

JEDCO Board of Commissioners May 25, 2017, 8:35 A.M. JEDCO Administration Building 700 Churchill Parkway, Avondale, LA 70094

AGENDA

- I. Call to Order Chairman, Bruce Layburn
 - Approval of Board Absences
 - Approval of JEDCO Board of Commissioners Minutes for April 27, 2017 Pg. 2
 - Approval of JEDCO Audit Committee Minutes for April 24, 2017 Pg. 5
 - Jefferson EDGE 2020 Implementation Progress Report Robin Keegen
- II. Public Comments on Agenda Items
- III. Unfinished and New Business Chairman, Bruce Layburn
 - Approval of JEDCO 2016 Financial Audit Report Eric Bosch
 - Approval of resolution related to the EDA Revolving Loan Fund Administration Plan Update, Annual Review and Compliance – Corrine Pritchett Pg. 7
- IV. Monthly Financial Report Cynthia Grows
 - April, 2017 **Pg. 9**
- V. President & CEO Report Jerry Bologna
 - 2017 Business Retention & Expansion Report **Kate Moreano**
- VI. Other Updates or Comments from the JEDCO Board of Commissioners
- VII. Adjournment

In accordance with provisions of the Americans with Disabilities Act of 1990 (ADA), JEDCO and Jefferson Parish will not discriminate against qualified individuals with disabilities on the basis of disability in its services, programs or activities. If you require auxiliary aids or devices or other reasonable accommodation under the ADA, submit your request to the ADA Coordinator at least 48 hours in advance of this meeting or as soon as possible. Advanced noticed is required for ASI Certified Interpreters. Should you have any concerns, please contact: ADA Coordinator, Scott Rojas, 700 Churchill Parkway, Avondale, LA 70094 (504) 875-3908 or email: srojas@jedco.org

Any person, who believes he or she has been subject to unlawful discrimination by JEDCO, the Parish, any Parish officer or employee based on past or current disability, or his or her association with a person with a disability, may submit the grievance, in writing, to the Parish's designated Americans with Disabilities Act (ADA) Coordinator, contact information above.





JEDCO Executive Committee April 27, 2017, 8:30 A.M. JEDCO Boardroom, Administration Building 700 Churchill Parkway, Avondale, LA 70094 MINUTES

Call to Order

8:30 a.m.

Attendance:

Mickal Adler, Jimmy Baum, Mario Bazile, Lloyd Clark, Bruce Layburn, Mark

Madderra, Mayra Pineda, Stephen Robinson, Paul Rivera, Stan Salathe

Staff:

Jerry Bologna, Lacey Bordelon, Cynthia Grows, Scott Rojas, Kelsey Scram,

Penny Weeks

Absences:

Bruce Dantin, Joe Ewell and Teresa Lawrence

Attorney:

Reed Smith - Parish Attorney's Office

Guests:

Mayor Ben Zahn – City of Kenner Deborah Foshee – City of Kenner Chris Fortunato – City of Kenner

I. Call to Order - Chairman, Bruce Layburn

Chairman Layburn opened the meeting by welcoming the above named guests and leading in the Pledge of Allegiance.

- Approval of Board absences Jimmy Baum motioned, seconded by Mario Bazile, to excuse Teresa Lawrence and Bruce Dantin. The motion passed unanimously.
- Approval of JEDCO minutes for April 27, 2017 Lloyd Clark motioned to approve the minutes; seconded by Mickal Adler. The motion passed unanimously.

II. Public Comments on Agenda Items

Mayor Ben Zahn and Deborah Foshee addressed the Board regarding JEDCO's proposed scope of services for the new Cooperative Endeavor Agreement between JEDCO and the City of Kenner. The Mayor requested that JEDCO consider a scope of services, for \$25k, that would focus on the redevelopment of The Esplanade, Rivertown and Laketown. The City of Kenner, under this model, would perform business retention. Several Commissioners voiced concerns that business retention is JEDCO's core competency and the work being requested would require additional staffing which \$25k would not cover.



III. Unfinished and New Business

• Discussion and consideration of a new CEA with the City of Kenner
On the motion of Jimmy Baum and seconded by Bruce Layburn, the Board
unanimously approved the resolution, with amendments, for a new CEA with the
City of Kenner.

The amendments to the resolution are:

- 1) Deleting the fourth "WHEREAS" in its entirety,
- 2) Changing the last paragraph to read as "Jerry Bologna, President & CEO, is authorized to execute the four-year Cooperative Endeavor Agreement between JEDCO and the City of Kenner substantially in the form attached hereto, which will include either <u>EXHIBIT B</u> Scope of Services attached hereto, or <u>EXHIBIT C</u> Scope of Services attached hereto, and any and all documents required to carry out the provisions of this resolution."
- Discussion and recommendation regarding Legislative Positions

 Jerry presented four Senate and House bills being considered in the 2017 Regular

 Session of the Louisiana Legislature. Since these bills affect economic

 development programs and/or affect JEDCO directly, the Board was asked to take
 a position on each bill. On the motion of Mark Madderra, seconded by Mayra

 Pineda, the Board voted unanimously to take the following position(s):
 - Support SB 218 (Sen. Conrad Appel)
 - Support HB 237 (Rep. Taylor Barras)
 - Oppose SB 79 (Sen. Jay Luneau)
 - Oppose SB 172 (Sen. J.P. Morrell)
- Discussion and consideration regarding the BUILD IT Coalition
 The BUILD IT Coalition (Businesses United for Improving Louisiana's Development by Investing in Transportation), a statewide business-led advocacy, asked JEDCO to support the transportation revenue increase on a series of Legislative bills which would generate millions annually to pay for state roads and bridges as well as major projects throughout the region. JEDCO Commissioners, who serve on other Boards, said the business community supports the BUILD IT Coalition.

Mickal Adler motioned to support the BUILD IT Coalition; seconded by Mayra Pineda. The motion passed unanimously

IV. Monthly Financial Report

March 2017 – Cynthia Grows
 Jimmy Baum motioned to approve the report as submitted; seconded by Mickal Adler. The motion passed unanimously.

V. President & CEO Report - Jerry Bologna

- Audit Committee Report The Audit Committee met with LaPorte CPAs and Business Advisors to discuss the 2016 Financial Audit Report. The Committee will bring a recommendation to the Board at the May 25, 2017 meeting.
- Business Prospects Staff continues to participate in site tours and meetings with several prospects desiring to locate their businesses in Jefferson Parish. Jerry provided highlights about two prospects: 1) a customer service and technical support center is interested in locating within Churchill Business Park and anticipates creating 2000 jobs, 2) a patented rail tie manufacturer is interested in the Avondale-owned site on Modern Farms Road and intends to create 115 jobs.
- VI. Other Updates or Comments from the JEDCO Board of Commissioners
 None
- VII. Adjournment Mickal Adler motioned to adjourn; seconded by Bruce Layburn. The motion passed unanimously.

