

JEDCO Executive Committee Meeting June 30, 2016 – 8:30 A.M. Agenda

- I. Call to Order - Chairman, Mark Madderra
 - Welcome Guest
 - Pledge of Allegiance
 - Approval of Board Absences
 - Approval of JEDCO Minutes for May 26, 2016
- II. **Public Comments on Agenda Items**
- III. Unfinished and New Business - Chairman, Mark Madderra
 - Approval of JEDCO 2016 First Amended Budget Cynthia Grows
- IV. Monthly Financial Report - Cynthia Grows
- V. President & CEO Report – Jerry Bologna
 - Avondale Shipyard
 - Housing Stock Enhancement Committee Meeting
- VI. Other Updates or Comments from the JEDCO Board of Commissioners
- VII. Adjournment

Regarding La.RS 42:1170: Online ethics training is available at all JEDCO meetings in 2016. If you want to arrive an hour early or stay late, the JEDCO staff will accommodate.

The meeting begins at 8:30 a.m. and will be held at JEDCO - 700 Churchill Parkway, Avondale, LA 70094 -- In accordance with provisions of the Americans with disabilities Act Amendments Act of 2008, as amended, JEDCOs hall not discriminate against individuals with disabilities on the basis of disability in its services, programs or activities. If you require auxiliary aids or devices or other reasonable accommodation under the ADA Amendments Act, please submit your request to the ADA Coordinator at lease forty-eight (48) hours in advance or as soon as practical. A seventy-two (7.2) hour advanced notice is required to request Certified ASL interpreters. ADA Coordinator for JEDCO - Scott Rojas, Director of Facilities and IT, 700 Churchill Parkway, Avondale, LA 70094 Telephone - (504)875-3908 Email - srojas@jedco.org



JEDCO Board of Commissioners May 26, 2016 8:40 A.M. Minutes

Call to Order

8:40 a.m.

Attendance:

Mickal Adler, Jimmy Baum, Lloyd Clark, Bruce Dantin, Joe Ewell, Roy Gattuso, Brian Heiden, Bruce Layburn, Teresa Lawrence, Joe Liss, Larissa Little-Steib, Mark Madderra, Lynda Nugent-Smith, Bill Peperone, Paul Rivera,

Stephen Robinson, Stan Salathe,

Staff:

Jerry Bologna, Lacey Bordelon, Cynthia Grows, Jessica Lobue, Alberto Queral,

Scott Rojas, Kelsey Scram, Penny Weeks

Absences:

Mario Bazile, Greg Jordan, Mayra Pineda

Attorney:

Reed Smith – Parish Attorney's Office

Guests:

Eric Bosch – LaPorte CPAs & Business Advisors Diane Roussel – Jefferson Parish Administration Dr. Vinicio Madrigal – Past JEDCO Commissioner

Jim Garvey – Past JEDCO Commissioner

I. Call to Order - Chairman, Mark Madderra

Approval of Board Absences
 Lynda Nugent-Smith motioned to excuse the above named absences; seconded by Roy Gattuso. The motion passed unanimously.

- Approval of JEDCO Board of Commissioners Minutes for <u>April 28, 2016</u>
 Roy Gattuso motioned to approve the minutes with an amendment stating Lynda Nugent-Smith was in attendance at the April 28, 2016 Executive Committee meeting. The motion was seconded by Joe Liss and passed unanimously.
- Acknowledge outgoing Commissioner
 JEDCO President & CEO, Jerry Bologna, expressed sincere appreciation for Jim Garvey's dedication while serving as a JEDCO Commissioner. Jim began serving in 2006, representing the Committee for a Better Jefferson.

II. Public Comments on Agenda Items

None

III. Unfinished and New Business - Chairman, Mark Madderra

- Approval of JEDCO 2015 Financial Audit Report Cynthia Grows Cynthia introduced Mr. Eric Bosch with Laporte CPAs & Business Advisors, who presented the JEDCO 2015 Financial Audit. Paul Rivera motioned to accept the report as presented. The motion was seconded by Roy Gattuso and passed unanimously.
- **Appointment to JEDCO Nominating Committee** Jimmy Baum motioned to appoint Stephen Robinson; seconded by Lynda Nugent-Smith. The motion passed unanimously.
- Resolution related to the EDA Revolving Loan Fund Administration Plan Update, Annual Review and Compliance - Alberto Queral Jimmy Baum motioned to approve the EDA resolution attesting to the program's consistency with, and overall support of, the Community Economic Development Strategy, and that JEDCO remains in compliance with all operational aspects as set forth within the plan and EDA guidelines. The motion was seconded by Roy Gattuso and passed unanimously.
- Accepting and approving approximately \$237,742 from FORJ to be restricted for debt service on JEDCO's building loan - Lacey Bordelon Joe Ewell motioned, seconded by Mickal Adler, to:
 - 1. accept the transfer of approximately \$237,742 from Forward Jefferson Corporation (FORJ) to JEDCO, which was held within FORJ's checking account to meet FORJ's debt service coverage requirement for financing the JEDCO Building.
 - 2. approve the restriction of these funds for debt service on JEDCO's loan for the building.

The motion passed unanimously.

Approval of Commissioner's travel request and related expenses - Jerry Bologna

Roy Gattuso motioned to approve the travel request and related expenses for Chairman Mark Madderra to attend the GNO, Inc. Super Region Canvas Workshop in September 2016. The motion was seconded by Bill Peperone and passed unanimously.

IV. Monthly Financial Report - Cynthia Grows

Paul Rivera motioned to approve the report as submitted; seconded by Bruce Layburn. The motion passed unanimously.

V. President & CEO Report – Jerry Bologna

Delgado River City Campus- The new campus at Churchill Technology and Business Park is on hold; awaiting the Governor's instructions to go ahead with construction of the project. JEDCO continues to work with Senator Alario, Woody Oge at the State level, and Delgado administration in an effort to help move the project forward.



- Neighborhood Revitalization The contract agreement with Michael Lauer Planning has been signed and the first Housing Stock Enhancement Blue Ribbon Committee meeting is scheduled for June 21, 2016. Several JEDCO Commissioners have agreed to be on the Committee
- French America Line The Finance Committee approved a loan for a start-up riverboat company. The home port will be in Gretna with the corporate office in the Business Innovation Center at Churchill Technology & Business Park, Gretna. LED, and JEDCO are planning a public announcement in mid-June.
- CRS in Jefferson Parish Commissioner Bruce Layburn provided an overview of the new flood maps released by FEMA and an update on the Community Rating System, which is a part of the National Flood Insurance Program. The update identified discounted premium-percentages at the National, State and Parish levels.
- ICSC JEDCO staff attended the 2016 ICSC RECon (International Council of Shopping Centers) in Las Vegas, Nevada. There were an estimated 36,000 attendees and 1,000 exhibitors. RECon is the global convention for the shopping center industry and provides networking, deal making and educational opportunities. Staff met with mall developers and prospect retailers for Jefferson Parish.

VI. Other updates/comments from JEDCO Board of Commissioners

- Land Banking In the interest of Land Banking, JEDCO asked GCR, Inc. to provide a technical memo with their findings in land banking in other communities. (A copy of the memo was provided to the Board.) Chairman Madderra and Jerry highlighted some of the key points and gave examples on how land banking can be an appropriate tool for JEDCO and Jefferson Parish.
- VII. Adjournment Bill Peperone motioned to adjourn. The motion was seconded by Lynda Nugent-Smith and passed unanimously.

Jimmy Baum JEDCO Secretary (Minutes for May 26, 2016)



JEDCO Monthly Financial Report for June 30, 2016

MONTHLY FINANCIAL REPORT HIGHLIGHTS MAY 2016

JEDCO-

Revenues:

- Received final installment of \$1.2M of Occupational License Revenues from Jefferson Parish producing a YTD total of \$2M as authorized by Jefferson Parish Council.
- Collected \$20,783 from departmental services/fees (\$4,555-BIC, \$14,582-Finance, \$295-EDS, \$500-Conference Ctr. and \$851 of earned interest).

Expenses:

• Expenses related to updates to JEDCO Employee Handbook-\$3,955 (Administration)

Others:

JEDCO LAMP account balance at 5/31/2016 is \$2,98M

JEFFERSON EDGE-

Revenues:

• Private funds collection of \$1,250

Expenses:

- Marketing disbursements of \$7,130 (\$4,000-ForeKids Sponsorship, \$3,055-N.O. Publishing Group & \$75-Plaine Studios)
- Misc. Project expenses equaling \$7,428 related to GCR contract (\$2,550), 2016 Super Region Canvas Workshop (\$4,600) and International Council of Shopping Centers (ICSC) (\$278)

Others:

• EDGE LAMP account balance at 5/31/2016 is \$602K

SUPPLEMENTARY INFORMATION-

• JEDCO 2015 Financial Report has been submitted to and approved by the Louisiana Legislative Auditors.

