PAYCHECK PROTECTION PROGRAM

HOW TO ACCESS FUNDS + WHAT THIS PROGRAM MEANS FOR YOUR BUSINESS

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EIDL vs. PPP

EIDL = Economic Injury Disaster Loan

- Application through SBA online portal only
- Less restrictive loan uses
- Loan with 30 year maturity and 3.75% fixed interest rate
- Longer (unknown) funding time

PPP = Paycheck Protection Program

- Application through local SBA lender
- Very limited eligible loan uses
- Full loan amount may be forgiven
- Loan funds received quickly





EIDL vs. PPP: Eligible Loan Uses

EIDL = Economic Injury Disaster Loan

- Salaries including owners' salaries
- Mortgage, lease, or *fixed debt* monthly payment
- Accounts payable
- Interest payments, principal reductions, or payment in full is allowable for
 - Lines of Credit
 - Credit Cards

FIXED DEBT: outstanding loan with established monthly payments such as a car loan or equipment loan

PPP = Paycheck Protection Program

- Payroll/employee compensation
 - Insurance premiums
 - Continuation of group healthcare during periods of paid sick, medical and family leave

NOT INLCUDED

- Payment to sole proprietor
- Payment to independent contractor
- Interest on mortgage payment or lease payment
- Utilities
 - Electric/gas
 - Phone
 - Internet
 - Water





PPP: Eligible Loan Uses

Payroll/employee compensation

INCLUDED

- Insurance premiums
- Continuation of group healthcare during periods of paid sick, medical and family leave

NOT INLCUDED

- Payment to sole proprietor
- Payment to independent contractor
- Interest on mortgage payment or lease payment

• Utilities

- Electric/gas
- Phone
- Internet
- Water



Must be at least 75% of loan proceeds



PPP Loans: Who is Eligible to Apply?

- Small businesses including not-for-profits, veterans' organizations, Tribal concerns, self-employed individuals, sole proprietorships, and independent contractors
- Located in US
- < 500 employees (there are exceptions here)</p>
- In operation on February 15, 2020

IN OPERATION: A company 'in operation' is transacting sales; this is not an 'incorporated as of' date





PPP Loans: Program Timeframe

1st day for Applications: Friday, April 3, 2020

Last Application Day: June 30,2020 or until funds are exhausted





PPP Loans: Loan Amount Calculation

Maximum PPP Loan Amount = Average Monthly Payroll Costs x 2.5

- 1099 Employees are eligible to apply for a PPP loan on their own, so they do not count for purposes of PPP Loan Amount Calculation
- If you did not receive EIDL Funding prior to April 3, 2020, then it is not considered in your PPP loan application

Chase Bank has a good PPP Calculation Loan Worksheet.





PPP Loans: Loan Funding and Loan Forgiveness

- Loan funding should occur 24-48 hours after approval
- Loan forgiveness can be up to the full principal amount and accrued interest
- Loan funds used for *Eligible Expenses* will be forgiven
- Additional guidance from SBA regarding loan forgiveness is pending

ELIGIBLE EXPENSES:	Must be at least
Payroll/employee compensation	75% of loan
Interest on mortgage payment or lease payment Utilities	proceeds





PPP Loans: Apply Now

Documents to gather:

- 2019 W-3
- 2019 IRS Quarterly 940, 941, or 944 payroll tax reports
- Third Party Payroll Processing Summary Documents
- Company-Prepared Payroll Summary Documents
- 2019 Company-Prepared Financial Statements
- 2019 Business Tax Return
- 2019 Personal Tax Return (if the business files as a sole proprietorship, single entity LLC)





b1BANK 1-877-614-7600 b1BANK Website COVID-19 Response

Capital One 985-201-4685 Small Business Loans Covid-19 Response

Chase Bank 1-800-935-9935 Small Business Loans COVID-19 Response

Fidelity Bank 985-612-2755 Small Business Loans COVID-19 Response

First Bank & Trust 504-584-5900 <u>Business Loans</u> COVID-19 Updates

Gulf Coast Bank 1-800-223-2060 <u>SBA Loans</u> COVID-19 Response

Hancock/Whitney 1-800-448-8812 Small Business Financing COVID-19 Response Home Bank 337-237-1960 <u>SBA Loans</u> Covid-19 Response

Iberia Bank 404-235-5550 <u>SBA Lending</u> Covid-19 Response

Jefferson Financial Federal Credit Union 504-348-2424 JFFCU Website COVID-19 Response

Metairie Bank & Trust 504-834-6330 <u>Metairie Bank Site</u> <u>Covid-19 Response</u>

Mississippi River Bank 504-392-1111 Mississippi River Bank Website COVID-19 Response

OnPath Federal Credit Union 800-749-6193 <u>Business Loans</u> <u>COVID-19 Response</u>

> Regions Bank 1-800-734-4667 <u>SBA Loans</u> COVID-19 Response

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ADDITIONAL DISASTER FUNDING OPTION:

LOUISIANA LOAN PORTFOLIO GUARANTY PROGRAM | COVID-19 ASSISTANCE

https://www.opportunitylouisiana.co m/covid19/led-loan-guarantyprogram?v=2





Local SBA

Lenders

Participating

in PPP

Helpful Links

Apply for EIDL: <u>https://covid19relief.sba.gov/#/</u>

PPP Application: https://home.treasury.gov/system/files/136/Paycheck-Protection-Program-Application-3-30-2020-v3.pdf