Lloyd J. Clark JEDCO Secretary Minutes for April 27, 2017



JEDCO AUDIT COMMITTEE MEETING

APRIL 24, 2017

MINUTES

Call to Order: 2:30 p.m.

Attendance: Bruce Layburn, Mark Madderra, Paul Rivera

Staff: Jerry Bologna, Lacey Bordelon, Cynthia Grows

Guests: Eric Bosch of LaPorte CPAs

I. Call to Order-Chairman, Bruce Layburn

Mr. Layburn called the meeting to order and welcomed guests.

II. Public Comments on Agenda Items

None

III. Unfinished/New Business

- Review and discussion of JEDCO 2016 Financial Report
- Mr. Layburn introduced Eric Bosch of LaPorte CPAs and asked that he proceed with the presentation of the JEDCO 2016 Financial Report. Mr. Bosch explained the audit process and results. He informed of new regulations and some presentation changes required by GASB. One particular regulation (GASB #77) requires additional disclosure regarding tax abatement programs. The required disclosures are included in this report.
- Committee recommendations to JEDCO Board with regards to JEDCO Financial Report

Mr. Madderra motioned to recommend approval of the JEDCO 2016 Financial Report to the full board; seconded by Paul Rivera. The motion passed unanimously.

IV. Other Updates or Comments

None



Page

V. Adjournment

Bruce Layburn motioned to adjourn; seconded by Paul Rivera. The motion passed unanimously.

Lloyd J. Clark Secretary, JEDCO (Minutes for April 24, 2017)



MEMORANDUM

TO:

JEDCO Board of Commissioners

FROM:

Corinne S. Pritchett, Financing Programs Coordinator

VLA

Gerald A. Bologna, President/CEO

DATE:

May 25, 2017

SUBJECT:

EDA Revolving Loan Fund Administration Plan Update

Annual Review and Compliance

Purpose:

The purpose of this memorandum is to report to the Board of Commissioners that: (1) the plans and results of the EDGE 2020 remains materially consistent with and supportive of the area's current economic adjustment strategy and was subsequently approved by EDA; and, (2) the EDA RLF is being managed in accordance with the policies and procedures contained in the RLF Plan and the loan portfolio meets the standards contained therein.

Background:

In accordance with EDA regulations, JEDCO is required to submit a board resolution annually to the regional EDA office attesting to the program's consistency with and overall support of the Community Economic Development Strategy (CEDS) and that JEDCO remains in compliance with all operational aspects as set forth within the plan and EDA guidelines.

Request:

It is requested that the JEDCO Board of Commissioners approve the attached resolution which will subsequently be submitted to EDA as part of JEDCO's annual report to the agency.



RESOLUTION

	notion by tion relative to th	and second e EDA Revolving Loan Fund P	ed by, rogram was offered as follows:	a
NOW	THEREFORE,	be it resolved by the JEDCO B	oard of Commissioners that:	
1)		olving Loan Fund Plan remai e area's Current Economic Adju	ins materially consistent with a ustment Strategy (CEDS), and	and
2)			with the policies and procedu olio meets the standards contain	
The fo		on having been submitted to	a vote, the vote hereon was	as
	YEAS	NAYS	ABSENT	
The re	solution was decl	ared to be adopted on this 25th	day of May, 2017	
		At	tested to by:	
		Se	oyd Clark cretary DCO Board of Commissioners	

MONTHLY FINANCIAL REPORT HIGHLIGHTS

APRIL 2017

JEDCO-

Revenues:

• Collected \$21,896 of servicing fees (\$15,726-Finance, \$2,103-EDS, and \$213-Conference Ctr., \$1,354 interest and \$2,500 for JEDCO Challenge). \$20K was the total cash donation for the 2017 JEDCO Challenge project.

Expenses:

- Expenses for Contract Servicing/Loan processing were \$10,500 (Finance)
- Dues and subscriptions fees of \$3,277 related to LIDEA expenses (\$2,125), Salesforce (\$612), ESRI (\$200) and other subscriptions (\$340) (EDS)
- Publication/Advertising cost of \$3,055 paid to NOLA Media Group (Marketing)
- Hog abatement charges of \$6,425 for January and February 2017 (Tech. Park)

Others:

JEDCO LAMP account balance at 04/30/2017 \$2.1M

JEFFERSON EDGE-

Revenues:

• Net collection equaled \$10,589 (\$10K-Private funding and \$589 in earned interest)

Expenses:

 Marketing expenses totaling \$12,817 (\$2K-Renaissance Publications, \$917-Clear Channel Outdoor, \$1,750-Deep Fried Ad., \$4,075-N.O. Publishing Group, \$4,000-ForeKids Foundation and \$75-Plaine Studios)

Others:

EDGE LAMP account balance at 4/30/2017 is \$806K

SUPPLEMENTARY INFORMATION-

 Staff preparing a JEDCO 2017 2nd Amended Budget for approval at the June Executive Committee meeting.

JEDCO'S INVESTMENT REPORT

@ 4/30/2017

ACTIVE DATE	INSTITUTIONS	OPENING BALANCE	CURRENT BALANCE	INTEREST	TERMS	MATURITY DATE	CURRENT STATUS
12/04/03	JEDCO LAMP	\$350,000	\$2,130,970	0.84%	DAILY		OPEN
	TOTAL	\$350,000	\$2,130,970				