				JEDO	O BUDO	MAY 201		TATEM	ENT				900		4000	
	ADOPTED 2016		YTD		МО	ATHLY	Π	DEPAR	THENTAL A	NALYSIS		-				
	BUOGET	BUDGET	ACTUAL	VAR.	BUDGET	ACTUAL	BK	FINANCI	EDS	MARKE	T ADM	L) KENNE	R BLOG. E.	XF.P. BLDC	. CONF. CTR	OTHER
REVENUES:				-		-	_	-	-		-			-		
Occupational License Business Innovation Cir.	\$2,000,000	633,333	\$2,000,000	\$1,166,667	\$166,667					-	-	1	1	-	-	\$1,200,000
EDA Revenues	15,000	6,250 4,500	7,783 5,998	1,533	1,250 900		3,720									-
SBA Closing Fees HUO Service Fees	10,700	4,458	26,710		892	6,764		8,764	-	-	-	-	-			
HUD Service Fees	1,105	460	381	(79)	92	69		69		1	_	-	-	-	-	-
Wells Fargo (Monthly) La. Revolving Capital Fund	74,655 85,000	31,106 35,417	18,798 44,837	(12,310) 9,420	6,221 7,083	7,749										
Incentive Fees	2,200	917	636	(281)	163	7,749		7,749	295			-				
Kenner CEA	75,000	31,250	75,000	(281) 43,750	6,250	0			1 200	1	-	-	1	-	+	
Interest, Mac. FORJ (Lease Payments)	2,000	833 833	7,878	6,845	167	851					851	-	-			
Brownsfield Fees	800	333	2,167 376	1,334	167	0		-	-	-	-			-		
Greine Revenues	25,000	10,417	25,000	11,583	2,083	0			1	1	-	-	-	-	-	-
Program/Event Revenues Piot Administration Fees	15,000	51,500	0	(8,607)	1,333	0										
LTAP Fees	1,200	500	1,049	(\$1,500)	10,300	0	100	-	-	-		-	1			
Conference Center Revenues	25,000	10,417	22,826	12,411	2,083	500			-	-		-		-	500	
Tech Parks Revenues IGA Revenues	25,000	10,417	0	(10,417)	2,083								1	-	300	
Entrepeneur Challanna	20,000	8,333	20,000	11,667	1.667	0	-									
Services Revenues TOTAL REVENUES	0	0	835	835	1,007	835	835		-	-		-	-		-	
	\$2,515,060	\$1,047,942	\$2,260,074			\$1,220,783	\$4,555	\$14,582	\$295	\$0	\$851	\$0	\$0	\$0	\$500	\$1,200,000
XPENDITURES:							-				-	1	1	-	-	-
Salaries Health Benefits/Taxes	\$976,000	\$406,666.67	\$397,102	\$9,565	\$81,333	\$79,685	\$3,549	\$14,239	\$8.877		\$38,751				-	\$0
SEP/IRA-Retirement	133,150 123,700	55,479 51,542	55,521 50,420	1,122	11,096	8,410 10,126	362 433	1,000		384	4 003	378	775			
Communication	38,850	16,168	11,314	4,874	3,238	2,208	57	1,737 423	1,528	521 423	4,688				-	-
Equipment Rental Main.	14,350	5,979	1,888	4,091	1,196	660	35	150		150				-	-	-
Advertising/Newsletter Office Supplies	56,700 14,500	23,825 6,083	21,257 5,369	2,368 714	4,725	6,675	98			8,675						
Postage	8,750	3,546	3,990	(344)	1,217 729	1,222	72	715								
Oues & Subscriptions	21,650	9,021	11,267	(2,246)	1,804	2,279	i ii	(43) 491	313		206 55		1,321	-	-	
TravelfAlloage Interance	13,700	5,708	4,835	673	1,142	508			470		224	114		1	-	
Data Base Analysis	41,000	17,083	20,975	(3.892)	3,417	4,676				-	1,627		3,049			
Committee Meetings	10,000	4,167	4,302	(135)	833	449		-		-	449	_			-	
Seminaria/Conventions	3,500	1,458	2,250	(792)	292	0		9 75	-		177		-	-	_	_
Accounting/Audit Business Development	35,000	14,583	22,120 903	(7.537): 347	2,917 250	545					545					
Staff Development	16,500	6,875	3,093	3,782	1,375	75 1,129	44	649	95		75	385	-			
Special Projects	2,250	938	0	938	168	0		- 046		-	-	762	-	-	-	
Program Costs Project Expenses	5,000 3,500	2,083	1,589	494	417	0						-				
Administrative Fees	13,000	5,417	235 4.511	1,223	292 1.083	130 919	_			-		130				
Web-Site Update	2,500	1,042	1,019	23	208	303			-	303	919	-	-	-		-
Computer/Svc /Equip. Program Events	75,700 24,000	31,542	14,319	17,223	6,308	699					699					
Contract Services	18,000	10,000 7,500	5,813	10,000	1,500	328	_							100		-
Altomey Fees	10,000	4,187	138	4.031	833	68		68	-	-	-		-		328	
Bldg. Insurance	48,000	20,000	0	20,000	4,000	0		2 00			-			-		-
Emergency Expenses Landscaping	8,500	3,542	500	1,250	250	0		N 17 1								
Repairs and Maintenance	15,000	6,250	2,217	4,033	708 1,250	630	-			-	_	-				
Grass Cutting/Clearing	18,000	7,500	39,138	(31,638)	1,500	0		9		_		-	630	-		
Janitorial Services Utilities	34,000 80,600	14,167 33,583	14,141	26	2,833	2,596							2,598			
Security	2,100	875	23,246 418	10,343	6,717 175	3,950							2,598 2,724	254	972	
JEDCO Bldg. Lease Expenses	0	0	0	0.	0	0		10.0		-	-	-	-			-
Building Supplies Gerbege Collection	5,500	2,292	1,031	1,261	458	816	-						816			
Greina Expenses	1,500 25,000	10,417	595 17,815	(7,396)	125 2.083	119		0.00	2.040				119			34
Nater	800	333	79	254	2,063	3,648	-		3,648	-		-	74			-
awn Maintenance	14,000	5,833	740	5,093	1,167	0			3.5	-			21	-		
Generator Maintenance Exp. Liability Insurance	12,000	1,333 5,000	465	868	267	0		-			7	200				
Personnel Expenses	2,000	833	11,090	5,000 (10,257)	1,000	3,955			-	-	9.60*	-	-	-		
Sevetor Repair & Maintenance	5,400	2,250	1,958	292	450	1,933	_			-	3,955	_	-	-		-
Sales & Marketing IVAC Maintenance	7,500	3,125	0	3 125	625	0						-				-
Professional Development	12,000 3,000	5,000 1,250	6,622	(1,622) 1,250	1,000 250	496 0			- 7				498			
Entrepeneur Chedenge	25,000	10,417	23,109	(12,692)	2,083	0						-	-	_		
Supplies	6,500	2,708	3,671	{P#3}	542	43			-						43	
Door Mat	1,800	750	290	0 460	150	0			-		2.75					
Pest Control	1,200	500	0	500	100	0			-			-				
Senerator Repera	2,500	1,042	0	1,042	208	0					-	-	_	-		-93 3
Profess Svcs /Loan Expenses	5,000 24,000	2,063	14,071	(11,568)	417	0		17.7				_		-		-
EDCO Loan Payment	200,000	10,000 83,333	12,375 261,482	(2,375) (178,149)	2,000	3,213	-					- "		3,213	27/2	
ood & Beverage Expenses	0	0	553	(553)	10,007	0								-	-	-
Adde Expenses	0	0	31	(31)	D	0								-		
Access Road Expenses Service Expenses	0	0	900 835	(900)	0	0	***									Fr. 17.
TOTAL EXPENDITURES	2,235,500	931,458	1,081,594	(835) (150,136)	186,292	835 142,320	835 5,447	19,449	17,873	13,473	56,048	4.000	10.340	2 447		
TOTAL DIFFERENCE										32207		5,902	19,318	3,467	1,343	
and other financing peurces	\$279,560	\$116,483 6,250	\$1,178,480	\$1,061,997	\$23,297 1,250	1,078,463	(\$892)	(\$4,867)	(\$17,576)	(\$13,473)	(\$55,197)	(\$5,902)	(\$19,318)	(\$3,467)	(\$843)	\$1,200,000
4 I	nI	100 011								200	-				15 15	
DOER.SURPLUSIDE ICT	294,560	122,733	1,178,480	S 42	24,547	1,078,463			2000	100				5.50	-	

June

JEDCO'S INVESTMENT REPORT

@ 5/31/2016

ACTIVE DATE	INSTITUTIONS	OPENING BALANCE	CURRENT BALANCE	INTEREST	TERMS	MATURITY DATE	CURRENT STATUS
12/04/03	JEDCO LAMP	\$350,000	\$2,980,032	0.42%	DAILY		OPEN
	TOTAL	\$350,000	\$2,980,032				

Updated June 14, 2016

MONTHLY CASH REPORT

ACCOUNTS:	@12/31/15	REVENUES	EXPENSES	OTHERS	BALANCE
JEDCO Checking	\$292,007.20				
January '16		\$43,753.79	\$1,360,341.74	\$1,375,921.91	\$351,341.16
February '16		28,641.10	429,861.73	200,967.78	151,088.31
March '16		11,146.05	187,346.85	224,897.64	199,785.15
April '16		102,473.48	204,571.73	253,107.70	350,794.60
May '16		14,672.32	142,862.96	8,119.99	230,723.95
Jefferson EDGE Checking	\$175,478.67				
January '16		\$27,500.00	\$0.00	(\$1,337.10)	\$201,641.57
February '16		17,500.00	4,602.42	(1,339.44)	213,199.71
March '16		0.00	8,325.00	(1,331.31)	203,543.40
April '16		34,250.00	7,612.71	(1,331.13)	228,849.56
May '16		0.00	11,655.00	(1,330.95)	215,863.61
BRGL (I & II) Revenues	\$142,459.60				
January 116	,	\$0.00	\$5,835.42	\$0.00	\$136,624.18
February '16		0.00	5,359.36	0.00	131,264.82
March '16		0.00	5,361.20	0.00	125,903.62
April '16		0.00	5,360.11	0.00	120,543.51
May '16		\$0.00	\$5,360.12	\$0.00	115,183.39
INVESTMENTS:					
JEDCO Lamp	\$1,777,495.92				
January '16	4.,,	\$280.71	\$0.00	(\$1,170,000.00)	\$607,776.63
February '16		234.85	0.00	1,170,000.00	1,778,011.48
March '16		592.08	0.00	0.00	1,778,603.56
April '16		610.12	0.00	0.00	1,779,213.68
May '16		817.88	0.00	1,200,000.00	2,980,031.56
Jefferson EDGE Lamp	\$601,418.35				
January '16	•	\$157.30	\$0.00	\$0.00	\$601,575.65
February '16		175.07	0.00	0.00	601,750.72
March '16		200.40	0.00	0.00	601,951.12
April '16		206.49	0.00	0.00	602,157.61
May '16		208.61	0.00	0.00	602,366.22

CASH BASIS

	M	AY	YEAR	TO DATE	ADOPTED 2016	
•	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
PROGRAMS REVENUES:						
Occupational Licenses	\$1,200,000	\$166,667	\$2,000,000	\$833,333	2,000,000	
Business Innovation Ctr. (Sch. A)	4,555	1,250	8,618	6,250	15,000	
Financing Activities (Sch. B)	14,582	15,355	98,147	76,775	184,260	
Economic Develop Fees (Sch. C)	295	12,567	25,636	62,833	150,800	
Marketing-P/R (Sch. D)	0	3,000	20,000	15,000	36,000	
Interest, Misc.	851	167	7,678	833	2,000	
Kenner Program (Sch.F)	0	6,250	75,000	31,250	75,000	
Tech Park Revenues	0	2,083	0	10,417	25,000	
FORJ (Ground Lease Payment)	0	167	2,167	833	2,000	
Conference Center (Sch. I)	500	2,083	22,828	10,417	25,000	
IGA Revenues	0	0	0	0	0	
Total Revenues	\$1,220,783	\$209,588	\$2,260,074	\$1,047,942	\$2,515,060	
PROGRAMS EXPENDITURES:						
Business Innovation Ctr. (Sch. A)	5,447	5,067	23,903	25,333	60,800	(B)
Financing (Sch. B)	19,449	20,125	94,147	100,625	241,500	
Econ. Dev., Svcs. (Sch., C)	17,873	19,733	95,643	98,667	236,800	(B)
Marketing-P/R (Sch. D)	13,473	15,533	75,903	77,667	186,400	(B)
Admin, Exp. (Sch. E)	56,048	67,042	330,100	335,208	804,500	
Kenner Program (Sch. F)	5,902	6,250	29,217	31,250	75,000	
JEDCO Bldg, Expenses (Sch. G)	19,318	40,783	361,321	203,917	489,400	(B)
Tech. Park Expenses (Sch. H)	3,467	5,592	53,536	27,958	67,100	
Conference Center (Sch. I)	1,343	6,167	17,824	30,833	74,000	
Total Expenditures	\$142,320	\$186,292	\$1,081,594	\$931,458	\$2,235,500	
OTHER FINANCING SOURCES (USES Transfer to other funds Transfer from other funds	S) 0 0	1,250 0	0	6,250 0	15,000 0	
Total other financing sources (uses	0	1,250		6,250	15,000	
OPERATING SURPLUS/DEFICIT	\$1,078,463	\$24,547	\$1,178,480	\$122,733	\$294,560	
ESTIMATED FUND BAL @12/31/15				·	\$1,570,415	
PROJ. FUND BAL @12/31/16					\$1,864,975	

CASH BASIS

MAY 2016

BUSINESS INNOVATION CENTER

	MAY		YEAR T	O DATE	ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES					
Incubator Tenants	\$3,720	\$1,250	\$7,783	\$6,250	\$15,000
IGA Revenues	0	0	0	0	0.0,000
Service Revenues	835	Ō	835	ŏ	ŏ
Total Revenues				-	•
	\$4,555	\$1,250	\$8,618	\$6,250	\$15,000
PROGAM EXPENDITURES:					
Staff Salaries	\$3,549	\$3,542	\$17,745	\$17,708	\$42,500
Health Benefits & Taxes	362	500	2,626	2,500	6,000
SEP/IRA-Retirement	433	433	2,165	2,167	5,200
Communications	57	58	289	292	700
Equipment Rental/Maintenance	35	250	35	1.250	3.000
PR/Advertising	0	167	0	833	2,000
Office Supplies	96	8	96	42	100
Dues & Subscriptions	8	13	40	63	150
Postage	72	17	72	83	200
Travel / Mileage	0	17	0	83	200
Staff Development	0	0	0	0	0
Miscellaneous	0	0	0	0	ō
Special Projects	0	63	0	313	750
Service Expenses	835	0	835	0	0
Sub-Total	5,447	5,067	23,903	25,333	60,800
THER FINANCING SOURCES (USES)					
Transfer to other funds (Bldg. Fund)	0	(1,250)	O	(6,250)	(15,000)
Total other financing sources (uses	0	(1,250)	0	(6,250)	(15,000)
IET PROGRAM DEFICIT	(\$892)	(\$5,067)	(\$15,285)	(\$25,333)	(\$60,800)