Chase Bank PPP Salary Calculation Worksheet: https://recovery.chase.com/content/dam/chase/recover/sba/paycheck-protection-programcalculation-loan-worksheet.pdf

Local SBA Lenders: https://www.jedco.org/wp-content/uploads/2020/03/SBA-Lenders-1.pdf

LED COVID-19 Loan Assistance Program: <u>https://www.opportunitylouisiana.com/covid19/led-loan-guaranty-program?v=2</u>

JEDCO's COVID-19 Resource Page: <u>https://www.jedco.org/covid19-updates/</u>

HCCL COVID-19 Resource Page: <u>https://www.hccl.biz/covid-19-resources/</u>





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This worksheet may assist in summarizing key data needed to determine the Paycheck Protection Program (PPP) loan amount for which you may qualify. You are required to provide documentation verifying the number of employees on payroll as well as the dollar amount of payroll costs. These tips may be useful for many applicants but not all.

SUPPORTING DOCUMENTATION:

Only one document is required as proof of payroll, but you may upload additional documents to support your average monthly payroll calculation. Examples of supporting payroll documentation include, but are not limited to:

- 2019 W-3
- 2019 IRS Quarterly 940, 941, or 944 payroll tax reports
- Third Party Payroll Processing Summary Documents
- Company-Prepared Payroll Summary Documents
- 2019 Company-Prepared Financial Statements
- 2019 Business Tax Return
- 2019 Personal Tax Return (if the business files as a sole proprietorship, single entity LLC

REMINDER: Please do not upload a paper copy of your Paycheck Protection Program Borrower Application Form

FOR SEASONAL BUSINESSES

In evaluating a borrower's eligibility, a lender may consider whether a seasonal borrower was in operation on February 15, 2020 or for an 8-week period between February 15, 2019 and June 30, 2019.

FOR NEW BUSINESSES

Average monthly payroll may be calculated using the time period from January 1, 2020 to February 29, 2020.

STEP 1: CALCULATING TOTAL SALARY

Enter the compensation to employees (whose principal place of residence is the United States) in the form of annual gross salary, wages, commissions, or similar compensation; cash tips or the equivalent (based on employer records of past tips or, in the absence of such records, a reasonable, good-faith employer estimate of such tips); payment of state and local taxes assessed on compensation of employees. For an applicant who is an independent contractor or sole proprietor, wage, commissions, income, or net earnings from self-employment or similar compensation. **NOTE:** Independent Contractors do not count as employees for the purposes of the calculation.

Employee Whose principal place of residence is the U.S.A.	Compensation Annual gross salary, wages, commissions, tips	PPP annual payroll costs If greater than \$ 100,000 enter \$ 100,000.	
Angela	\$ 120,000	\$ 100,000	NOTE:
Betty	\$ 5,000	\$ 5,000	an emp \$ 100,0
Charlie	\$ 40,000	\$ 40,000	
TOTAL BENEFITS COMPENSATION		\$ 145,000	

NOTE: If the total salary for an employee is greater than \$ 100,000, enter \$ 100,000.

For more business resources, visit chase.com/business | For current PPP Loan Requirements go to sba.gov

IMPORTANT NOTE: For Informational Purposes Only: Interpretations and strategies described may not be appropriate for every applicant, and do not take the place of legal, tax or accounting advice for your situation. You should carefully consider your needs and objectives before making any decisions, and consult the appropriate professional(s). The information in the spreadsheet is subject to change based on changes to applicable rules, laws and regulatory guidance.

STEP 2: CALCULATING TOTAL BENEFITS COMPENSATION

Add to the total amount in STEP 1: Benefits and other compensation to all employees for vacation, parental, family, medical, or sick leave; allowance for separation or dismissal; payment for the provision of employee benefits consisting of group health coverage, including insurance premiums; and retirement.

Benefit Amount	Amount
Payments to employees for vacation, parental, family, medical, or sick leave	\$ 500
Allowance for separation or dismissal	\$ 11,300
Employee benefits: group health coverage, insurance premiums	\$ 700
Retirement benefits	\$ 300
TOTAL BENEFITS COMPENSATION	\$ 12,800

STEP 3: EXCLUSIONS

Subtract: Federal employment taxes imposed or withheld between February 15, 2020 and June 30, 2020, including the employee's and employer's share of FICA (Federal Insurance Contributions Act) and Railroad Retirement Act taxes; and income taxes required to be withheld from employees; and qualified sick and family leave wages for which a credit is allowed under sections 7001 and 7003 of the Families First Coronavirus Response Act.

Exclusions	Amount
Federal employment taxes including Employee and Employer share of FICA and RR Retirement taxes imposed or withheld between February 15, 2020 and June 30, 2020	- \$ 500
Income taxes required to be withheld from employees	- \$ 1,000
Qualified sick and family leave wages for which a credit is allowed under Families First Coronavirus Response Act	- \$ 300
TOTAL EXCLUSIONS	- \$ 1,800

STEP 4: CALCULATE TOTAL ANNUAL PAYROLL

Total Salary					Total Annual Payroll	
\$ 145,000	+	\$ 12,800	-	\$1,800	=	\$156,000

STEP 5: CALCULATE AVERAGE MONTHLY PAYROLL

Total Annual Payroll		12 (months)	Average Monthly Payroll		
\$ 156,000	/	12	=	\$13,000	

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