Updated May 10, 2017

8 9		(A)		(B)	(C)		(D)		(E)		(F) Projected
	Fî	2016 nal Amended Budget	2017	7 1st Amended Budget	Actual April-17		Actual ar-to-Date 4/30/2017)		Estimate emaining for Year	Act	ual Result at Year End
SUMMARY OF REVENUES BY SOURCES				 -	 	10	-1,50,2027		- rear	12017	Adopted Budget)
LOCAL SOURCES:											
Occupational Licenses	\$	2,000,000	\$	2,020,000	\$ -	\$	600,000	Ś	1,420,000	\$	2,020,000
Business Innovation Ctr. (Schedule A)		36,600		90,840	-		_	•	90,840	*	90,840
Financing Activities (Schedule B)		199,000		209,000	10,438		53,958		155,042		209,000
Econ. Dev. Svc. Fees (Schedule C)		149,900		125,800	15		2,481		123,319		125,800
Strategic Initiatives (Schedule D)				25,000	-				25,000		25,000
Marketing - P/R (Schedule E)		44,000		36,000	-		20,120		15,880		36,000
Interest, Misc.		7,000		5,000	1,547		5,276		(276)		5,000
Kenner Program (Schedule G)		75,000		75,000	25,000		25,000		50,000		75,000
Tech. Park Revenues (Schedule I)		15,804		10,000	• 55		,		10,000		10,000
FORI (Ground Lease Payment)		2,200			_				10,000		10,000
Conference Center (Schedule I)	_	25,800		26,000	 990		1,953		24,047		26,000
Total Revenues from Local Sources	\$	2,555,304	\$	2,622,640	\$ 37,990	\$	708,788	\$	1,913,852	\$	2,622,640
SUMMARY OF EXPENDITURES BY AGENCY											
JEDCO											
Total Expenditures by Agency	Ś	2 -22 -22									
rotal Expenditures by Agency	>	2,438,796	\$	2,533,490	\$ 151,505	\$	878,414	\$	1,655,076	\$	2,533,490
SUMMARY OF EXPENDITURES BY DEPARTMENTS Departments:											
Business Innovation Ctr. (Schedule A)											
Finance (Schedule B)		65,500		80,390	5,711		25,895		54,495		80,390
Econ. Dev. Svc. (Schedule C)		244,900		245,300	19,921		85,578		159,722		245,300
Strategic Initiatives (Schedule D)		225,600		276,900	23,427		88,517		188,383		276,900
Marketing - P/R (Schedule E)		404.000		92,740	1,855		1,855		90,885		92,740
Admin. Exp. (Schedule F)		191,850		211,750	10,607		66,600		145,150		211,750
Kenner Program (Schdule G)		884,775		876,400	59,919		272,355		604,045		876,400
		75,000		75,000	4,997		24,183		50,817		75,000
JEDCO Bldg. Expenses (Schedule H)		520,300		513,160	16,763		285,308		227,852		513,160
Tech: Park Expenses (Schedule I)		195,161		105,850	5,285		16,355		89,495		105,850
Conference Center (Schedule J)		35,710	_	56,000	 3,020		11.768		44,232		56,000
Total Expenditures by Departments	\$	2,438,796	\$	2,533,490	\$ 151,505	\$	878,414	\$	1,655,076	\$	2,533,490

^{*}Restricted funds received from J.P. in 2015 for Strategic Neighborhood Revitalization Plan project. Funds expected to be expensed in 2016

	2016 Final Amended Budget	2017 Budget	Actual April-17	Actual Year-to-Date	Estimate Remaining for	Project Actual Res Year Er
SUMMARY OF EXPENDITURES BY CHARACTERS	Dooger	Duuget	White-11	(@4/30/2017)	Year	(2017 Adopte
Salaries/HB&Taxes/SEP-Retirement	1,225,625	1,391,640	100,740	440,611	951,029	
Communications	32,500	40,650	2,076	8,585	32,065	1,
Equipment Rental/Maintenance	11,850	14,500	341	1,326		
Office Supplies	12,500	23,450	704		13,174	
Postage	8,700	8,750	455	2,284	21,166	
Oues & Subscriptions	27,450			2,080	6,670	
PR/Advertising/Video Equip. Expense	47,000	34,850	4,279	10,543	24,307	
Travel/Mileage	•	54,700	3,055	15,482	39,218	
Staff & Professional Development	12,500	17,600	861	2,005	15,595	
•	17,900	22,000	249	1,224	20,776	
Special Project/Programs/Events	32,250	34,000	(1,087)	567	33,433	
Attorney Fees	13,000	10,000	283	3,385	6,615	
Data Base Analysis	9,000	2,700	-	1,875	825	
Gretna Expenses	25,000	25,000	•	8,084	16,916	
Web-Site Update	10,500	2,000	75	1,300	700	
Entrepreneur Challenge	23,500	25,000	1,484	25,195	(195)	
Seminars	2,925	4,800	860	1,305	3,495	
Admin.Fees/Personnel & Emergency Exp.	28,450	21,000	3,942	6,355	14,645	
Computer/Equip./Svc.	75,950	109,700	1,236	4,962	104,738	
Committee Mtg./Business Development	13,500	15,000	605	4,420	10,580	
Professional Svc.	14,100	_		.,		
Utilities/Water	46,700	77,400	1,765	12,063	65,337	
Repairs and Maintenance	6,910	15,000	1,302	2,016	12,984	
Janitorial & Contract Services	44,600	49,000	3,991	16,481	32,519	
Insurance	76,000	96,000	1,680	17,451	78,549	
Accounting/Audit	35,000	35,000	1,000	21,060		
Security	1,000	1,100	201	784	13,940	
JEDCO Bldg. Lease Expenses	1,000	1,100	201	/04	316	
Lawn Maintenance	13,000	15,400	-	740		
Generator Expenses	4,600	5,540	-	740	14,660	
Bldgs. Supplies	6,500	13,000	175	465	5,075	
HVAC Expenses			176	458	12,542	
Elevator Repairs and Maintenance	16,000	16,800	1,321	5,284	11,516	
Landscaping	6,000	5,400	517	2,011	3,389	
Grass Cutting/Clearing/Fill	6,000	9,350		500	8,850	
_ _	142,421	41,400	1,800	1,800	39,600	
Access Road Expenses	7,000	•	•	-	-	
Lease Expenses	40	9.5	-	•	-	
Hog Abatement	38,500	38,500	3,212	12,849	25,651	
Appraisal Expenses	-	•	•	-	-	
Sales and Marketing	-	5,500	-	-	5,500	
Program Costs	4,000	5,000	1,720	4,765	235	
AEDO Accreditation Expenses	-	-	•	-	-	
Garbage Collection/Pest Control/Door Mat	9,300	4,620	308	1,669	2,951	
Equipment Expenses (Conference Ctr.)	-	-			-	
JEDEO Loan Payment	262,000	212,000		211,574	426	
Food & Beverage Expenses	1,200	1,000	- *		1,000	
Neighborhood Revitalization Expenses *	49,725	-	-	3,096	(3,096)	
Services	9,100	23,640	1,049	6,455	17,185	
Contract Svc./Loan Processing	9,000		10,500	13,500	(13,500)	
Conferences & Conventions	-,	3,000	1,805	1,805	1,195	
Business Attraction		2,500	4,000	1,003	2,500	
Total Expenditures by Characters	2,438,796	2,533,490	151,505	878,414	1,655,076	2,

•,	(A)	(B)	(C)	(D)	(E)	(F)
	2016 Final Amended Budget	2017 Budget	Actual April-1/	Actual Year-to-Date (@ 4/30/201/)	Estimate Remaining for Year	Projected Actual Result at Year End (2017 Adopted Budget)
SUMMARY OF OTHER FINANCING USES				<u> </u>		,
Transfer to other funds	20		0.00			
Transfer from other funds	267,742	20,000		- 12 m	20,000	20,000
Total Other Financing Uses	\$ 267,742	\$ 20,000	<u>\$</u>	\$	\$ 20,000	\$ 20,000
NET CHANGE IN FUND BALANCE	384,250	109,150	(113,515)	(169,626)	278,776	109,150
ESTIMATED BEGINNING BALANCE	1,570,415	1,910,052				1,910,052
ESTIMATED ENDING BALANCE	\$ 1,954,665	\$ 2,019,202	Si Si			\$ 2,019,202