CASH BASIS

MAY 2016

FINANCING

	MAY		YEAR 1	O DATE	ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES					
Financing Income	\$6,833	\$8,688	\$53,310	\$43,442	\$104.260
BRGL & LRCF Fees	7,749	6,667	44,837	33,333	80,000
Total Revenues	\$14,582	\$15,355	\$98,147	\$76,775	\$184,260
EXPENDITURES:					
Staff Salaries	\$14,239	\$14,458	\$70,909	\$72,292	\$173,500
Health Benefits & Taxes	1,000	1,208	5,971	6.042	14,500
SEP/IRA-Retirement	1,737	1,850	8,651	9,250	22,200
Communications	423	417	2,329	2,083	5,000
Program Costs	0	83	0	417	1,000
Equipment Rental/Maintenance	150	208	389	1,042	2,500
PR / Advertising	0	25	0	125	300
Office Supplies	715	208	1,197	1,042	2,500
Postage & Copying	(43)	208	889	1,042	2,500
Travel / Mileage	0	125	227	625	1,500
Staff Development	649	333	649	1,667	4,000
Dues & Subscriptions	491	583	2,800	2,917	7,000
Attorney Fees	88	417	136	2,083	5,000
Total Expenditures	\$19,449	\$20,125	\$94,147	\$100,625	\$241,500
NET PROG.SURPLUS/ DEFICIT	(\$4,867)	(\$4,770)	\$4,000	(\$23,850)	(\$57,240)

CASH BASIS

MAY 2016

ECONOMIC DEVELOPMENT SERVICES

	MAY		YEAR TO DATE		ADOPTED 2016
-	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Incentive Fees	\$295	\$183	\$636	\$917	\$2,200
Gretna Revenues	0	2,083	25,000	10,417	25,000
Pilot Administration Fees	ő	10,300	0	51,500	123,600
IGA Revenues	Ö	0	ō	0	0
Total Revenues	\$295	\$12,567	\$25,636	\$62,833	\$150,800
EXPENDITURES:					
Staff Salaries	\$8.877	\$10,417	\$43,795	\$52,083	\$125,000
Health Benefits & Taxes	1,508	2.058	10.459	10,292	24,700
SEP/IRA-Retirement	1,528	1,508	7.516	7.542	18,100
Communications	422	750	2.328	3,750	9,000
Program Costs	0	333	1,589	1,667	4,000
Equipment Rental/Maintenance	150	183	389	917	2.200
Office Supplies	629	208	956	1.042	2,500
Dues & Subscriptions	313	833	5.186	4.167	10,000
Postage	233	192	1,490	958	2,300
Data Base Analysis	0	208	0	1.042	2,500
Travel / Mileage	470	333	2.648	1,667	4,000
Staff Development	95	500	1,472	2,500	6,000
Special Projects	Ō	125	0	625	1,500
Gretna Expenses	3,648	2,083	17,815	10,417	25,000
Total Expenditures	\$17,873	\$19,733	\$95,643	\$98,667	\$236,800
NET PROG.SURPLUS/ DEFICIT	(\$17,578)	(\$7,167)	(\$70,007)	(\$35,833)	(\$86,000)

CASH BASIS

MAY 2016

MARKETING-P/R

	MAY		YEAR 1	O DATE	ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Program/Event Revenues	0	1,333	0	6.667	16.000
Entrepreneur Challenge	0	1,667	20,000	8.333	20,000
IGA Revenues	0	0	0	0	,
Total Revenues	\$0	\$3,000	\$20,000	\$15,000	\$36,000
EXPENDITURES:					
Salaries	\$4,275	\$4,292	\$20,959	\$21,458	\$51,500
Health Benefits & Taxes	384	538	2.891	2.688	6,450
SEP/IRA-Retirement	521	525	2,555	2,625	6,300
Communications	423	583	2,329	2,917	7.000
Equipment Rental/Maintenance	150	208	389	1,042	2,500
PR/Advertising	6,675	4,533	21,257	22,667	54,400
Office Supplies	629	250	790	1,250	3,000
Dues / Subscriptions	0	42	129	208	500
Postage	113	63	476	313	750
Travel / Mileage	0	42	0	208	500
Staff Development	0	167	0	833	2,000
Web-Site Update	303	208	1,019	1,042	2,500
Programs/Events	0	2,000	0	10,000	24,000
Video Equipment Expenses	0	0	0	0	0
Entrepreneur Challenge	0	2,083	23,109	10,417	25,000
Total Expenditures	13,473	15,533	75,903	77,667	186,400
NET PROG SURPLUS/ DEFICIT	(\$13,473)	(\$12,533)	(\$55,903)	(\$62,667)	(\$150,400)

CASH BASIS

MAY 2016

ADMINISTRATIVE EXPENSES

	MAY		YEAR 1	O DATE	ADOPTED 2016	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
EXPENDITURES:						
Staff Salaries	\$38,751	\$38,583	\$193,802	\$192,917	\$463,000	
Health Benefits & Taxes	4.003	5.250	25.530	26,250	63,000	
SEP/IRA-Retirement	4.688	4.750	23,446	23,750	57,000	
Communications	787	917	3,602	4.583	11,000	
Equipment Rental/Maintenance	150	333	648	1,667	4,000	
Office Supplies	(1.085)	500	2.092	2,500	6,000	
Dues / Subscriptions	55	125	587	625	1,500	
Postage	206	250	1,063	1.250	3,000	
Committee Meetings	449	833	4,302	4.167	10,000	
Seminars / Conventions	0	167	1,630	833	2,000	
Accounting/Audit	545	2,917	22,120	14,583	35,000	
Insurance	1,627	3,000	5,196	15,000	36,000	
Business Development	75	250	903	1,250	3,000	
Travel / Mileage	224	417	1,228	2.083	5,000	
Staff Development	0	167	· O	833	2,000	
Administrative Fees	919	1,083	4,511	5,417	13,000	
Computer/Equip./Svc.	699	6,250	14,279	31,250	75,000	
AEDO Accreditation	0	0	0	0	0	
Personnel Expenses	3,955	167	11,090	833	2,000	
Emergency Expenses	0	250	- O	1,250	3,000	
Attorney Expenses	0	417	Ō	2,083	5,000	
Professional Services/Loan Expense	0	417	14,071	2,083	5,000	
Neighborhood Revitalization Expens-	0	0	0	0	0	
Total Expenditures	\$56,048	\$67,042	\$330,100	\$335,208	\$804,500	

KENNER PROGRAM

CASH BASIS

	MAY		YEAR TO DATE		ADOPTED 2016	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:						
City of Kenner	\$0	\$6,250	\$75,000	\$31,250	\$75,000	
Total Revenues	\$0	\$6,250	\$75,000	\$31,250	\$75,000	
EXPENDITURES						
Staff Salaries	\$4,036	\$4,042	\$20,066	\$20,208	\$48,500	
Health Benefits & Taxes	378	500	2,865	2,500	6,000	
SEP/IRA-Retirement	492	500	2,448	2,500	6,000	
Communications	13	13	25	63	150	
Office & Equipment Rental	25	13	38	63	150	
Office Supplies	238	42	238	208	500	
Seminar	0	125	620	625	1,500	
Travel Expenses	114	167	549	833	2,000	
Project Expenses	130	292	235	1,458	3,500	
Staff Development	385	208	972	1,042	2,500	
Computer Expenses	0	58	40	292	700	
Data Base Analysis	0	125	0	625	1,500	
Dues & Subscriptions	91	167	1,121	833	2,000	
Total Expenditures	\$5,902	\$6,250	\$29,217	\$31,250	\$75,000	
NET PROG. SURP./DEFICIT	(\$5,902)	\$0	\$45,783	\$0	\$0	

JEDCO BUILDING EXPENSES

CASH BASIS

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
IGA Revenues	\$0	\$0	\$0	\$0	\$0
Total Revenues	so	\$0	\$0	\$0	\$0
EXPENDITURES:					
Staff Salaries	\$5,959	\$6,000	\$29,826	\$30,000	\$72,000
Health Benefits & Taxes	775	1,042	5,179	5,208	12,500
SEP/IRA-Retirement	727	742	3,639	3,708	8,900
Communications	83	500	412	2,500	6,000
Travel/Mileage	0	42	183	208	500
Repairs and Maintenance	630	458	852	2,292	5,500
Janitorial Services	2,596	2,833	14,141	14,167	34,000
Utilities	2,724	4,167	16,226	20,833	50,000
Security	0	50	418	250	600
Insurance	3,049	4,000	15,779	20,000	48,000
JEDCO Bldg. Lease Expenses	0	0	0	0	0
Lawn Maintenance	G	1,167	740	5,833	14,000
Garbage Collection	119	125	595	625	1,500
Generator Maintenance	0	267	465	1,333	3,200
Bidg, Supplies	816	458	1,031	2,292	5,500
Water	0	67	58	333	800
Dues & Subscriptions	21	42	104	208	500
HVAC Maintenance	1,321	1,000	7,445	5,000	12,000
Elevator Repairs and Maintenance	498	450	2,456	2,250	5,400
Professional Development	0	250	0	1,250	3,000
Door Mat Expenses	0	150	290	750	1,800
Pest Control	0	100	0	500	1,200
Generator Repairs	0	208	0	1,042	2,500
JEDCO Loan Payment	0	16,667	261,482	83,333	200,000
Total Expenditures	\$19,318	\$40,783	\$361,321	\$203,917	\$489,400
NET PROG. SURP./DEFICIT	(\$19,318)	(\$40,783)	(\$361,321)	(\$203,917)	(\$489,400)

TECH PARK EXPENSES

CASH BASIS

	MAY		YEAR TO DATE		ADOPTED 2016	
 -	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES						
Comm. Area Main. Revenues	\$0	\$2,083	\$0	\$10,417	\$25,000	
Lease Revenues	0	0	0	0	0	
Fill Reimbursement	0	0	0	0	Ō	
Total Revenues	0	2,083	0	10,417	25,000	
EXPENDITURES:						
Landscaping	\$0	\$708	\$500	\$3,542	\$8,500	
Grass cutting/Clearing/FitI	0	1,500	39,138	7,500	18.000	
Utilitles	254	50	592	250	600	
Repairs and Maintenance	0	333	0	1,667	4.000	
Liability Insurance	0	1,000	0	5,000	12,000	
Access Road Expenses	0	0	900	. 0	0	
Lease Expenses	0	0	31	0	0	
Hog Abatement	3,213	2,000	12,375	10,000	24,000	
Appraisat Expenses	0	0	0	0	0	
Total Expenditures	\$3,467	\$5,592	\$53,536	\$27,958	\$67,100	
THER FINANCING SOURCES (USES)	8					
Transfer to other funds	0	0	0	0	0	
Transfer from other funds (Jeff. EDG	0	0	Ö	Ō	ō	
Total other financing sources (uses	0	0	0	0	0	
ET OPERATING SURPLUS	(\$3,467)	(\$3,508)	(\$53,536)	(\$17,542)	(\$42,100)	

