\$282,093	\$281,783	\$307,400
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	0	0	0	0
Transfer from other funds (Jeff. EDG)	0	10,417	125,000	114,583	125,000
Total other financing sources (uses)	0	10,417	125,000	114,583	125,000
NET OPERATING SURPLUS	(\$59,684)	(\$14,742)	(\$155,519)	(\$162,158)	(\$176,900)

CONFERENCE CENTER EXPENSES

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Building Rent	\$0	\$1,875	\$300	\$20,625	\$22,500
Food & Beverage Revenues	0	0	0	0	0
Audio & Visual	0	208	0	2,292	2,500
JPPSS Kitchen Equip. Reimb.	0	3,333	34,934	36,667	40,000
Total Revenues	\$0	\$5,417	\$35,234	\$59,583	\$65,000
EXPENDITURES:					
Repairs and Maintenance	\$1,443	\$833	\$2,645	\$9,167	\$10,000
Utilities	781	3,167	24,248	34,833	38,000
Contract Services	125	2,104	2,759	23,146	25,250
Insurance	57	417	228	4,583	5,000
Sales and Marketing	0	1,250	0	13,750	15,000
Supplies	0	833	7,302	9,167	10,000
Security	0	100	0	1,100	1,200
Kitchen Equipment	0	3,333	34,934	36,667	40,000
Total Expenditures	\$2,406	\$12,038	\$72,116	\$132,413	\$144,450
NET PROG. SURP./DEFICIT	(\$2,406)	(\$6,621)	(\$36,882)	(\$72,829)	(\$79,450)

JEFFERSON EDGE

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
JEFF. EDGE REVENUES:					
Private Funds	\$18,750	\$22,917	\$228,000	\$252,083	\$275,000
Parish Funds	0	0	0	0	0
Investment Income	21	58	221	642	700
Total Revenues	\$18,771	\$22,975	\$228,221	\$252,725	\$275,700
JEFF. EDGE EXPENDITURES:					
Marketing/PR Activities:					
Local Market/PR Campaign	\$0	\$42	\$0	\$458	\$500
Special Events/Promotions	0	1,000	7,725	11,000	12,000
Contingency	0	0	0	0	0
Sub-Total	0	1,042	7,725	11,458	12,500
Technology Development:					
Tech. Park Implementation	0	4,167	0	45,833	50,000
Site Selection Initiative	0	2,083	0	22,917	25,000
Tech. Park Marketing	75	6,250	41,106	68,750	75,000
Infra-Structure Expenses	2,309	6,667	2,309	73,333	80,000
Sub-Total	2,384	19,167	43,415	210,833	230,000
Administrative:					
Misc. Project Fund	231	3,283	3,620	36,117	39,400
Fundraising	1,281	2,875	24,926	31,625	34,500
Investor Relations Staff Support	0	417	16	4,583	5,000
Meetings/Meals	0	417	149	4,583	5,000
Sub-Total	1,512	6,992	28,711	76,908	83,900
EDGE 2020 Quality of Life					
Meetings/Meals	0	0	0	0	0
Printing/Postage	0	0	0	0	0
Sub-Total	0	0	0	0	0
Total Expenditures	3,896	27,200	79,851	299,200	326,400
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	(10,417)	(125,000)	(114,583)	(125,000)
Transfer from other funds	0	0	0	0	0
Total other financing sources (uses)	0	(10,417)	(125,000)	(114,583)	(125,000)
NET PROG. SURPLUS/DEFICIT	14,875	(14,642)	23,370	(161,058)	(175,700)
AUDITED FUND BALANCE @ 12/31/12					820,698
PROJ. FUND BALANCE @ 12/31/13					644,998

JEDCO BUILDING FUNDS

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YTD		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Year End Balance-'09	\$0	\$0	\$0	\$0	\$0
Estimate Interest Earned	18	0	161	0	0
Dedicated C.D.s	0	0	0	0	0
CDBG Grant(only for Incubator)	0	0	0	0	0
State New market Tax Credits	0	0	0	0	0
LBIA Grant (Incubator)	0	0	0	0	0
Overflow from FORJ	0	0	0	0	0
Total Revenues	\$18	\$0	\$161	\$0	\$0
EXPENDITURES:					
JEDCO Relocation Cost	\$0	\$0	\$0	\$0	\$0
FF&E	0	0	0	0	0
Other Bldg. Expenses	10	0	20	0	0
Incubator Construction (via FORJ/ WWCCI Contract)	0	0	0	0	0
Add'l Architectural Fees	0	0	0	0	0
Fund transfer to FORJ expenses	0	0	0	0	0
Total Expenditures	\$10	\$0	\$20	\$0	\$0
OTHER FINANCING SOURCES (USES):					
Transfer to other funds	0	0	0	0	0
Transfer from other funds	0	0	0	0	0
Total other financing sources (uses)	0	0	0	0	0
PROGRAM SURPLUS/DEFICIT	\$8	\$0	\$141	\$0	\$0
PREVIOUS YEAR BALANCE					\$0
NET SURPLUS/DEFICIT					\$0