					(0)								
		(A)		(B)		(C)		(D)		(E)		(F)	
	Fin	2016 al Amended Budget	2017	1st Amended Budget		Actual April-17		Actual ear-to-Date 4/30/2017)		stimate maining for Year	Act	Projected ual Result at Year End Idopted Budget)	
SUMMARY OF REVENUES BY SOURCES							- 10	,,,,			(EUZ)	raopten Budget)	
LOCAL SOURCES:													
Private Funds	\$	247,500	\$	250,000	\$	10,000	\$	57,750	\$	192,250		350.000	
Investment Income	•	2,700	~	800	4	589	ð		Þ	•	\$	250,000	
		2,700		800		309		2,017		(1,217)		800	
Total Revenues from Local Sources	\$	250,200	\$	250,800	\$	10,589	\$	59,767	\$	191,033	\$	250,800	
SUMMARY OF EXPENDITURES BY CHARACTERS													
Marketing P/R:													
Local Market/PR Campaign				-				29				_	
Sub-Total	\$	-	\$	•	\$	-	\$		\$	-	\$	-	
Technology Park Development:													
Tech. Park Implementation				50,000						50,000		50.000	
Site Selectors Initiative		5,000		5,000				5,000		50,000		50,000	
Tech Park Marketing		50,000		55,000		12,817				27.000		5,000	
Infrastructure Expenses		30,000		25,000		12,017		17,992		37,008		55,000	
The second supplies		- 5		23,000		•		-		25,000		25,000	
Sub-Total	\$	55,000	\$	135,000	\$	12,817	\$	22,992	\$	112,008	\$	135,000	
Administrative:													
Misc. Project Fund		27,500		30,800		4,042		7.043		22.750		20.000	
EDGE Fundraising		16,500		17,000	335	1,412		7,042 5,649		23,758		30,800	
Investor Relations/Staff Support		1,000		500		1,412		•		11,351		17,000	
Meetings/Meals		1,000		5,000		-		10		490		500	
		0.73		3,000						5,000		5,000	
Sub-Total	\$	45,000	\$	53,300	\$	5,454	\$	12,701	5	40,599	\$	53,300	
Total Expenditures by Characters	\$	100,000	\$	188,300	\$	18,271	\$	35,693	\$	152,607	\$	188,300	
CHARACTURE OF OTHER PRIMARIES AND													
SUMMARY OF OTHER FINANCING USES								*					
Transfer to other funds(JEDCO-Clearing		30,000		20,000		-				20,000		20,000	
Transfer from other funds				+				-		•			
Total Other Financing Uses		30,000		20,000		-				20,000		20,000	
NET CHANGE IN FUND BALANCE	\$	120,200	\$	42,500	\$	(7,682)	\$	24,074	5	18,426	\$	42,500	
ESTIMATED BEGINNING FUND BALANCE	\$	736,384	\$	782,084							\$	782,084	
ESTIMATED ENDING FUND BALANCE			_										
COLUMNICO ENDINO PUND BALANCE	\$	856,584	\$	824,584							\$	824,584	

		(A)	(B)		(C)		(D)	((E)	F	(F) Projected	
		2016 I Amended Budget	1st Amended Budget		Actual April-17		Actual ar-to-Date 4/30/2017)	Rema	mate ining for /ear	Acte	ial Result at /ear End	
SUMMARY OF REVENUES BY SOURCES						10	4/30/2017		cai	(ZUI/ A	dopted Budget)	
LOCAL SOURCES:												
Account Balance	\$	251,534	\$ 10,000	\$		\$	10,000	\$	7.2	Ś	10.000	
JEDCO Bldg. Lease Income		.71	241000		*			•	-	•	10,000	
Insurance Revenues		4,100	9		455		8.7%		9.70		•	
Total Revenues from Local Sources	\$	255,634	\$ 10,000	\$	-	\$	10,000	\$	-	\$	10,000	
SUMMARY OF EXPENDITURES BY CHARACTERS												
Debt Service/Capital One Loan									100			
Monthly Lease Payments		2,167										
Insurance		4,100									- 5	
Other Fees		1,625	 76				100.3			_	194	
Total Expenditures by Characters	5	7,892	\$	\$	-	\$	•	\$		\$		
SUMMARY OF OTHER FINANCING USES												
Transfer to other funds (JEDCO)		237,742	 	_			-				52	
Total Other Financing Uses		237,742	~								V-	
NET CHANGE IN FUND BALANCE	\$	10,000	\$ 10,000	\$	-	\$	10,000		-	\$	10,000	

LRCF End of Month-April 2017 Fiscal Year Ending December 31, 2017

		(A)		(B)	(C)		(D)		(E)		(F) Projected	
	Fin	2016 al Amended Budget	2017	1st Amended Budget	Actual	Yea	Actual r-to-Date 1/30/2017)	Rem	timate aining for Year	Acti	ual Result at Year End dopted Budget)	
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES:		_ _			i i		· · · · -			(====		
Interest Earned from Payment Interest Earned from Investment	\$	220,600 2,700	\$	160,000 4,000	\$ 14,763 154	\$	64,204 605	\$	95,796 3,395	\$	160,000 4,000	
Total Revenues From Local Sources	\$	223,300	\$	164,000	\$ 14,917	\$	64,809	\$	99,191	\$	164,000	
SUMMARY OF EXPENDITURES Administrative Expenses		102,000		95,000	5,785		30,066		64,934		95,000	
Total Expenditures by Characters	\$	102,000	\$	95,000	\$ 5,785	\$	30,066	\$	64,934	\$	95,000	
NET CHANGE IN FUND BALANCE	\$	121,300	\$	69,000	\$ 9,132	\$	34,743	\$	34,257	\$	69,000	
ESTIMATED BEGINNING FUND BALANCE	\$	8,052,466	_\$	8,110,966						\$	8,110,966	
ESTIMATED ENDING FUND BALANCE	\$	8,173,766	\$	8,179,966						\$	8,179,966	

EDA
End of Month-April 2017
Fiscal Year Ending December 31, 2017

		(A)		(B)	(C)		(D)		(E)		(F) Projected	
	Fin	2016 al Amended Budget	2017	1st Amended Budget	Actual April-17		Actual ar-to-Date 4/30/2017)	Rema	mate ining for fear	Act	riojecteu ual Result at Year End Adopted Budget)	
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES:					 	- 10	4,00,000,1			(2017)	roopteo punget)	
Interest Earned from Payment Interest Earned from Investment	\$	7,900 1,950	\$	25,000 1,500	\$ 5,183 49	\$	11,823 388	\$	13,177 1,112	\$	25,000 1,500	
Total Revenues from Local Sources	\$	9,850	\$	26,500	\$ 5,232	\$	12,211	\$	14,289	\$	26,500	
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses		21,000		20,000	810		2,321		17,679		20,000	
Total Expenditures by Characters	\$	21,000	\$	20,000	\$ 810	\$	2,321	\$	17,679	\$	20,000	
NET CHANGE IN FUND BALANCE	\$	(11,150)	\$	6,500	\$ 4,422	\$	9,890	\$	(3,390)	\$	6,500	
ESTIMATED BEGINNING FUND BALANCE	\$	1,333,896	\$	1,339,546						\$	<u>1,</u> 339,546	
ESTIMATED ENDING FUND BALANCE	\$	1,322,746	\$	1,346,046						ş	1,346,046	