CONFERENCE CENTER EXPENSES

CASH BASIS

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES					
Building Rent	\$500	\$2,083	\$22,266	\$10,417	\$25,000
Food & Beverage Revenues	0	0	562	. 0	0
Audio & Visual	0	0	0	0	0
JPPSS Equipment Reimb.	0	0	0	0	O
Total Revenues	\$500	\$2,083	\$22,828	\$10,417	\$25,000
EXPENDITURES:					
Repairs and Maintenance	\$0	\$458	\$1,365	\$2,292	\$5,500
Utilities	972	2,500	6.422	12,500	30,000
Contract Services	328	1,500	5.813	7,500	18,000
Insurance	0	417	0	2,083	5,000
Sales and Marketing	0	625	0	3,125	7,500
Supplies	43	542	3,671	2,708	6,500
Security	0	125	0	625	1,500
Kitchen Equipment	0	0	0	0	0
Equipment Expenses	0	0	0	0	0
Food & Beverage Expenses	0	0	553	0	0
Total Expenditures	\$1,343	\$6,167	\$17,824	\$30,833	\$74,000
NET PROG. SURP./DEFICIT	(\$843)	(\$4,083)	\$5,004	(\$20,417)	(\$49,000)

	MAY		YEAR TO DATE		ADOPTED 2016	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
JEFF, EDGE REVENUES						
Private Funds	\$1,250	\$20,833	\$80,500	\$104,167	\$250,000	
Investment Income	224	58	794	292	700	
Total Revenues	\$1,474	\$20,892	\$81,294	\$104,458	\$250,700	
JEFF. EDGE EXPENDITURES;						
Marketing/PR Activities:						
Local Market/PR Campaign	\$0	\$42	\$0	\$208	\$500	
Sub-Total	0	42	0	208	500	
Technology Development:						
Tech. Park Implementation	0	4,167	0	20,833	50,000	
Site Selection Initiative	0	0	161	0	0	
Tech. Park Marketing	7,130	6,250	23,150	31,250	75,000	
Infra-Structure Expenses	0	2,083	0	10,417	25,000	
Sub-Total	7,130	12,500	23,311	62,500	150,000	
Administrative						
Misc.Project Fund	7,428	625	13,436	3,125	7,500	
Fundralsing	1,345	1,375	6,725	6,875	16,500	
Investor Relations Staff Support	3	83	11	417	1,000	
Meetings/Meats	0	417	0	2,083	5,000	
Sub-Total	8,776	2,500	20,172	12,500	30,000	
Total Expenditures	15,906	15,042	43,483	75,208	180,500	
OTHER FINANCING SOURCES (USES):						
Transfer to other funds	0	0	0	0	0	
Transfer from other funds	0	Ō	Ō	Ō	ō	
Total other financing sources (uses)	0		0	0	0	
IET PROG.SURPLUS/DEFICIT	(14,432)	5,850	37,811	29,250	70,200	
STIMATED FUND BALANCE @ 12/31/1	5				736,384	
ROJ. FUND BALANCE @ 12/31/15					806,584	

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
EXPENDITURES:					
Staff Salaries	\$4,348	\$4,458	\$21,729	\$22,292	\$53,500
Health Benefits & Taxes	482	625	2,897	3,125	7,500
SEP/IRA-Retirement	530	542	2,649	2,708	6,500
Communication	0	Ö	0	0	-,000
Equipment Rental/Maintenance	0	0	ō	Ď	Ď
Office Supplies	0	0	ō	ō	ñ
Postage	0	Ó	ō	ő	ő
Travel/Mileage	0	0	Ō	ō	ŏ
Staff Development	0	0	0	ō	Ö
	\$5,360	\$5,625	\$27,275	\$28,125	\$67,500

	MAY		YEAR TO DATE		ADOPTED 2016	
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	
REVENUES:						
Drawdown on JEDCO Equity/Cap.	\$0	\$0	\$0	\$0	\$0	
State New Market Tax Credits (NMT	0	Ð	0	0	0	
JEDCO Bidg, Lease Income	0	0	0	0	0	
Interest on Construction Acct.	0	0	0	0	0	
CDBG Incubator Revenues	0	0	0	0	0	
Settlement Revenues-WWCCI	0	0	0	0	0	
JEDCO Revenues (HVAC)	0	0	0	0	0	
Insurance Revenues	0	342	0	1,708	4,100	
Total Revenues	\$0	\$342	\$0	\$1,708	\$4,100	
EXPENDITURES:						
Interest on Capital One Loan	\$0	\$0	\$0	\$0	\$0	
Add't Architectural Fees	0	0	0	0	0	
Monthly Lease Payments	0	0	2,167	0	0	
Insurance	336	342	1,680	1,708	4,100	
Inspector Fees	0	0	0	0	0	
Other Fees	0	0	1,625	0	0	
CDBG Incubator Expenses	0	0	0	0	0	
Settlement Revenues-WWCCI	0	0	0	0	0	
JEDCO Revenues (HVAC)	0	0	0	0	0	
Total Expenditures	\$336	\$342	\$5,472	\$1,708	\$4,100	
OTHER FINANCING SOURCES (USES):						
Transfer to other funds (JEDCO)	0	0	0	0	0	
Transf, from other funds (Capital One	Ō	Ö	ō	ō	ō	
Total other financing sources (uses	0	0	0	0	0	
NET PROG. SURP./DEFICIT	(\$336)	\$0	(\$5,472)	\$0	\$0	

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Earned from Payment Interest Earned from Investment	\$18,805 297	\$12,500 292	\$85,175 1,608	\$62,500 1,458	\$150,000 3,500
Total Revenues	\$19,102	\$12,792	\$86,783	\$63,958	\$153,500
EXPENDITURES:					
Administration Expenses	\$7,748	\$7,917	\$40,104	\$39,583	\$95,000
Total Expenditures	\$7,748	\$7,917	\$40,104	\$39,583	\$95,000
NET PROG. SURP./DEFICIT	\$11,354	\$4,875	\$46,679	\$24,375	\$58,500

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Interest Eamed from Payment Interest Eamed from Investment	\$0 92	\$2,083 54	\$7,776 1,443	\$10,417 271	\$25,000 650
Total Revenues	\$92	\$2,138	\$9,219	\$10,688	\$25,650
EXPENDITURES					
Administration Expenses	\$633	\$1,667	\$3,067	\$8,333	\$20,000
Total Expenditures	\$633	\$1,667	\$3,067	\$8,333	\$20,000
NET PROG. SURP./DEFICIT	(\$541)	\$471	\$6,152	\$2,354	\$5,650

	MAY		YEAR TO DATE		ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
RÉVENUES:					
Interest Earned from Payment Interest Earned from Investment	\$1,403 108	\$833 17	\$6,715 500	\$4,167 83	\$10,000 200
Total Revenues	\$1,511	\$850	\$7,215	\$4,250	\$10,200
EXPENDITURES:					
Administration Expenses	221	833	1,270	4,167	10,000
Total Expenditures	221	833	1,270	4,167	10,000
NET PROG. SURP./DEFICIT	\$1,290	\$17	\$5,945	\$83	\$200

JEDCO DEVELOPMENT CORPORATION

CASH BASIS

		MAY		O DATE	ADOPTED 2016
	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET
REVENUES:					
Fees Payments	\$6,787	\$3,333	\$27,750	\$16,667	\$40,000
Total Revenues	\$6,787	\$3,333	\$27,750	\$16,667	\$40,000
EXPENDITURES:					
Administration Expenses	5,095	3,333	27,750	16,667	40,000
Total Expenditures	5,095	3,333	27,750	16,667	40,000
NET PROG. SURP./DEFICIT	\$1,692	\$0	\$0	\$0	\$0

JEDCO 2016 First Amended Budget

		JEFFERSON EDGE
}	AMENDMENTS	
EXPENSES:	(\$500)	Decrease in Local Marketing/PR Campaign
	5,000	Increase in site-selection expenses
	(25,000)	Deduction to Tech Park Marketing cost
	15,000	Additional fees for Misc. Projects-GCR (-\$7.5K) & expected T&E (-\$7.5K)
NET EXPENSE CHANGE	(\$5,500)	
Other Financing Uses	30,000	Transfer to JEDCO Tech Park to off-set cost of fill
TOTAL NET EFFECT	(\$24,500)	Reduction to Estimated Ending Fund Balance

	-	FORJ
REVENUES:	\$251,534	Balance of account @ 01/01/2016
NET REVENUE CHANGE	\$251,534	
EXPENSES:	\$2,167	Monthly lease payments not forecasted
	1,625	Fees for loan closing
NET EXPENSE CHANGE	\$3,792	
Other Financing Uses	237,742	Transfer to JEDCO for Debt. Service
TOTAL NET EFFECT	\$10,000	

REVENUES: NET REVENUE CHANGE	(\$6,150) (\$6,150)	EDA Decrease in payment (-\$7K) plus increase in interest (\$850)	
TOTAL NET EFFECT	(\$6,150)	Reduction to Estimated Ending Fund Balance	

		ILTAP	
Revenues:	\$200	Increase in interest earned	
NET REVENUE CHANGE	\$200		
TOTAL NETSPIFESIO 16	\$200	Addition to Estimated Ending Fund Balance	28
June 30, 2010		Page 2	

JEDCO 2016 1ST AMENDED BUDGET HIGHLIGHTS

		JEDCO
AN	<u>IENDMENTS</u>	
REVENUES:		
BIC (Schedule A)	\$48,000	Projected increase in rental income (+\$44K) generated from new tenant lease and (+\$19K) fees from services offered to tenant
	5,200	Add'l interest earned (+\$5K) and FORJ lease revenues (+\$200)
Tech Park (Schedule H)	(13,000)	Reduction in estimated Common Area fees due to "hold" placed on Delgado construction
Conference Ctr. (Schedule I)	5,750	Growth in Building Rent (+\$5K) and Food & Beverage revenues (+\$750)
NET REVENUE CHANGE	\$45,950	5 (value de la devenigación de la company d
EXPENSES:		
BIC (Schedule A)	\$15,750	Off-setting service cost (-\$19K) plus other expense savings (+\$3,250)
EDS (Schedule C)	8,000	Fees related to new subscription service (-\$3K), data base analysis (-\$7K), program cost, supplies & savings of (+\$2K) in other line items
Marketing (Schedule D)	11,500	Increase in web-site update (-\$5.5K) and program/events (-\$6K)
Administration (Schedule E)	71,825	Add'l cost of (-\$49,725) for Neighborhood Revitalization project, computer (-\$4K), personnel expenses (-\$9K) and professional svc. (-\$9.1K)
Bldg. (Schedule G)	66,000	Loan expense in excess of original estimate (-\$62K) and HVAC (-\$4K)
Tech Park (Schedule H)	98,040	Unforeseen land fill cost (-\$82K), access road fees (-\$16K) & other(-\$40)
Conference Ctr. (Schedule I)	(17,500)	Deductions in utilities-(+\$10K), contract svc.(+\$6K), insurance(+\$5K),
NET EXPENSE CHANGE	\$253,615	supplies (-\$3.5K)
Other Financing Uses	\$252,742	Add'l transfer from other funds (Jefferson EDGE-\$30K to off-set cost of land fill expenses,
TOTAL NET EFFECT	\$45,077	FORJ-\$237,742 for JEDCO Debt. Scv. less \$15K BIC rev. accounted for above) Increase to Estimated Ending Fund Balance

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Business Innovation Center (BIC)-Schedule A