*Offsetting entry inclusive in total of Other Financing Sources (Uses):front page

**Offsetting entry on Schedule A

BRGL DEDICATED FUNDS

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
EXPENDITURES:					
Staff Salaries	\$4,171	\$4,292	\$45,404	\$47,208	\$51,500
Health Benefits & Taxes	421	683	5,172	7,517	8,200
SEP/IRA-Retirement	508	508	5,536	5,592	6,100
Communication	0	0	0	0	0
Equipment Rental/Maintenance	0	0	0	0	0
Office Supplies	0	0	0	0	0
Postage	0	0	0	0	0
Travel/Mileage	0	0	0	0	0
Staff Development	0	0	0	0	0
	<u>\$5,100</u>	<u>\$5,483</u>	<u>\$56,112</u>	<u>\$60,317</u>	<u>\$65,800</u>

FORWARD JEFFERSON (FORJ)

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Drawdown on JEDCO Equity/Cap.	\$0	\$0	\$0	\$0	\$0
State New Market Tax Credits (NMT)	0	0	0	0	0
JEDCO Bldg. Lease Income	0	17,788	122,671	195,665	213,453
Interest on Construction Acct.	0	0	0	0	0
CDBG Incubator Revenues	0	6,504	78,042	71,539	78,042
Settlement Revenues-WWCCI	0	9,623	100,000	105,857	115,480
JEDCO Revenues (HVAC)	0	630	15,480	6,925	7,555
Total Revenues	\$0	\$34,544	\$316,193	\$379,986	\$414,530
EXPENDITURES:					
Interest on Capital One Loan		\$5,000	\$44,699	\$55,000	\$60,000
Add'l Architectural Fees	0	0	0	0	0
Monthly Lease Payments	0	1,000	12,000	11,000	12,000
Insurance	319	333	3,414	3,667	4,000
Inspector Fees	0	0	0	0	0
Other Fees	0	833	4,308	9,167	10,000
CDBG Incubator Expenses	0	6,504	78,042	71,539	78,042
Settlement Revenues-WWCCI	0	15,487	185,843	170,356	185,843
JEDCO Revenues (HVAC)	0	630	0	6,925	7,555
Total Expenditures	\$319	\$29,787	\$328,306	\$327,653	\$357,440
OTHER FINANCING SOURCES (USES):					
Transfer to other funds (JEDCO)	0	(1,290)	(15,480)	(14,190)	(15,480)
Transf. from other funds (Capital On	0	15,487	185,843	170,356	185,843
Total other financing sources (uses)	0	14,197	170,363	156,166	170,363
NET PROG. SURP./DEFICIT	(\$319)	\$18,954	\$158,250	\$208,499	\$227,453

LRCF

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment	\$11,421	\$11,250	\$137,983	\$123,750	\$135,000
Interest Earned from Investment	367	125	4,873	1,375	1,500
Total Revenues	\$11,788	\$11,375	\$142,856	\$125,125	\$136,500
EXPENDITURES:					
Administration Expenses	\$7,193	\$8,875	\$92,328	\$97,625	\$106,500
Total Expenditures	\$7,193	\$8,875	\$92,328	\$97,625	\$106,500
NET PROG. SURP./DEFICIT	\$4,595	\$2,500	\$50,328	\$27,500	\$30,000

EDA

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment	\$0	\$2,667	\$22,466	\$29,333	\$32,000
Interest Earned from Investment	92	54	1,005	596	650
Net Sale Proceeds-Cotton	0	0	0	0	0
Total Revenues	\$92	\$2,721	\$23,471	\$29,929	\$32,650
EXPENDITURES:					
Administration Expenses	\$807	\$1,667	\$6,608	\$18,333	\$20,000
Total Expenditures	\$807	\$1,667	\$6,608	\$18,333	\$20,000
NET PROG. SURP./DEFICIT	(\$715)	\$1,054	\$16,863	\$11,596	\$12,650