		(A)		(B)	(C)		(,D.)	(E)		(F) Projected	
	Fin	2016 al Amended Budget	2017	1st Amended Budget	 Actual pril-17		Actual ar-to-Date 4/30/2017)	timate naining for Year	Act	ual Result at Year End Adopted Budget)	
SUMMARY OF REVENURES BY SOURCES LOCAL SOURCES:	-					<u> </u>	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	(202)	adopted budget)	
Interest Earned from Payment Interest Earned from Investment	\$	14,000 1,200	\$	12,000 400	\$ 4,316 54	\$	14,734 210	\$ (2,734) 190	5	12,000 400	
Total Revenues from Local Sources	\$	15,200	\$	12,400	\$ 4,370	\$	14,944	 (2,544)	\$	12,400	
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses		8,000		10,000	266		1,196	8,804		10,000	
Total Expenditures by Characters	\$	8,000	\$	10,000	\$ 266	\$	1,196	\$ 8,804	\$	10,000	
NET CHANGE IN FUND BALANCE	\$	7,200	\$	2,400	\$ 4,104	\$	13,748	\$ (11,348)	\$	2,400	
ESTIMATED BEGINNING FUND BALANCE	\$	2,323,282	\$	2,323,682					\$	2,323,682	
ESTIMATED ENDING FUND BALANCE	\$	2,330,482	\$	2,326,082					\$	2,326,082	

	(A)	(B)		(C)		(D)		(E)		(F)
	2016 I Amended Budget	1st Amended Budget	ı	Actual April-17	Yea	Actual or-to-Date 4/30/2017)		stimate naining for Year	Actu Y	rojected ial Result at /ear End dopted Budget)
SUMMARY OF REVENUES BY SOURCES LOCAL SOURCES				- 1.					1	- apres a sugger
Fee Payments	\$ 59,500	\$ 40,000	\$	3,556	\$	16,760	\$	23,240	\$	40,000
Total Revenues from Local Sources	\$ 59,500	\$ 40,000	\$	3,556	\$	16,760		23,240	\$	40,000
SUMMARY OF EXPENDITURES BY CHARACTERS Administrative Expenses	59,500	40,000		3,556		16,760		23,240		40,000
Total Expenditures by Characters	\$ 59,500	\$ 40,000	\$	25,000	\$	25,000	\$	15,000	\$	40,000
NET CHANGE IN FUND BALANCE	\$ _	\$	\$		s		Ś		s	

Jefferson Economic Development Commission End of Month-April 2017 Business Innovation Center (BIC)-Schedule A

		(A)	(B)		(C)		(D)		(E)		(F)
3	Fina	2016 al Amended Budget	st Amended Budget		Actual April-17		Actual ar-to-Date 4/30/2017)		stimate naining for Year	Actu	rojected al Result at 'ear End nended Budget)
PROGRAM REVENUES											
Tenant Revenue	s	27,500	\$ 67,200	\$		\$		\$	67,200	s	67,200
Services		9,100	 23,640	_		_			23,640		23,640
Total Revenues	\$	36,600	\$ 90,840	\$		\$	-	\$	90,840	\$	90,840
PROGRAM EXPENDITURES											
Staff Salaries		43,100	43,500		3,726		14,905		28,595		42.500
Health Benefits & Taxes		5,000	4,000		387		2,363		1,637		43,500
SEP/IRA-Retirement		5,250	5,300		455		1,820		-		4,000
Communications		700	700		58		229		3,480 471		5,300
Equipment Rental/Maintenance		2,000	3,000		28		91				700
PR/Advertising		2,000	3,000		20				2,909		3,000
Office Supplies		100	4.2		_				-		-
Dues & Subscriptions		150	250		8		32		210		-
Postage		100	230		-		32		218		250
Travel/Mileage		-	10		2725		32		-		67.10
Staff Development					-		-		-		100
Special Projects		10.50	1.0						7.3		
Services		9,100	23,640		1,049		6,455		17,185		23,640
Total Expenditures	\$	65,500	\$ 80,390	\$	5,711	5	25,895	5	54,495	\$	80,390
OTHER FINANCING SOURCES (USES)											
Transfer to other funds		-	- 14		12		- 9		-		19
Total other financing sources (uses)			-				1				-
NET PROGRAM SURPLUS/DEFICIT	\$	(28,900)	\$ 10,450	\$	(5,711)	5	(25,895)	\$	36,345	s	10,450

Jefferson Economic Development Commission End of Month-April 2017 Financing-Schedule B

		(A)	(B)		(C)		(D)	(€)		(F)
		2016 al Amended Budget	1st Amended Budget		Actual April-17	Ye	Actual ar-to-Date 4/30/2017)	stimate naining for Year	Act	Projected ual Result at Year End mended Budget)
PROGRAM REVENUES										
Financing Income	\$	96,000	\$ 111,500		4.653		24.050			
BRGL & LRCF Fees	-	103,000	 97,500	\$	4,653 5,785	\$	21,959 31,999	\$ 89,541 65,501	\$	111,500 97,500
Total Revenues	\$	199,000	\$ 209,000	\$	10,438	\$	53,958	\$ 155,042	\$	209,000
PROGRAM EXPENDITURES										
Staff Salaries		173,500	177,000	65	7,064		55,847	121,153		177,000
Health Benefits & Taxes		14,500	15,300		177		4,462	10,838		15,300
SEP/IRA-Retirement		22,200	21,700		862		6,813	14,887		21,700
Communications		5,300	5,000		373		1,595	3,405		5,000
Program Costs		500	1,000				1,555	1,000		1,000
Equipment Rental/Maintenance		1,500	2,500		75		300	2,200		2,500
PR/Advertising		1.0	300		_		-	300		300
Office Supplies		2,500	2,500		72		248	2,252		2,500
Postage & Coping		2,500	2,500		135		479	2,021		2,500
Travel/Mileage		400	1,500				91	1,409		1,500
Staff Development		3,000	4,000		-		-	4,000		4,000
Oues & Subscriptions		7,000	7,000		563		2,076	4,924		7,000
Attorney Fees		3,000	5,000		100		167	4,833		5,000
Contract Svc./Loan Processing	_	9,000	 58		10,500	_	13,500	(13,500)		-
Total Expenditures	\$	244,900	\$ 245,300	\$	19,921	\$	85,578	\$ 159,722	\$	245,300
NET PROGRAM SURPLUS/DEFICIT	\$	(45,900)	\$ (36,300)	\$	(9,483)	\$	(31,620)	\$ (4,680)	\$	(36,300)