		(A)		(B)	(C)			(D)		(€) rojected	(F)
		2016 Original Budget		Last Amended 2016		Actual Year-to-Date (@ 4/ <u>3</u> 0/2016)		Estimate Remaining for Year		al Result at ear End nended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
Tenant Revenue	\$	15,000	5	15,000	s	4.063	\$	39,937	\$	44,000	193.33%
IGA Revenues	-	-		-	۳	4,005	*	33,337	2	44,000	193.33%
Services								19,000		19,000	New Line Item
Total Revenues	\$	15,000	\$	15,000	\$	4,063	\$	58,937	\$	63,000	320.00%
PROGRAM EXPENDITURES											
Staff Salaries		42,500		42,500		14,196		28,304		42,500	0.000
Health Benefits & Taxes		6,000		6,000		2,264		3,736		6,000	0.00%
SEP/tRA-Retirement		5,200		5,200		1,732		3,468		5,200	0.00% 0.00%
Communications		700		700		232		468		700	0.00%
Equipment Rental/Maintenance		3,000		3,000		232		3,000		3,000	0.00%
PR/Advertising		2,000		2,000				3,000		3,000	-100.00%
Office Supplies		100		100							-100.00%
Dues & Subscriptions		150		150		32		118		150	0.00%
Postage		200		200		-		110		130	-100.00%
Travel/Mileage		200		200		9					-100.00%
Staff Development		-								120	-100,0076
Special Projects		750		750		-					-100.00%
Services		•		-		<u> </u>		19,000		19,000	New Line Item
Total Expenditures	\$	60,800	\$	60,800	\$	18,456	\$	58,094	\$	76,550	25,90%
OTHER FINANCING SOURCES (USES)											
Transfer to other funds		(15,000)		(15,000)	_	<u> </u>		A(#)			-100.00%
Total other financing sources (uses)		(15,000)		(15,000)		5.					-100.00%
NET PROGRAM SURPLUS/DEFICIT	\$	(60,800)	\$	(60,800)	\$	(14,393)	\$	843	S	(13,550)	-77.71%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Financing-Schedule B

	\$ 104,260 80,000 \$ 184,260 173,500 14,500 22,200 5,000 1,000 2,500 2,500 2,500 2,500		(B)		(C)	(D)	f	(E) Projected	(F)	
		Original	Las	t Amended 2016		Actual ar-to-Date 4/30/2016)	stimate maining for Year	Acti	ual Result at Year End mended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES										
Financing Income BRGL & LRCF Fees	\$		\$	104,260 80,000	\$	21,875 31,135	\$ 82,385 48,865	\$	104,260 80,000	0.00% 0.00%
Total Revenues	\$	184,260	\$	184,260	\$	53,010	\$ 131,250	\$	184,260	0.00%
PROGRAM EXPENDITURES										
Staff Salaries		173,500		173,500		55,106	118,394		173,500	0.00%
Health Benefits & Taxes		14,500		14,500		4,764	9,736		14,500	0.00%
SEP/IRA-Retirement		22,200		22,200		6,723	15,477		22,200	0.00%
Communications		5,000		5,000		1,713	3,287		5,000	0.00%
Program Costs		1,000		1,000		-	1,000		1.000	0.00%
Equipment Rental/Maintenance		2,500		2,500		475	2,025		2,500	0.00%
PR/Advertising		300		300		32	300		300	0.00%
Office Supplies		2,500		2,500		551	1,949		2,500	0.00%
Postage & Coping		2,500		2,500		633	1,867		2,500	0.00%
Travel/Mileage		1,500		1,500		316	1,184		1,500	0.00%
Staff Development		4,000		4,000		199	3,801		4,000	0.00%
Dues & Subscriptions		7,000		7,000		2,670	4,330		7,000	0.00%
Attorney Fees		5,000		5,000	_	148	 4,852		5,000	0.00%
Total Expenditures	\$	241,500	\$	241,500	\$	73,298	\$ 168,202	\$	241,500	0.00%
NET PROGRAM SURPLUS/DEFICIT	\$	(57,240)	\$	(57,240)	\$	(20,288)	\$ (36,952)	\$	(57,240)	0.00%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Economic Development Services (EDS)-Schedule C

		(A)		(B)	(C)			(D)		(E) rojected	(F)
		2016 Original Budget		Last Amended 2016		Actual Year-to-Date (@ 4/30/2016)		Estimate Remaining for Year		ral Result at Year End mended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
Incentive Fees	\$	2,200	s	2,200	5	341	\$	1.859	Ś	2,200	0.00%
Gretna Revenues	•	25,000	•	25,000	•	25,000	~	2,005	7	25,000	0.00%
Pilot Administration Fees		123,600		123,600		,		123,600		123,600	0.00%
IGA Revenues											0.00%
Total Revenues	\$	150,800	\$	150,800	\$	25,341	\$	125,459	\$	150,800	0.00%
PROGRAM EXPENDITURES											
Staff Salaries		125,000		125,000		34,918		90,082		125,000	0.00%
Health Benefits & Taxes		24,700		24,700		8,951		15,749		24,700	0.00%
SEP/IRA-Retirement		18,100		18,100		5,988		12,112		18,100	0.00%
Communications		9,000		9,000		1,906		7,094		9,000	0.00%
Program Costs		4,000		4,000		1,589		1,411		3,000	-25.00%
Equipment Rental/Maintenance		2,200		2,200		239		1,961		2,200	0.00%
Office Supplies		2,500		2,500		327		1,173		1,500	-40.00%
Dues & Subscriptions		10,000		10,000		4,873		8,127		13,000	30.00%
Postage		2,300		2,300		1,257		1,043		2,300	0.00%
Data Base Analysis		2,500		2,500		17		9,500		9,500	280.00%
Travel/Mileage		4,000		4,000		2,178		2,322		4,500	12,50%
Staff Development		6,000		6,000		1,377		4,623		6,000	0.00%
Special Projects		1,500		1,500				1,000		1,000	-33.33%
Gretna Expenses		25,000		25,000		14,167		10,833		25,000	0.00%
Total Expenditures	\$	236,800	5	236,800	\$	77,770	5	167,030	\$	244,800	3.38%
Transfer to other funds			10.00			-	-		-		3.3070
NET PROGRAM SURPLUS/DEFICIT	\$	(86,000)	\$	(86,000)	\$	(52,429)	\$	(41,571)	5	(94,000)	9.30%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Marketing-Schedule D

•	(A) 2016 Original Budget			(B)		(C)		(D)		(E) Projected	(F)
			Last Amended 2016		Actual Year-to-Date (@ 4/30/2016)		Estimate Remaining for Year		Actual Result at Year End (2016 Amended Budget)		Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
Program/Event Revenues Entrepeneur Challenge IGA Revenues	\$	16,000 20,000	\$	16,000 20,000	\$	20,000	\$	16,000	\$	16,000 20,000	0.00% 0.00%
Total Revenues	\$	36,000	\$	36,000	\$	20,000	\$	16,000	\$	36,000	0.00%
PROGRAM EXPENDITURES											
Staff Salaries		51,500		51,500		16,684		34.816		51,500	0.00%
Health Benefits & Taxes		6,450		6,450		2,507		3,943		6,450	0.00%
SEP/IRA-Retirement		6,300		6,300		2,034		4,266		6,300	0.00%
Communications		7,000		7,000		1,906		5,094		7,000	0.00%
Equipment Rental/Maintenance		2,500		2,500		239		2,261		2,500	0.00%
PR/Advertising		54,400		54,400		14,582		39,818		54,400	0.00%
Office Supplies		3,000		3,000		161		2,839		3,000	0.00%
Dues & Subscriptions		500		500		129		371		500	0.00%
Postage		750		750		363		387		750	0.00%
Travel/Mileage		500		500		-		500		500	0.00%
Staff Development		2,000		2,000		-		2,000		2,000	0.00%
Web-Site Update		2,500		2,500		716		7,284		8,000	220.00%
Programs/Event		24,000		24,000		-		30,000		30,000	25.00%
Video Equipment Expenses						-				-	2010070
Entrepeneur Challenge	_	25,000		25,000		23,109		1,891		25,000	0.00%
Total Expenditures	\$	186,400	\$	186,400	\$	62,430	\$	135,470	\$	197,900	6.17%
NET PROGRAM SURPLUS/DEFICIT	\$	(150,400)	\$	(150,400)	\$	(42,430)	\$	(119,470)	5	(161,900)	7.65%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Administration-Schedule E

	(A)	(B)	(C)	(D)	(E)	(F)
	2016 Original Budget	Last Amended 2016	Actual Year-to-Date (@ 4/30/2016)	Estimate Remaining for Year	Projected Actual Result at Year End (2016 Amended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM EXPENDITURES						
Staff Salaries	463,000	463,000	155,051	307,949	463,000	0.00%
Health Benefits & Taxes	63,000	63,000	21,527	41,473	63,000	0.00%
SEP/IRA-Retirement	57,000	57,000	18,758	38,242	57,000	
Communications	11,000	11,000	2,815	8,185	11,000	0.00% 0.00%
Equipment Rental/Maintenance	4,000	4,000	498	3,502	4,000	0.00%
Office Supplies	6,000	6,000	3,177	2,823	6,000	0.00%
Dues & Subscriptions	1,500	1,500	532	968	1,500	0.00%
Postage	3,000	3,000	857	2,143	3,000	0.00%
Committee Meetings	10,000	10,000	3,853	6,147	10,000	0.00%
Seminars/Conventions	2,000	2,000	1,630	370	2,000	0.00%
Accounting/Audit	35,000	35,000	21,575	13,425	35,000	0.00%
Insurance	36,000	36,000	3,569	32,431	36,000	0.00%
Business Development	3,000	3,000	828	2,172	3,000	0.00%
Trave!/Mileage	5,000	5,000	1,004	3,996	5,000	0.00%
Staff Development	2,000	2,000	-	2,000	2,000	0.00%
Administrative Fees	13,000	13,000	3,592	9,408	13,000	0.00%
Computer/Equip./Svc.	75,000	75,000	13,580	65,420	79,000	5.33%
AEDO Accreditation				03,420	73,000	3,3376
Personnel Expenses	2,000	2,000	7,135	3,865	11,000	450.00%
Emergency Expenses	3,000	3,000	-	3,000	3,000	0.00%
Attorney Fees	5,000	5,000		5,000	5,000	0.00%
Professional Services/Loan Expenses	5,000	5,000	14,071	29	14,100	182.00%
Neighborhood Revitalization Expenses *			- 1,078	49,725	49,725	New line item
Total Expenditures	\$ 804,500	\$ 804,500	\$ 274,052	\$ 602,273	\$ 876,325	8.93%

^{*} Restricted funds received from J.P. in 2015 for Strategic Neighborhood Revitalizaztion Plan project. Funds to be expensed in 2016.