ILTAP

CASH BASIS

NOVEMBER 2014

	NOVEMBER		YEAR TO DATE		ADOPTED 2014
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment	\$1,621	\$667	\$15,578	\$7,333	\$8,000
Interest Earned from Investment	48	7	164	73	80
Total Revenues	\$1,669	\$673	\$15,742	\$7,407	\$8,080
EXPENDITURES:					
Administration Expenses	0	2,083	2,828	22,917	25,000
Total Expenditures	0	2,083	2,828	22,917	25,000
NET PROG. SURP./DEFICIT	\$1,669	(\$1,410)	\$12,914	(\$15,510)	(\$16,920)

MONTHLY CASH REPORT

ACCOUNTS:	@12/31/13	REVENUES	EXPENSES	OTHERS	BALANCE
JEDCO Checking	\$120,820.79				
January '14		\$23,491.05	\$182,270.69	\$200,005.34	\$162,046.49
February '14		26,459.02	149,330.00	152,389.48	191,564.99
March '14		70,466.49	248,240.09	601,203.60	614,994.99
April '14		104,773.56	266,181.58	(204,800.46)	248,786.51
May '14		104,808.09	178,349.50	(71,970.21)	103,274.89
June '14		63,566.01	234,113.70	201,175.44	133,902.64
July '14		14,951.28	137,163.61	101,289.12	112,979.43
August '14		26,309.05	213,698.97	376,118.16	301,707.67
September '14		14,073.30	234,045.19	1,289.51	83,025.29
October '14		59,671.86	539,050.02	644,964.96	248,612.09
November '14		17,201.60	188,494.44	301,299.67	378,618.92
Jefferson EDGE Checking	\$223,623.08				
January '14		\$7,500.00	\$4,585.00	\$9.41	\$226,547.49
February '14		25,000.00	1,900.83	(2,375.10)	247,271.56
March '14		1,000.00	4,075.00	(1,181.51)	243,015.05
April '14		5,000.00	11,647.00	4,808.68	241,176.73
May '14		0.00	6,110.00	(1,187.21)	233,879.52
June '14		45,500.00	14,739.75	(1,186.09)	263,453.68
July '14		25,000.00	900.00	(1,279.78)	286,273.90
August '14		12,250.00	0.00	(126,278.34)	172,245.56
September '14		1,000.00	21,108.00	(1,275.44)	150,862.12
October '14		81,000.00	2,502.74	(1,276.79)	228,082.59
November '14		0.00	4,262.40	(1,281.93)	222,538.26
BRGL (I & II) Revenues	\$266,133.35				
January '14		\$0.00	\$4,964.35	\$0.00	\$261,169.00
February '14		0.00	4,758.38	0.00	256,410.62
March '14		0.00	5,048.59	0.00	251,362.03
April '14		0.00	5,049.92	0.00	246,312.11
May '14		0.00	5,045.08	0.00	241,267.03
June '14		0.00	5,045.10	0.00	236,221.93
July '14		0.00	5,045.10	0.00	231,176.83
August '14		0.00	5,045.09	0.00	226,131.74
September '14		0.00	5,045.10	0.00	221,086.64
October '14		0.00	5,097.39	0.00	215,989.25
November '14		0.00	5,100.42	0.00	210,888.83
INVESTMENTS:					
JEDCO Lamp	\$1,769,490.41				
January '14		\$22.50	\$0.00	(\$200,000.00)	\$1,569,512.91
February '14		25.02	0.00	(150,000.00)	1,419,537.93
March '14		24.59	0.00	0.00	1,419,562.52
April '14		24.74	0.00	400,000.00	1,819,587.26
May '14		24.74	0.00	900,000.00	2,719,612.00
June '14		62.73	0.00	(200,000.00)	2,519,674.73
July '14		33.85	0.00	(100,000.00)	2,419,708.58
August '14		58.12	0.00	(250,000.00)	2,169,766.61

December 18, 2014

September '14	65.20	0.00	0.00	2,169,831.90
October '14	\$74.51	\$0.00	(\$643,584.23)	1,526,322.18
November '14	\$32.28	\$0.00	(\$300,000.00)	1,226,354.46

Jefferson EDGE Lamp	\$600,921.62				
January '14	\$7.85	\$0.00	\$0.00	\$600,929.47	
February '14	9.70	0.00	0.00	600,939.17	
March '14	10.39	0.00	0.00	600,949.56	
April '14	8.12	0.00	0.00	600,957.68	
May '14	3.32	0.00	0.00	600,961.00	
June '14	14.63	0.00	0.00	600,975.63	
July '14	11.47	0.00	0.00	600,987.10	
August '14	14.60	0.00	0.00	601,001.70	
September '14	18.02	0.00	0.00	601,019.72	
October '14	24.31	0.00	0.00	601,044.03	
November '14	13.50	0.00	0.00	601,057.53	