Jefferson Economic Development Commission End of Month-April 2017 Economic Development Services (EDS)-Schedule C

		(A)		(8)		(C) (D)		{D}	(E)		(F)		
	2016 Final Amended Budget		2017 1st Amended Budget		Actual April-17		Actual Year-to-Date (@ 4/30/2017)		Estimate Remaining for Year		Projected Actual Result at Year End (2017 Amended Budget)		
PROGRAM REVENUES													
Incentive Fees	\$	1,300	\$	2,200	5	15	\$	481	s :	1,719	\$	2 200	
Gretna Revenues	•	25,000	•	-,500	*	15	4	401	2	1,715	Þ	2,200	
Pilot Administration Fees	_	123,600		123,600		-		2,000		121,600		123,600	
Total Revenues	\$	149,900	\$	125,800	\$	15	\$	2,481	\$	123,319	\$	125,800	
PROGRAM EXPENDITURES													
Staff Salaries		121,500		177,500		13,278		44,413		133,087		177,500	
Health Benefits & Taxes		18,200		30,100		2.021		11,027		19,073		30,100	
SEP/IRA-Retirement		15,000		24,000		1,620		6,404		17,596		24,000	
Communications		6,000		9,000		423		1,663		7.337		9,000	
Program Costs		3,500		3,000		1.720		4,765		(1,765)		3,000	
Equipment Rental/Maintenance		2,200		2,000		75		300		1,700		2,000	
Office Supplies		1,500		1,500		209		395		1,105		1,500	
Dues & Subscriptions		14,300		13,000		3,277		6,584		6,416		13,000	
Postage		2,300		2,300		110		690		1,610		2,300	
Data Base Analysis		7,500		2,500				1,875		625		2,500	
Travel/Mileage		3,600		4,500		445		1,224		3,276		4,500	
Staff Development		5,000		6,000		249		673		5,327		6,000	
Special Projects		12		1,500		-		420		1,080		1,500	
Gretna Expenses		25,000		(2)	_			8,084		(8,084)			
Total Expenditures	\$	225,600	\$	276,900	\$	23,427	\$	88,517	\$	188,383	\$	276,900	
NET PROGRAM SURPLUS/DEFICIT	\$	(75,700)	\$	(151,100)	\$	(23,412)	\$	(86,036)	\$	- (65,064)	\$	(151,100)	

Jefferson Economic Development Commission End of Month-April 2017 Strategic Initiatives-Schedule D

Statege miliatives Schedule D	•	A.)		(B) ************************************		(C)		(D)		(E)		(F) rojected
	2016 Final Amended Budget		2017 1st Amended Budget		Actuał April-17		Yea	Actual r-to-Date /30/2017)	-	stimate maining for Year	١	val Result at Year End nended Budget)
PROGRAM REVENUES												
Gretna Revenues	\$	•	\$	25,000	\$	-	\$	-	\$	25,000	\$	25,000
Total Revenues	\$		\$	25,000	\$		\$		\$	25,000	\$	25,000
PROGRAM EXPENDITURES												,
Staff Salaries				29,000						29,000		70.000
Health Benefits & Taxes		_		11,340		Ū1	•	15231		11,340		29,000
SEP/IRA-Retirement		-		6,700						6,700		11,340 6,700
Communications		-		1,800		\$1				1,800		1,800
Program Costs		-		1,000				10.25		1,000		1,000
Equipment Rental/Maintenance				350		***				350		350
Office Supplies				250						250		250
Dues & Subscriptions		-		8,500		50		50		8,450		8,500
Postage		-		200				0.70		200		200
Conferences/Conventions		•		3,000		1,805		1,805		1,195		3,000
Travel/Mileage		-		600		•		1.5		600		600
Staff Development		-		2,500				12.1		2,500		2,500
Business Attraction Strategy		-		2,500		-	140	•		2,500		2,500
Gretna Expenses				25,000		-				25,000		25,000
Total Expenditures	\$	-	\$	92,740	\$	1,855	\$	1,855	\$	90,885	\$	92,740
NET PROGRAM SURPLUS/DEFICIT	\$		\$	(67,740)	\$	(1,855)	\$	(1,855)	\$	(65,885)	\$	(67,740)

May 25, 2017 23

Jefferson Economic Development Commission End of Month-April 2017 Marketing-Schedule E

	(A) 2016 Final Amended Budget		2016 Final Amended 2017 1st Amended		(C) Actual April-17		(D) Actual Year-to-Date (@ 4/30/2017)		(E) Estimate Remaining for Year		Actı \	(F) Projected Ial Result at Year End	
35						Thin 21	ره،	1/30/2011]		redi	(ZUI / Ar	mended Budget)	
PROGRAM REVENUES													
Program/Event Revenues	\$	14,000	\$	16,000	\$		\$	120	\$	15,880	\$	16,000	
Entrepreneur Challenge		20,000	•	20,000	•		7	20,000	7	0	7	20,000	
Sponsorship		10,000		•		12		20,000		200		20,000	
•										7.1			
Total Revenues	\$	44,000	\$	36,000	\$		\$	20,120	\$	15,880	\$	36,000	
PROGRAM EXPENDITURES								.5					
Staff Salaries		52,000		70,800		4,380		17,518		53,282		70,800	
Health Benefits & Taxes		5,800		6,800		407		2,603		4,197		6,800	
SEP/IRA-Retirement		6,350		6,500		534		2,136		4,364		6,500	
Communications		7,000		7,000		423		1,645		5,355		7,000	
Equipment Rental/Maintenance		2,000		2,500		75		300		2,200		2,500	
PR/Advertising		47,000		54,400		3,055		15,482		38,918		54,400	
Office Supplies		2,000		3,000		119		199		2,801		3,000	
Dues & Subscriptions		200		500						500		500	
Postage		800		750		55		222		528		750	
Travel/Mileage		500		500		-				500		500	
Staff Development		3,200		2,000		_				2,000		2,000	
Web-Site Update		10,500		2,000		75		1,300		700		2,000	
Programs/Event		31,000		30,000		_		-,		30,000		30,000	
Video Equipment Expenses		-		1				_		,			
Entrepeneur Challenge		23,500		25,000		1,484		25,195		(195)		25,000	
Total Expenditures	\$	191,850	\$	211,750	\$	10,607	\$	66,600	\$	145,150	\$	211,750	
NET PROGRAM SURPLUS/DEFICIT	\$	(147,850)	\$	(175,750)	\$	(10,607)	\$	(46,480)	\$	(129,270)	\$	(175,750)	