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Kenner-Schedule F

vening, achientific t		8.0									
		(A) 2016 Original Budget		(B) Last Amended 2016		(C)		(D)		(E)	(F)
						Actual Year-to-Date (@ 4/30/2016)		Estimate Remaining for Year		rojected al Result at ear End rended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
City of Kenner	\$	75,000	\$	75,000	\$	75,000	\$		\$	75,000	0.00%
Total Revenues	\$	75,000	\$	75,000	\$	75,000	\$	-	\$	75,000	0.00%
PROGRAM EXPENDITURES											
Staff Salaries		48,500		48,500		16,030		32,470		48,500	0.00%
Health Benefits & Taxes		6,000		6,000		2,487		3,513		6,000	0.00%
SEP/IRA-Retirement		6,000		6,000		1,956		4,044		6,000	0.00%
Communications		150		150		12		138		150	0.00%
Equipment Rental/Maintenance		150		150		13		137		150	0.00%
Office Supplies		500		500		_		500		500	0.00%
Seminar		1,500		1,500		620		880		1,500	0.00%
Travel Expenses		2,000		2,000		435		1,565		2,000	0.00%
Program & Project Expenses		3,500		3,500		105		1,395		1,500	-57.14%
Staff Development		2,500		2,500		587		1,913		2,500	0.00%
Computer Expenses		700		700		40		660		700	0.00%
Data Base Analysis		1,500		1,500		-		1,500		1,500	0.00%
Dues and Subscriptions		2,000		2,000		1,030		2,970		4,000	100.00%
Total Expenditures	\$	75,000	\$	75,000	\$	23,315	\$	51,685	\$	75,000	0.00%
NET PROGRAM SURPLUS/DEFICIT	\$		\$		\$	51,685	\$	(51,685)	S	_	

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Building Operations-Schedule G

ballanig Operations-Schedule C		(A)		(B)		(C)			(D)		(E)	(F)
		2016 Original Budget		Last Amended 2016		Actual Year-to-Date (@ 4/30/2016)			stimate maining for Year	Actual Result at Year End (2016 Amended Budget)		Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES												
IGA Revenues	\$	<u> </u>	\$	•	\$			\$	-	\$		
Total Revenues	\$	-	\$	•	\$			\$		\$	_	
PROGRAM EXPENDITURES												
Staff Salaries		72,000		72,000		23,867			48,133		72,000	0.00%
Health Benefits & Taxes		12,500		12,500		4,404			8,096		12,500	0.00%
SEP/IRA-Retirement		8,900		8,900		2,912			5,988		8,900	0.00%
Communications		6,000		6,000		329			5,671		6,000	0.00%
Travel/Mileage		500		500		183			317		500	0.00%
Repairs and Maintenance		5,500		5,500		222			5,278		5,500	0.00%
Janitorial Services		34,000		34,000		11,545			22,455		34,000	0.00%
Utilities		50,000		50,000		13,502			36,498		50,000	0.00%
Security		600		600		418			182		600	0.00%
Insurance		48,000		48,000		12,730			35,270		48,000	0.00%
JEDCO Bldg. Lease Expenses		-		-								0.0070
Lawn Maintenance		14,000		14,000		740			13,260		14,000	0.00%
Garbage Collection		1,500		1,500		476			1,024		1,500	0.00%
Generator Maintenance		3,200		3,200		465			2,735		3,200	0.00%
Bldg. Supplies		5,500		5,500		215			5,285		5,500	0.00%
Water		800		800		58			742		800	0.00%
Dues and Subscriptions		500		500		83			417		500	0.00%
HVAC Maintenance		12,000		12,000		6,124			9,876		16,000	33.33%
Elevator Repairs and Maintenance		5,400		5,400		1,958			3,442		5,400	0.00%
Door Mat Services		1,800		1,800		_			1,800		1,800	0.00%
Pest Control		1,200		1,200		290			910		1,200	0.00%
Generator Repairs		2,500		2,500		-			2,500		2,500	0.00%
Professional Development		3,000		3,000					3,000		3,000	0.00%
JEDCO Loan Payment		200,000		200,000		261,482			518		262,000	31.00%
Total Expenditures	\$	489,400	\$	489,400	\$	342,003		\$	213,397	\$	555,400	13.49%
NET PROGRAM SURPLUS/DEFICIT	\$	(489,400)	\$	(489,400)	\$	(342,003)		\$	(213,397)	5	(555,400)	13.49%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Tech Park Expenses-Schedule H

		(A)		(B)		(C)		(D)	c	(E)	(F)
	2016 Original Budget		Last	Amended 2016	Yea	Actual ar-to-Date 4/30/2016)	_	stimate maining for Year	Acti \	rojected ual Result at Year End mended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
Common Area Revenues	\$	25,000	5	25,000	\$	-	\$	12,000	S	12,000	-52.00%
Lease Revenues		•	- 55	-	•	_	•	-		12,000	-32.0070
Fill Reimbursement						-					
Total Revenues	\$	25,000	\$	25,000	\$	-	\$	12,000	\$	12,000	-52.00%
PROGRAM EXPENDITURES											
Landscaping		8,500		8,500		500		8,000		8,500	0.00%
Grass Cutting/Clearing/Fill		18,000		18,000		39,138		60,862		100,000	455.56%
Utilities		600		600		338		262		600	0.00%
Repairs and Maintenance		4,000		4,000		-		4,000		4,000	0.00%
Liability Insurance		12,000		12,000		-		12,000		12,000	0.00%
Access Road Expenses				-		900		15,100		16,000	New budget
Lease Expenses				-		31		9		40	New budget
Hog Abatement		24,000		24,000		9,162		14,838		24,000	0.00%
Appraisal Expenses						-					
Total Expenditures	\$	67,100	\$	67,100	\$	50,069	\$	115,071	\$	165,140	146.11%
OTHER FINANCING SOURCES (USES)											
Transfer to other funds		1.5		-		9.		1.0		-	
Transfer from other funds		-				-	_			30,000	
Total other financing sources (uses)	\$		\$		\$		\$		\$	30,000	
NET PROGRAM SURPLUS/DEFICIT	\$	(42,100)	5	(42,100)	\$	(50,069)	\$	(103,071)	\$	(123,140)	192.49%

Jefferson Economic Development Commission Budget Analysis Amended Budget-2016 Conference Center-Schedule I

		(A)		(B)		(C)		(D)	Р	(E) rojected	(F)
	<u></u>	2016 Original Budget		t Amended 2016	Yea	Actual ar-to-Date 1/30/2016)	_	stimate maining for Year_	Actu Y	al Result at ear End nended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM REVENUES											
Building Rent	\$	25,000	5	25,000	s	21.766	s	8,234	S	30,000	20.00%
Food & Beverage Revenues		89		-	•	562	•	188		750	New budget
Audio & Visual						-		-		750	wew ponger
JPPSS Equipment Revenues		<u> </u>						-		•	
Total Revenues	\$	25,000	\$	25,000	\$	22,328	\$	8,422	\$	30,750	23.00%
PROGRAM EXPENDITURES											
Repairs and Maintenance		5,500		5,500		1,365		4,135		5,500	0.00%
Utilities		30,000		30,000		5,450		14,550		20,000	-33.33%
Contract Services		18,000		18,000		5,485		6,515		12,000	-33.33%
Insurance		5,000		5,000		-		-,		12,000	-100.00%
Sales and Marketing		7,500		7,500		-		7,500		7,500	0.00%
Supplies		6,500		6,500		3,628		6.372		10,000	53.85%
Security		1,500		1,500				500		500	-66.67%
Equipment Expenses		-				-					55.0770
Food & Beverage Expenses	_			-		553		447		1,000	New budget
Total Expenditures	\$	74,000	\$	74,000	\$	16,481	\$	40,019	\$	56,500	-23.65%
NET PROGRAM SURPLUS/DEFICIT	\$	(49,000)	5	(49,000)	\$	5,847	\$	(31,597)	\$	(25,750)	-47.45%

BRGL Dedicated Funds Budget Analysis Amended Budget-2016

	(A)		(8)		(C)		(D)	D	(E)	(F)
	2016 Original Budget	Last	Amended 2016	Actual Year-to-Date (@ 4/30/2016)		Estimate Remaining for Year		Actual Result at Year End (2016 Amended Budget)		Percentage Change Last Amended Budget vs. Projected Actual
PROGRAM EXPENDITURES Staff Salaries Health Benefits & Taxes SEP/IRA-Retirement	\$ 53,500 7,500 6,500	\$	53,500 7,500 6,500	\$	17,381 2,415 2,119	\$	36,119 5,085 4,381	\$	53,500 7,500 6,500	0.00% 0.00% 0.00%
Total Expenditures	\$ 67,500	\$	67,500	\$	21,915	s	45,585	s	67.500	0.00%

	(A) (B) 2016				(C)	Projected Estimate Actual Result at Percentag Remaining for Year End Last Amend				(F)	
		2016 Original Budget	_	st Amended 016 Budget	-	Actual ear-to-Date 4/30/2016)		maining for	Act	ual Result at Year End	Percentage Change Last Amended Budget vs. Projected Actual
MARY OF REVENUES BY SOURCES		_							(C010 X	menueu auuget)	43. Projecteu Actual
LOCAL SOURCES:											
Occupational Licenses	\$	2,000,000	\$	2,000,000	\$	800,000	\$	1,200,000	\$	2,000,000	0.00%
Business Innovation Center		15,000		15,000		4,063	-	58,937	1	63,000	320.00%
Financing Activities		184,260		184,260		83,565		100,695		184,260	0.00%
Econ. Dev. Svc. Fees		150,800		150,800		25,341		125,459		150,800	0.00%
Marketing - P/R		36,000		36,000		20,000		16,000		36,000	0.00%
Interest, Misc.		2,000		2,000		6,827		173		7,000	250.00%
Kenner Program		75,000		75,000		75,000				75,000	0.00%
Tech. Park Revenues		25,000		25,000				12.000		12,000	-52.00%
FORJ (Ground Lease Payment)		2,000		2,000		2,167		33		2,200	10.00%
Conference Center		25,000		25,000		22,328		8,422		30,750	23.00%
					_			0,422	_	30,730	23.00%
Total Revenues from Local Sources	\$	2,515,060	\$	2,515,060	Ś	1,039,291	5	1,521,719	S	2.561.010	1.83%
MARY OF EXPENDITURES BY AGENCY JEDCO											
Total Expenditures by Agency	\$	2,235,500	\$	2,235,500	\$	939,274	5	1.549.841	Ś		
						•		2,2,2,2,2	7	2,489,115	11.34%
MARY OF EXPENDITURES BY DEPARTMEN' Departments:	TS					·		2,213,012	•	2,489,115	11.34%
Departments: Business Innovation Center	TS	60,800		60,800	(B)	18,456	•	58,094	,	-,,	5555 54 553
Departments: Business Innovation Center Finance	TS	60,800 241,500		60,800 241,500	(B)	·	·	,		76,550	25.90%
Departments: Business Innovation Center	TS				` '	18,456		58,094		76,550 241,500	25.90% 0.00%
Departments: Business Innovation Center Finance	TS	241,500		241,500	(8)	18,456 74,698		58,094 166,802		76,550 241,500 244,800	25.90% 0.00% 3.38%
Departments: Business Innovation Center Finance Econ. Dev. Svc.	TS	241,500 236,800		241,500 236,800	(8)	18,456 74,698 77,770		58,094 166,802 167,030 135,470		76,550 241,500 244,800 197,900	25.90% 0.00% 3.38% 6.17%
Departments: Business Innovation Center Finance Econ. Dev. Svc. Marketing - P/R	TS	241,500 236,800 186,400		241,500 236,800 186,400	(8)	18,456 74,698 77,770 62,430		58,094 166,802 167,030 135,470 602,273		76,550 241,500 244,800 197,900 876,325	25.90% 0.00% 3.38% 6.17% 8.93%
Departments: Business Innovation Center Finance Econ. Dev. Svc. Marketing - P/R Admin. Exp. (*)	TS	241,500 236,800 186,400 804,500		241,500 236,800 186,400 804,500	(B) (B)	18,456 74,698 77,770 62,430 274,052		58,094 166,802 167,030 135,470 602,273 51,685		76,550 241,500 244,800 197,900 876,325 75,000	25.90% 0.00% 3.38% 6.17% 8.93% 0.00%
Departments: Business Innovation Center Finance Econ. Dev. Svc. Marketing - P/R Admin. Exp. (*) Kenner Program	TS	241,500 236,800 186,400 804,500 75,000		241,500 236,800 186,400 804,500 75,000	(B) (B)	18,456 74,698 77,770 62,430 274,052 23,315		58,094 166,802 167,030 135,470 602,273 51,685 213,397		76,550 241,500 244,800 197,900 876,325 75,000 555,400	25.90% 0.00% 3.38% 6.17% 8.93% 0.00% 13.49%
Departments: Business Innovation Center Finance Econ. Dev. Svc. Marketing - P/R Admin. Exp. (*) Kenner Program JEDCO Bldg. Expenses	TS	241,500 236,800 186,400 804,500 75,000 489,400		241,500 236,800 186,400 804,500 75,000 489,400	(B) (B)	18,456 74,698 77,770 62,430 274,052 23,315 342,003	_	58,094 166,802 167,030 135,470 602,273 51,685		76,550 241,500 244,800 197,900 876,325 75,000	25.90% 0.00% 3.38% 6.17% 8.93% 0.00%

^{*}Restricted funds received from J.P. in 2015 for Strategic Neighborhood Revitalization Plan project. Funds expected to be expensed in 2016

	(A)	(8)	(C)	(D)	(E) Projected	(F)
	2016 Original	Last Amended	Actual Year-to-Date	Estimate Remaining for	Actual Result at Year End	Percentage Change Last Amended Budget
	Budget	2016 Budget	(@ 4/30/2016)	Year	(2016 Amended Budget)	vs. Projected Actual
SUMMARY OF EXPENDITURES BY CHARACTERS					-	
Salaries/HB&Taxes/SEP-Retirement	1,232,850	1,232,850	404,821	828,029	1,232,850	0.00%
Communications	38,850	38,850	9,106	29,744	38,850	0.00%
Equipment Rental/Maintenance	14,350	14,350	1,228	13,122	14,350	0.00%
Office Supplies	14,600	14,600	4,147	9,353	13,500	-7.53%
Postage	8,750	8,750	3,409	5,141	8,550	-2.29%
Dues & Subscriptions	21,650	21,650	8,988	17,662	26,650	23.09%
PR/Advertising/Video Equip, Expense	56,700	56,700	14,582	40,118	54,700	-3.53%
Travel/Mileage	13,700	13,700	4,027	9,973	14,000	2.19%
Staff & Professional Development	19,500	19,500	1,964	17,536	19,500	0.00%
Special Project/Programs/Events	29,750	29,750	105	32,395	32,500	9.24%
Attorney Fees	10,000	10,000	48	9,952	10,000	0.00%
Data Base Analysis	4,000	4,000		11,000	11,000	175.00%
Gretna Expenses	25,000	25,000	14,167	10,833	25,000	0.00%
Web-Site Update	2,500	2,500	716	7,284	8,000	220.00%
Entrepreneur Challenge	25,000	25,000	23,109	1.891	25,000	0.00%
Seminars	3,500	3,500	2,250	1,250	3,500	0.00%
Admin.Fees/Personnel & Emergency Exp.	18,000	18.000	10,727	16,273	27,000	50.00%
Computer/Equip./Svc.	75,700	75.700	13,620	66,080	79,700	5.28%
Committee Mtg./Business Development	13,000	13,000	4,681	8,319	13,000	0.00%
Professional Svc.	5,000	5,000	14,071	29	14,100	182.00%
Utilities/Water	81,400	81,400	19,348	52,052	71,400	-12.29%
Repairs and Maintenance	15,000	15,000	1,587	13,413	15,000	0.00%
Janitorial & Contract Services	52,000	52,000	17.030	28,970	46,000	-11.54%
Insurance	101,000	101,000	16,299	79,701	96,000	-4.95%
Accounting/Audit	35,000	35,000	21,575	13,425	35,000	0.00%
Security	2,100	2,100	418	682	1,100	-47.62%
JEDCO Bldg. Lease Expenses	-,100	2,100	410	002	1,100	-47.52%
Lawn Maintenance	14,000	14,000	740	13,260	14,000	0.000
Generator Expenses	5,700	5,700	465	5,235		0.00%
Bldgs. Supplies	12,000	12,000	3.843	11,657	5,700	0.00%
HVAC Expenses	12,000	12,000	6,124	9,876	15,500	29.17%
Elevator Repairs and Maintenance	5,400	5,400	1,958	3,442	16,000	33.33%
Landscaping	8,500	8,500	500	8,000	5,400	0.00%
Grass Cutting/Clearing/Fill	18,000	18,000	39,138		8,500	0.00%
Access Road Expenses	10,000	20,000	900	60,862	100,000	455.56%
Lease Expenses	•	•	900 31	15,100	16,000	New budget
Hog Abatement	24,000	24,000		9	40	New budget
Appraisal Expenses	24,000	24,000	9,162	14,838	24,000	0.00%
Sales and Marketing	7,500	7.500				
Program Costs	5,000	7,500 5,000		7,500	7,500	0.00%
AEDO Accreditation Expenses	3,000	5,000	1,589	2,411	4,000	-20.00%
Garbage Collection/Pest Control/Door Mat	4,500	4 500				
Equipment Expenses (Conference Ctr.)	4,300	4,500	766	3,734	4,500	0.00%
JEDCO Loan Payment	700.000	300.000	754 457		*	
Food & Beverage Expenses	200,000	200,000	261,482	518	262,000	31.00%
Neighborhood Revitalization Expenses *	•	•	553	447	1,000	New budget
Services	•	•	7	49,725	49,725	New line item
_	3 335 500	2 222 222		19,000	19,000	New line item
Total Expenditures by Characters	2,235,500	2,235,500	939,274	1,549,841	2,489,115	11.34%

•	(A)	(B)	(C)	(D)	(E) Projected	(F)
	2016 Original Budget	Last Amended 2016 Budget	Actual Year-to-Date (한 4/30/2016)	Estimate Remaining for Year	Actual Result at Year End (2016 Amended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF OTHER FINANCING USES			·			
Transfer to other funds	-	and the second				
Transfer from other funds (A)	15,000	15,000		267,742	267,742	1684.95%
Total Other Financing Uses	\$ 15,000	\$ 15,000	\$ -	\$ 267,742	\$ 267,742	1684.95%
NET CHANGE IN FUND BALANCE	294,560	294,560	100,017	239,620	339,637	15.30%
ESTIMATED BEGINNING BALANCE	1,570,415	1,570,415			1,570,415	0.00%
ESTIMATED ENDING BALANCE	\$ 1,864,975	\$ 1,864,975			\$ 1,910,052	2.42%

(A) Inclusive of \$237,742 dedicated for JEDCO Debt. Service

		(A)	(B)		(C)	(D)		(E)	(F)
		2016 Original Budget	t Amended 16 Budget	Yea	Actual ir-to-Date 1/30/2016)	stimate naining for Year	Actu	rojecteu ial Result at 'ear End nended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES							1		Total Talenta
LOCAL SOURCES:									
Private Funds	\$	250,000	\$ 250,000	\$	79,250	\$ 170,750	\$	250,000	0.00%
Investment Income		700	700		570	130		700	0.00%
Total Revenues from Local Sources	\$	250,700	\$ 250,700	\$	79,820	\$ 170,880	\$	250,700	0.00%
SUMMARY OF EXPENDITURES BY CHARACTERS Marketing P/R;									
Local Market/PR Campaign		500	500			-		-	-100.00%
Sub-Total	\$	500	\$ 500	\$	•	\$ -	\$	-	-100.00%
Technology Park Development:									
Tech. Park Implementation		50,000	50,000		100	50.000		50,000	0.00%
Site Selectors Initiative		- 5			161	4,839		5,000	New budget
Tech Park Marketing		75,000	75,000		16,020	33,980		50,000	-33.33%
Infrastructure Expenses		25,000	25,000		9.85	25,000		25,000	0.00%
Sub-Total	\$	150,000	\$ 150,000	\$	16,181	\$ 113,819	\$	130,000	-13.33%
Administrative:									
Misc. Project Fund		7,500	7,500		6,008	16,492		22,500	200.00%
EDGE Fundraising		16,500	16,500		5,380	11,120		16,500	0.00%
Investor Relations/Staff Support		1,000	1,000		8	992		1,000	0.00%
Meetings/Meals		5,000	5,000		1.4.1	5,000		5,000	0.00%
Sub-Total	\$	30,000	\$ 30,000	\$	11,396	\$ 33,604	\$	45,000	50.00%
Total Expenditures by Characters	5	180,500	\$ 180,500	\$	27,577	\$ 147,423	\$	175,000	-3.05%
SUMMARY OF OTHER FINANCING USES									
Transfer to other funds(JEDCO-Clearing		23	0					30,000	
Transfer from other funds		-	 -					30,000	
Total Other Financing Uses		46	20.	24		-		30,000	
NET CHANGE IN FUND BALANCE	\$	70,200	\$ 70,200	\$	52,243	\$ 23,457	\$	45,700	-34.90%
ESTIMATED BEGINNING FUND BALANCE	\$	736,384	\$ 736,384				\$	736,384	0.00%
ESTIMATED ENDING FUND BALANCE	\$	806,584	\$ 806,584				\$	782,084	-3.04%

		(A)		(B)		(C)		(D)	P	(E) rojected	(F)
		2016 Original Budget		Amended 6 Budget	Yea	Actual rr-to-Date I/30/2016)		timate aining for Year	Actu Y	al Result at ear End ended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES:						- 12		<u> </u>			
Account Balance	5	S .	\$	100	s		\$	100	S	251,534	New budget item
JEDCO Bldg. Lease Income				-	•	21	•	<u></u>	-	232,334	Mew nonger item
Insurance Revenues		4,100		4,100		-	\$	4,100		4,100	0.00%
Total Revenues from Local Sources	\$	4,100	\$	4,100	\$	*:	\$	4,100	\$	255,634	6134.98%
SUMMARY OF EXPENDITURES BY CHARACTERS Debt Service/Capital One Loan											
Monthly Lease Payments		9				2.167				2.462	
Insurance		4,100		4,100		1.344		1,747		2,167	New budget item
Other Fees				4,100		1,625		971		4,100 1,625	0.00% New budget item
Total Expenditures by Characters	\$	4,100	\$	4,100	\$	5,136	\$	2,718	\$	7,892	92.49%
SUMMARY OF OTHER FINANCING USES											
Transf.to other funds (JEDCO Debt. Svc.)(A)						*:		20		(237,742)	
Total Other Financing Uses				-						(237,742)	
NET CHANGE	\$		5			(\$5,136)	\$	1,382	5	10,000	

LRCF
2016-Amended Budget Analysis
Fiscal Year Ending December 31, 2016

	(A)	(B)		(C)		(D)		(E) Projected	(F)
	2016 Original Budget	 Last Amended 2016 Budget		Actual ir-to-Date I/30/2016)		itimate naining for Year	Ac	tual Result at Year End Imended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES			- 1-		-	1337	120207	mended budget)	vs. Projecteu Actual
LOCAL SOURCES: Interest Earned from Payment Interest Earned from Investment	\$ 150,000 3,500	\$ 150,000 3,500	\$	66,370 1,311		83,630 2,189	\$	150,000 3,500	0.00% 0.00%
Total Revenues From Local Sources	\$ 153,500	\$ 153,500	\$	67,681	\$	85,819	\$	153,500	0.00%
SUMMARY OF EXPENDITURES Administrative Expenses	95,000	95,000		32,356		62,644		95,000	0.00%
Total Expenditures by Characters	\$ 95,000	\$ 95,000	\$	32,356	\$	62,644	\$	95,000	0.00%
NET CHANGE IN FUND BALANCE	\$ 58,500	\$ 58,500	\$	35,325	\$	23,175	\$	58,500	0.00%
ESTIMATED BEGINNING FUND BALANCE	\$ 8,052,466	\$ 8,052,466					\$	8,052,466	0.00%
ESTIMATED ENDING FUND BALANCE	\$ 8,110,966	\$ 8,110,966					\$	8,110,966	0.00%

	(A)		(B)		(C)		(D)	P ₁	(E) rojected	(F)
	2016 Driginal Budget		Amended	Yea	Actual ir-to-Date 1/30/2016)		timate naining for Year	Actu Y	al Result at ear End nended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES				-						
LOCAL SOURCES										
Fee Payments	\$ 40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
Total Revenues from Local Sources	\$ 40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses	40,000		40,000		20,963		19,037		40,000	0.00%
Total Expenditures by Characters	\$ 40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
NET CHANGE IN FUND BALANCE	\$ _	Ś		5		<	_	ė		