Jefferson Economic Development Commission End of Month-April 2017 Administration-Schedule F

	(A)	(B)		(C)		(D)	(E)		(F)	
	2016 Final Amended Budget	2017 1st Amended Budget		Actual April-17		Actual ar-to-Date 4/30/2017)	timate taining for Year	Act	Projected tual Result at Year End Amended Budget)	
PROGRAM EXPENDITURES										
Staff Salaries	468,500	481,500	\$	43,054	5	172,216	309,284		ADT COO	
Health Benefits & Taxes	63,000	64,900	*	4,485	,	23,436	41,464		481,500	
SEP/IRA-Retirement	57,300	59,000		5,045		20,180	38,820		64,900	
Communications	11,000	11,000		654		2,685	8,315		59,000	
Equipment Rental/Maintenance	4,000	4,000		75		2,083	3,715		11,000	
Office Supplies	6,000	16,000		289		1,408	14,592		4,000	
Dues & Subscriptions	1,500	1,500		96		570	930		16,000	
Postage	3,000	3,000		155		690	2,310		1,500	
Committee Meetings	7,500	10,000		545		4,290	5,710		3,000	
Seminars/Conventions	2,000	4,500	-	860		1,305	3,195		10,000	
Accounting/Audit	35,000	35,000		000		21,060	13,940		4,500	
Insurance	36,000	36,000		(883)		5,740	30,260		35,000	
Business Development	6,000	5.000		60		129	4,871		36,000	
Travel/Mileage	5,500	8,000		148		409			5,000	
Staff Development	1,000	2,000				425	7,591		8,000	
Administrative Fees	13,000	13,000		672		3,086	1,575 9,914		2,000	
Computer/Equip./Svc.	75,200	109,000		1,211		4,856			13,000	
AEDO Accreditation	,5,200	105,000		1,211		*,650	104,144		109,000	
Personnel Expenses	15,450	5,000		3,270		3,270	4 770			
Emergency Expenses		3,000		3,210		3,270	1,730 3,000		5,000	
Attorney Fees .	10,000	5,000		183		3,219	-		3,000	
Professional Services/Loan Expenses	14,100	3,000		103		3,219	1,781		5,000	
Neighborhood Revitalization Expenses *	49,725			<u>.</u>		3,096	 (3,096)		•	
Total Expenditures	\$ 884,775	\$ 876,400	\$	59,919	\$	272,355	\$ 604,045	\$	876,400	

Jefferson Economic Development Commission End of Month-April 2017 Kenner-Schedule G

		(A)		(B)		(C)		(D)	(€)		(F)
		2016 I Amended Budget		1st Amended Budget		Actual April-17	Yea	Actual ar-to-Date 4/30/2017)	timate naining for Year	Actu Y	rojected val Result at Jear End nended Budget}
PROGRAM REVENUES									-		
City of Kenner	\$	75,000	\$	75,000	\$	25,000	\$	25,000	\$ 50,000	\$	75,000
Total Revenues	\$	75,000	\$	75,000	\$	25,000	\$	25,000	\$ 50,000	\$	75,000
PROGRAM EXPENDITURES											
Staff Salaries		49,500		50,000		4,484		17,236	32,764		50,000
Health Benefits & Taxes		5,500		6,600		406		2,590	4,010		6,600
SEP/IRA-Retirement		6,025		6,100		547		2,102	3,998		6,100
Communications		500		150		63		438	(288)		150
Equipment Rental/Maintenance		150		150		13		51	99		150
Office Supplies		400		200		15		35	165		200
Seminar		925		300				-	300		300
Travel Expenses		2,000		2,000		267		278	1,722		2,000
Program & Project Expenses		1,250		2,500		(1,087)		147	2,353		2,500
Staff Development		2,500		2,500				51	2,449	+8	2,500
Computer Expenses		750		700		25		108	592		700
Data Base Analysis		1,500		200					200		200
Dues and Subscriptions		4,000		3,600	_	264		1,147	 2,453		3,600
Total Expenditures	\$	75,000	\$	75,000	\$	4,997	\$	24,183	\$ 50,817	\$	75,000
NET PROGRAM SURPLUS/DEFICIT	s		Ś		Ś	20.003	s	817	\$ (817)	¢	

Jefferson Economic Development Commission End of Month-April 2017 Building Operations-Schedule H

	(A)				(C)		(D)		(E)		(F) Projected		
	Fin	2016 al Amended Budget	2017	1st Amended Budget	製	Actual April-17		Actual ear-to-Date 4/30/2017)		stimate maining for Year	Actu Y	rojected ial Result at 'ear End nended Budget)	
PROGRAM REVENUES													
Revenues	\$	· ·	\$	•	\$		\$	-	\$		\$		
Total Revenues	\$	-	\$	-	\$	-	\$		\$	-	\$		
PROGRAM EXPENDITURES								Q)				Si	
Staff Salaries		72,000		74,000		6,209		24,836		49,164		74,000	
Health Benefits & Taxes		12,500		11,000		843		4,674		6,326		11,000	
SEP/IRA-Retirement		8,900		9,000		757		3,028		5,972		9,000	
Communications		2,000		6,000		83		332		5,668	-75	6,000	
Travel/Mileage		500		500						500		500	
Repairs and Maintenance		4,900		5,500		1,274		1,989		3,511		5,500	
Janitorial Services		30,600		34,000		2,350		9,400		24,600		34,000	
Utilities		31,500		55,000		-,330		5,881		49,119		55,000	
Security		1,000		600		201		711		(111)		600	
Insurance		40,000		48,000		2,563		11,710		36,290			
JEDCO Bldg. Lease Expenses				10,000		2,505		11,710		20,270		48,000	
Lawn Maintenance		13,000		15,400				740		14,660		15 400	
Garbage Collection		1,500		1,620		128		512		1,108		15,400	
Generator Maintenance		2,800		3,040		120		465		2,575		1,620	
Bldg. Supplies		1,500		5,500		118		268				3,040	
Water		500		800		198		200 578		5,232 222		5,500	
Dues and Subscriptions		300		500		21		376 84		416		800	
HVAC Maintenance		16,000		16,800		1,321		5,284		416 11,516		500	
Elevator Repairs and Maintenance		6,000		5.400		517		2,011				16,800	
Door Mat Services		2,000		1,800		180		2,011 576		3,389		5,400	
Pest Control		5,800		1,200		100		576 580		1,224		1,800	
Generator Repairs		1,800		2,500		-		280		620 2,500		1,200	
Professional Development		3,200		3,000		_		e) 75				2,500	
JEDCO Loan Payment		262,000		212,000		-		211,574		2,925		3,000	
	_	202,000	_	212,000		<u>·</u>	_	211,574		426		212,000	
Total Expenditures	\$	520,300	\$	513,160	\$	16,763	\$	285,308	\$	227,852	\$	513,160	
NET PROGRAM SURPLUS/DEFICIT	\$	(520,300)	\$	(513,160)	\$	(16,763)	\$	(285,308)	\$	(227,852)	\$	(513,160)	

Jefferson Economic Development Commission End of Month-April 2017 Tech Park Expenses-Schedule I

	(A)		(B)	(C)		(D)		(E)		(F)		
	Fin	2016 al Amended Budget	1st Amended Budget		Actual April-17_		Actual ar-to-Date 4/30/2017)		timate naining for Year	Act	Projected ual Result at Year End mended Budget)	
PROGRAM REVENUES												
Common Area Revenues Insurance (Pond)	\$	11,400 4,404	\$ 10,000	\$		\$	<u> </u>	\$	10,000	\$	10,000	
Total Revenues	\$	15,804	\$ 10,000	\$		\$	W -	\$	10,000	\$	10,000	
PROGRAM EXPENDITURES												
Landscaping		6.000	9,350				500		8.850		9,350	
Grass Cutting/Clearing/Fill		142,421	41,400		1,800		1,800		39,600		41,400	
Utilities		1,200	600		245		1,178		(578)		600	
Repairs and Maintenance			4,000		28		28		3,972		4,000	
Liability Insurance		-	12,000				-		12,000		12,000	
Access Road Expenses		7,000	~		-				,		12,000	
Lease Expenses		40	-						_			
Hog Abatement		38,500	38,500		3,212		12,849		25,651		38,500	
Appraisal Expenses		<u>-</u> _	-		-						-	
Total Expenditures	\$	195,161	\$ 105,850	\$	5,285	\$	16,355		89,495	\$	105,850	
OTHER FINANCING SOURCES (USES)												
Transfer to other funds		-	911		_							
Transfer from other funds		30,000	 20,000		•	_	<u>-</u>		20,000	-	20,000	
Total other financing sources (uses)	\$	-	\$	\$		\$	-			\$		
NET PROGRAM SURPLUS/DEFICIT	\$	(149,357)	\$ (75,850)	\$	(5,285)	\$	(16,355)		(59,495)	\$	(75,850)	

Jefferson Economic Development Commission End of Month-April 2017 Conference Center-Schedule J

	(A)		(B)		(C)		(D)		(E)		{F}	
	2016 Final Amended Budget		2017 1st Amended Budget		Actual April-17		Actual Year-to-Date (@ 4/30/2017)		itimate naining for Year	Act	Projected ual Result at Year End mended Budget)	
PROGRAM REVENUES												-
Building Rent	\$ 25,800	\$	25,000	\$	990	Ś	1,953	Ś	23,047	Ś	25,000	
Food & Beverage Revenues			1,000	•		•	-,,,,,	•	1,000	*	1,000	
Audio & Visual	-		240				_		1,000		1,000	
JPPSS Equipment Revenues	 •						W _				-	
			_		<u> </u>				_			
Total Revenues	\$ 25,800	\$	26,000	\$	990	\$	1,953	\$	24,047	\$	26,000	
PROGRAM EXPENDITURES												
Repairs and Maintenance	2,010		5,500		1.4		1.0		5,500		5,500	
Utilities	13,500		21,000		1,322		4,425		16,575		21,000	
Contract Services	14,000		15,000		1,641		7.081		7,919		15,000	
Insurance	11		7.5		-				.,525		15,000	
Sales and Marketing			5,500		_		-	-	5,500		5,500	
Supplies	5,000		7,500		57		190		7,310		7,500	
Security	62		500		-		72		428		500	
Equipment Expenses			*		_				-		300	
Food & Beverage Expenses	 1,200		1,000						1,000		1,000	
Total Expenditures	\$ 35,710	\$	56,000	\$	3,020	\$	11,768	\$	44,232	\$	56,000	
NET PROGRAM SURPLUS/DEFICIT	\$ (9,910)	\$	(30,000)	\$	(2,030)	\$	(9,815)	\$	(20,185)	\$	(30,000)	

BRGL Dedicated Funds End of Month-April 2017

	(A)	(B)	(C)		(D)	(E)	0.	(F) rojected	
	2016 nde Budget Budget	 2017 Budget	Actual April-17	Yea	Actual or-to-Date 1/30/2017)	itimate naining for Year	Actu: Ye	al Result at ear End lopted Budget)	
PROGRAM EXPENDITURES Staff Salaries Health Benefits & Taxes SEP/IRA-Retirement	\$ 53,500 7,500 6,500	\$ 54,200 8,400 6,600	\$ 4,377 521 534	\$	17,508 2,573 2,136	\$ 36,692 5,827 4,464	\$	54,200 8,400 6,600	
Total Expenditures	\$ 67,500	\$ 69,200	\$ 5,432	\$	22,217	\$ 46,983	\$	69,200	

MONTHLY CASH REPORT

ACCOUNTS:	@12/31/16	REVENUES	EXPENSES	OTHERS	BALANCE
JEDCO Checking	\$463,788.86				
January '17		\$16,842.28	\$377,537.32	\$5,951.88	\$109,045.70
February '17		37,619.15	160,915.47	601,008.79	586,758.17
March '17		12,203.00	208,474.00	(95,907.71)	294,579.46
April '17		42,287.85	190,434.53	4,525.80	150,958.58
Jefferson EDGE Checking	\$301,037.99				
January '17		\$3,500.00	\$357.38	(\$201,394.91)	\$102,785.70
February '17		37,750.00	6,166.96	(1,406.37)	132,962.37
March '17		6,500.00	0.00	(1,404.95)	138,057.42
April '17		5,000.00	16,741.71	(1,401.77)	124,913.94
BRGL (I & II) Revenues	\$77,563.62	(4)	9.6		20
January '17	Ψ77,505.0 <u>2</u>	\$0.00	\$5,920.04	\$0.00	\$71,643.58
February '17		0.00	5,432.55	0.00	66,211.03
March '17		0.00	5,432.78	0.00	60,778.25
April '17		0.00	5,432.78	0.00	55,345.47
INVESTMENTS:					
JEDCO Lamp	\$2,025,800.07				
January '17	\$2,025,000.07	\$1,247.27	\$0.00	\$0.00	\$2,027,047.34
February '17		1,098.01	0.00	(200,000.00)	1,828,145.35
March '17		1,304.79	0.00	300,000.00	2,129,450.14
April '17		1,518.55	0.00	0.00	2,130,968.69
•		1,010.00	5.55	0.00	2,130,700.07
Jefferson EDGE Lamp	\$604,185.50		14.		
January '17		\$396.00	\$0.00	\$200,000.00	\$804,581.50
February '17		454.88	0.00	0.00	805,036.38
March '17		538.25	0.00	0.00	805,574.63
April '17		574.49	0.00	0.00	806,149.12