EDA 2016-Amended Budget Analysis Fiscal Year Ending December 31, 2016

	(A)		(B)		(C)	(D)		(E) Projected	(F)
	2016 Original Budget		st Amended 016 Budget	Yea	Actual r-to-Date /30/2016)	timate naining for Year	Act	ual Result at Year End mended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES							,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Variation recommendation
LOCAL SOURCES:									
Interest Earned from Payment	\$ 32,000	\$	32,000	\$	7,776	\$ 17,224	\$	25,000	-21.88%
Interest Earned from Investment	650		650		1,351	149		1,500	130.77%
Total Revenues from Local Sources	\$ 32,650	\$	32,650	\$	9,127	\$ 17,373	\$	26,500	-18.84%
SUMMARY OF EXPENDITURES BY CHARACTERS									
Administrative Expenses	20,000		20,000		2,434	17,566		20,000	0.00%
Total Expenditures by Characters	\$ 20,000	\$	20,000	\$	2,434	\$ 17,566	\$	20,000	0.00%
NET CHANGE IN FUND BALANCE	\$ 12,650	\$	12,650	\$	6,693	\$ (193)	\$	6,500	-48.62%
ESTIMATED BEGINNING FUND BALANCE	\$ 1,333,896	\$_	1,333,896				\$	1,333,896	0.00%
ESTIMATED ENDING FUND BALANCE	\$ 1,346,546	\$	1,346,546				\$	1,340,396	-0.46%

ILTAP 2016-Amended Budget Analysis Fiscal Year Ending December 31, 2016

	(A)	(B)		(C)	(D)		(E) Projected	(F)
	2016 Original Budget	 it Amended 016 Budget	Yea	Actual r-to-Date /30/2016)	 timate naining for Year	Act	ual Result at Year End mended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENURES BY SOURCES LOCAL SOURCES:		 	1,2	,,,	 	120107	mended budget)	vs. Projected Actual
Interest Earned from Payment	\$ 10,000	\$ 10,000	\$	5,312	\$ 4,688	\$	10,000	0.00%
Interest Earned from Investment	200	200		392	8		400	100.00%
Total Revenues from Local Sources	\$ 10,200	\$ 10,200	\$	5,704	\$ 4,696	\$	10,400	1.96%
SUMMARY OF EXPENDITURES BY CHARACTERS								
Administrative Expenses	10,000	10,000		1,049	8,951		10,000	0.00%
Total Expenditures by Characters	\$ 10,000	\$ 10,000	\$	1,049	\$ 8,951	\$	10,000	0.00%
NET CHANGE IN FUND BALANCE	\$ 200	\$ 200	\$	4,655	\$ (4,255)	\$	400	100.00%
ESTIMATED BEGINNING FUND BALANCE	\$ 2,323,282	\$ 2,323,282				\$	2,323,282	0.00%
ESTIMATED ENDING FUND BALANCE	\$ 2,323,482	\$ 2,323,482				\$	2,323,682	0.01%

	(A) 2016 Original Budget		(B) Last Amended 2016 Budget		(C) Actual Year-to-Date (@ 4/30/2016)		(D) Estimate Remaining for Year		(E) Projected Actual Result at Year End (2016 Amended Budget)		(F) Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES						8			,		V3.1 TOJECCU HCCOST
LOCAL SOURCES:											
Private Funds	\$	250,000	\$	250,000	\$	79,250	\$	170,750	\$	250,000	0.00%
Investment Income		700		700		570		130		700	0.00%
Total Revenues from Local Sources	\$	250,700	\$	250,700	\$	79,820	\$	170,880	\$	250,700	0.00%
SUMMARY OF EXPENDITURES BY CHARACTERS Marketing P/R:											
Local Market/PR Campaign		500		500							-100.00%
Sub-Total	\$	500	\$	500	\$	-	\$	-	\$		-100.00%
Technology Park Development:											
Tech. Park Implementation		50,000		50,000				F.O. 000			
Site Selectors Initiative		30,000		30,000		161		50,000		50,000	0.00%
Tech Park Marketing		75,000		75,000		16,020		4,839 33,980		5,000	New budget
Infrastructure Expenses		25,000		25,000		10,020		•		50,000	-33.33%
		25,000		23,000				25,000		25,000	0.00%
Sub-Total	\$	150,000	\$	150,000	\$	16,181	\$	113,819	\$	130,000	-13.33%
Administrative:											
Misc. Project Fund		7,500		7,500		6,008		16,492		22,500	200.00%
EDGE Fundraising		16,500		16,500		5,380		11,120		16,500	0.00%
Investor Relations/Staff Support		1,000		1,000		8		992		1,000	0.00%
Meetings/Meals		5,000		5,000				5,000		5,000	0.00%
Sub-Total	\$	30,000	\$	30,000	Š	11,396	\$	33.604	5	45,000	FB 0004
	•	,		30,000	~	11,350	•	P00,CC	2	43,000	50.00%
Total Expenditures by Characters	\$	180,500	5	180,500	\$	27,577	\$	147,423	\$	175,000	-3.05%
SUMMARY OF OTHER FINANCING USES											
Transfer to other funds(JEDCO-Clearing		25								30,000	
Transfer from other funds		<u> </u>								30,000	
Total Other Financing Uses					3			100		30,000	
NET CHANGE IN FUND BALANCE	\$	70,200	\$	70,200	\$	52,243	\$	23,457	5	45,700	-34.90%
ESTIMATED BEGINNING FUND BALANCE	\$	736,384	\$	736,384					\$	736,384	0.00%
ESTIMATED ENDING FUND BALANCE	s	806,584	5	806,584					•		
										782,084	-3.04%

	(A) 2016 Original Budget		2016			(C)		(D)	(E) Projected		(F)
					Actual Year-to-Date (@ 4/30/2016)			timate aining for Year	Actual Result at Year End (2016 Amended Budget)		Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENUES BY SOURCES									(2020711	menaca paaget,	12. 1 Tojectes Actual
LOCAL SOURCES:											
Account Balance	\$		5	-	\$	-	\$	2	5	251,534	New budget item
JEDCO Bldg. Lease Income		-		-						-	_
Insurance Revenues		4,100		4,100		7.0	\$	4,100		4,100	0.00%
Total Revenues from Local Sources	\$	4,100	\$	4,100	\$		\$	4,100	S	255,634	6134.98%
SUMMARY OF EXPENDITURES BY CHARACTERS											
Debt Service/Capital One Loan		-		_		0.40		43			
Monthly Lease Payments		-		-		2,167		2		2,167	New budget item
Insurance		4,100		4,100		1,344		1,747		4,100	0.00%
Other Fees	<u>, </u>					1,625		971		1,625	New budget item
Total Expenditures by Characters	5	4,100	\$	4,100	Ś	5,136	\$	2,718	Ś	7,892	92.49%
		•		,,,,,	•	0,200	•	2,720	•	7,052	32.43%
SUMMARY OF OTHER FINANCING USES											
Transf.to other funds (JEDCO Debt. Svc.)(A)								*		(237,742)	
Total Other Financing Uses		-		+		0.00				(237,742)	
NET CHANGE	\$	-	\$			(\$5,136)	\$	1,382	\$	10,000	

LRCF 2016-Amended Budget Analysis Fiscal Year Ending December 31, 2016

	(A)	(B)		(c)			(D) Estimate Remaining for Year		(E) Projected	(F) Percentage Change Last Amended Budget vs. Projected Actual
	2016 Original Budget		Last Amended 2016 Budget		Actual Year-to-Date (@ 4/30/2016)				val Result at Year End mended Budget)	
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES:	<u>-</u>			•-	·_·	_		(osi i iojested retuar
Interest Earned from Payment Interest Earned from Investment	\$ 150,000 3,500	\$	150,000 3,500	\$	66,370 1,311		83,630 2,189	\$	150,000 3,500	0.00% 0.00%
Total Revenues From Local Sources	\$ 153,500	\$	153,500	\$	67,681	\$	85,819	\$	153,500	0.00%
SUMMARY OF EXPENDITURES Administrative Expenses	95,000		95,000		32,356		62,644		95,000	0.00%
Total Expenditures by Characters	\$ 95,000	\$	95,000	\$	32,356	\$	62,644	\$	95,000	0.00%
NET CHANGE IN FUND BALANCE	\$ 58,500	\$	58,500	\$	35,325	\$	23,175	\$	58,500	0.00%
ESTIMATED BEGINNING FUND BALANCE	\$ 8,052,466	\$	8,052,466					\$	8,052,466	0.00%
ESTIMATED ENDING FUND BALANCE	\$ 8,110,966	\$	8,110,966					\$	8,110,966	0.00%

2		(A) 2016 Original Budget		(B) Last Amended 2016 Budget		(C) Actual Year-to-Date (@ 4/30/2016)		(D) Estimate Remaining for Year		(E) rojected	(F) Percentage Change Last Amended Budget vs. Projected Actual
										al Result at 'ear End nended Budget)	
SUMMARY OF REVENUES BY SOURCES		_							`		
LOCAL SOURCES											
Fee Payments	\$	40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
Total Revenues from Local Sources	\$	40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses		40,000		40,000		20,963		19,037		40,000	0.00%
Total Expenditures by Characters	\$	40,000	\$	40,000	\$	20,963	\$	19,037	\$	40,000	0.00%
NET CHANGE IN FUND BALANCE	\$		\$		\$		Ś	1121	Ś		

	(A)	(B) Last Amended 2016 Budget		(C) Actual Year-to-Date (@ 4/30/2016)		(D) Estimate Remaining for Year		(E) Projected Actual Result at Year End (2016 Amended Budget)		(F) Percentage Change Last Amended Budget vs. Projected Actual
	2016 Original Budget									
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES:	-				· · · · · ·		<u> </u>	<u></u>	manual manual con	THE POPULATION OF THE POPULATI
Interest Earned from Payment Interest Earned from Investment	\$ 32,000 650	\$	32,000 650	\$	7,776 1,351	\$	17,224 149	\$	25,000 1,500	-21.88% 130.77%
Total Revenues from Local Sources	\$ 32,650	\$	32,650	\$	9,127	\$	17,373	\$	26,500	-18.84%
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses	20,000		20,000		2,434		17,566		20,000	0.00%
Total Expenditures by Characters	\$ 20,000	\$	20,000	\$	2,434	\$	17,566	\$	20,000	0.00%
NET CHANGE IN FUND BALANCE	\$ 12,650	\$	12,650	\$	6,693	\$	(193)	\$	6,500	-48.62%
ESTIMATED BEGINNING FUND BALANCE	\$ 1,333,896	\$	1,333,896					\$	1,333,896	0.00%
ESTIMATED ENDING FUND BALANCE	\$ 1,346,546	\$	1,346,546					\$	1,340,396	-0.46%

ILTAP 2016-Amended Budget Analysis Fiscal Year Ending December 31, 2016

		(A)	(B)		(C)			(D)	(E) Projected		(F)
		2016 Original Budget		Last Amended 2016 Budget		Actual Year-to-Date (@ 4/30/2016)		Estimate Remaining for Year		tual Result at Year End Imended Budget)	Percentage Change Last Amended Budget vs. Projected Actual
SUMMARY OF REVENURES BY SOURCES									120201	menaca baaget)	13. 1 Tojecteu Actual
LOCAL SOURCES: Interest Earned from Payment Interest Earned from Investment	\$	10,000 200	\$	10,000	\$	5,312 392	\$	4,688 8	\$	10,000	0.00% 100.00%
Total Revenues from Local Sources	\$	10,200	\$	10,200	\$	5,704	\$	4,696	\$	10,400	1.96%
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses		10,000		10,000		1,049		8,951		10,000	0.00%
Total Expenditures by Characters	\$	10,000	\$	10,000	\$	1,049	\$	8,951	\$	10,000	0.00%
NET CHANGE IN FUND BALANCE	\$	200	\$	200	\$	4,655	\$	(4,255)	\$	400	100.00%
ESTIMATED BEGINNING FUND BALANCE	\$	2,323,282	\$	2,323,282					\$	2,323,282	0.00%
ESTIMATED ENDING FUND BALANCE	5	2,323,482	\$	2,323,482					\$	2,323,682	0.01%